# [Independent Trustee]

# Aurizon Network Pty Ltd

Preference Subscribers listed in Schedule 1

# User Funding - [Name of Trust] Subscription and Unit Holders Deed

**General notes**: This document assumes that each of Aurizon Network and the Trustee has obtained, or will obtain, all consents or approvals necessary for it to enter into this document and all other Transaction Documents. Each of Aurizon Network and the Trustee will only execute this document after all such consents and approvals have been obtained on terms satisfactory to it (in its absolute discretion).

This document assumes that each Preference Unit Holder and Access Seeker has any necessary ACCC authorisation to negotiate and otherwise perform its obligations and exercise its rights (including the sharing of information) under this document and each Transaction Document.

The Transaction Documents are drafted on the assumption that there are two or more Preference Unit Holders .

Clause cross references to other Transaction Documents are square bracketed and highlighted in yellow and will need to be confirmed on a transaction-by-transaction basis having regard to any amendments made to those Transaction Documents.

The process contemplated for the timing of entry into the various Transaction Documents is as follows:

- (a) The Trustee and Aurizon Network will execute the Trust Deed.
- (b) Each Access Seeker executes and places in escrow its Access Agreement Specific Terms Deed and its counterpart of the Extension Project Agreement.
- (c) The Trustee, Aurizon Network and each Preference Unit Holder will execute this Deed.
- (d) The Trustee will issue units under this Deed.
- (e) Between the day immediately following the Commencement Date and the date falling one month after the Commencement Date, the parties to the remaining Transaction Documents (namely the Access Agreement Specific Terms Deeds (in the case of the Trustee and Aurizon Network only), the Extension Project Agreement (in the case of the Trustee, Aurizon Network and the Preference Unit Holders only), the Construciton Agreement, the Extension Infrastructure Sub-Lease, the Rail Corridor Agreement, the Extension Infrastructure Head-Lease, the Integrated Network Deed) must execute and deliver to each other party the remaining Transaction Documents.
- (f) The Trustee dates the remaining Transaction Documents on the date of its receipt (or on the next Business Day, if received on a non-Business Day) of the final Transaction Document it receives.

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#### **Date**

## **Parties**

[Independent Trustee] [ACN] of [insert] (Trustee)

**Aurizon Network Pty Ltd** ABN 78 132 181 116 of Level 14, Railcentre 1, 305 Edward Street, Brisbane, Queensland (**Aurizon Network**)

Preference Subscribers listed in schedule 1 (Preference Subscribers)

# Background

- A Each Preference Subscriber wishes to fund access (or additional access) to Aurizon Network's railway network in order to facilitate the transportation by rail of coal (or additional coal) from a specific coal mine to a specific unloading point nominated by each Access Seeker.
- B The Extension is required in order to create sufficient capacity for Aurizon Network to provide each Access Seeker (or its nominated railway operator) the access (or additional access) to Aurizon Network's railway network required by each Access Seeker.
- The Preference Subscribers, Access Seekers, the Trustee and Aurizon Network have agreed to enter into the arrangements contemplated by the Trust Deed, this Deed and other Transaction Documents under which, broadly speaking, each Preference Subscriber will fund its respective share of the cost of designing, supplying, procuring, constructing, testing, commissioning and completion of the Extension.
- D Aurizon Network:
  - (a) will operate and maintain the Extension as part of its railway network; and
  - (b) will earn revenue from users of its railway network (including the Extension) through the access charges payable by those users.
- E In anticipation of the establishment of the Trust:
  - (a) Aurizon Network has appointed the Trustee, and the Trustee has agreed to act, as trustee of the Trust;
  - (b) the Trustee and Aurizon Network have executed the Trust Deed;
  - (c) Aurizon Network (as ordinary subscriber) has agreed to subscribe for one fully paid Ordinary Unit in the Trust; and
  - (d) each Preference Subscriber has agreed to subscribe for a specified number of partly paid Preference Units in the Trust, on the terms set out

# in this Deed and the Trust Deed and which are summarised in **schedule 10**.

- F The Trustee, Aurizon Network and the Preference Subscribers have entered into this Deed to set out their agreement in respect of certain aspects of the operation of the Trust.
- G Aurizon Network has entered into this Deed to confirm Aurizon Network's agreement to enter into the other Transaction Documents (other than the Trust Deed), subject to this Deed.
- H Aurizon Network, the Trustee, each Preference Subscriber and each Access Seeker will execute the Extension Project Agreement.
- I On a date following the Commencement Date:
  - a. Aurizon Network, the Trustee and each Preference Subscriber and each Access Seeker will execute the Extension Project Agreement;
  - b. Aurizon Network and the Trustee will execute:
    - i. each Access Agreement Specific Terms Deed;
    - ii. the Construction Agreement;
    - iii. the Rail Corridor Agreement;
    - iv. the Extension Infrastructure Sub-Lease:
    - v. the Extension Infrastructure Head-Lease;
    - vi. the Integrated Network Deed; and
    - vii. the Specific Security Agreement;
  - c. QTH will execute the Extension Infrastructure Head-Lease; and
  - d. the State (represented by the Department administering the *Transport Infrastructure Act 1994* (Qld) and QTH will execute the Integrated Network Deed.
- J Under the Trust Deed and this Deed, Preference Subscribers will, via distributions from the Trust, receive a share of the rent received by the Trustee under the Extension Infrastructure Sub-Lease, after payment of certain expenses.
- K Under the Extension Project Agreement, Aurizon Network, the Trustee, the Preference Subscribers and the Access Seekers agree to conditions precedent of certain aspect of the Transaction Documents taking effect and common terms and conditions in respect of certain of the Transaction Documents
- L Under each Access Agreement Specific Terms Deed, Aurizon Network agrees to provide the Access Seeker party to it (or the Access Seeker's nominated railway operator) with the access (or additional access) to Aurizon Network's railway network (including the Extension) required by that Access Seeker.
- M Under the Construction Agreement, the Trustee will appoint Aurizon Network to design, supply, procure, construct, test, commission and complete the Extension.
- N Under the Rail Corridor Agreement, Aurizon Network (as landholder) will licence the Trustee to keep the Extension on certain rail corridor land.

- O Under the Extension Infrastructure Sub-Lease:
  - (a) the Trustee will sublease the "Subleased Extension Infrastructure", and lease the "Leased Extension Infrastructure" to Aurizon Network (as sublessee and lessee, respectively); and
  - (b) Aurizon Network (as sublessee and lessee) will pay to the Trustee, by way of rent, an amount equal to a share of the access revenue it receives from users of the railway network (including the Extension).
- P Under the Extension Infrastructure Head-Lease the Extension Infrastructure will be transferred to QTH and leased to the Trustee.
- Q Under the Integrated Network Deed, certain rights of the State, QTH, Aurizon Network and the Trustee in respect of the Extension Infrastructure are regulated.

# Agreed terms

## 1 Interpretation

#### 1.1 Extension Project Agreement

In this Deed, except to the extent a term is defined in **clause 1.2** or otherwise expressed to the contrary, capitalised terms have the meaning given it in the Extension Project Agreement.

#### 1.2 Definitions

In this Deed:

Acceptable Credit Company has the meaning given in schedule 6.

Additional True-up Statement has the meaning given in clause 8.3(h).

#### Affected Segment means:

- (a) for a Reserve Decision or Reserve Power in respect of a variation to the Scope of Works, Contract Sum and/or the Date for Practical Completion constructed, or to be constructed, in whole or in part, in, over or under a Segment, that Segment; or
- (b) for any other Reserve Decision or Reserve Power the exercise of which the Trustee determines would materially and adversely affect the final Contract Sum for, or capacity of, a Separable Portion constructed, or to be constructed, in whole or in part, in, over or under a Segment, that Segment.

**Affected Users** for a Reserve Decision or Reserve Power means each "Segment Unit Holder" (as defined in **item 2** of **schedule 7**) for each Affected Segment for that Reserve Decision or Reserve Power, and **Affected User** means any one of them.

Affected User Notice has the meaning given in clause 19.4(a).

**Affected User's Unit Holder's Proportion** means for an Affected User that proportion calculated in accordance with the calculation methodology in **item 5** of **schedule 7**.

Allocation Principles means the principles set out in schedule 2.

**Application Price** has the meaning given in the Trust Deed.

**Assets** has the meaning given in the Trust Deed.

**Auditor** means a person to be appointed as auditor in accordance with clause 15.3(a).

**Aurizon Preference Unit Holder** means a Preference Unit Holder who is Aurizon Network or a Related Body Corporate of Aurizon Network.

Authorised Counterparties has the meaning given in clause 16.1(b).

Available Cash Holding as at a date means the aggregate value of the investments of the Trust as contemplated under clauses 16.1(a) and 16.1(b), less costs and expenses Incurred but not paid, as at that date.

Bank Account has the meaning given in clause 13.2(b).

**Bank Account Reconciliation Date** means the date which is 30 Business Days after the Independent Certifier gives the Final Certificate to the Trustee under the Construction Agreement.

Bank Account Reconciliation Statement has the meaning given in clause 13.6(b).

**Bank Guarantee** means a bank guarantee (or bank guarantees) (if applicable) required to be given by a Preference Unit Holder as security under this Deed.

Bank Guarantee Notice has the meaning given in clause 9.7(b)(iii).

**Buffer Amount** for a Month means the lesser of:

- (a) 5% of the Target Trust Capital Cost as at the last day of the previous Month; and
- (b) the amount equal to:
  - (i) the Contract Sum; less
  - (ii) the sum of the Pre-Funding Payment and all Progress Payments paid by the Trustee.

**Business Day** has the meaning given in the Extension Project Agreement.

Call means a Loan Call or a Unit Call.

Call Amount means a Unit Call Amount or Loan Contribution.

**Call Statement** means a statement the Trustee is required to give to each Preference Unit Holder setting out details of Loan Calls and Unit Calls in accordance with **clause 5**.

**Capital Loan Balance** of a Preference Unit Holder at a time means the amount of that Unit Holder's Loan Balance that comprises amounts the Trustee has determined are attributable to Trust Capital Costs at that time.

Charge has the meaning given in clause 11.3.

Chargee has the meaning given in clause 11.3.

Chargor has the meaning given in clause 11.3.

Commencement Date means the date of this Deed.

**Confidentiality Obligations** means the obligations each Party has in respect of Confidential Information set out in the Extension Project Agreement.

**Consequential Loss** has the meaning given in the Extension Project Agreement but for the purposes of this Deed does not include the payment by the Trustee to a Unit Holder of any amount which represents the Unit Holder's share of any Distributable Amount or Distributable Sum (as applicable).

**Consolidated Group** has the meaning given to that expression in Part 3-90 of the Tax Act.

**Contract Sum** has the meaning given to "contract sum" in the Construction Agreement.

Construction Costs means all costs, expenses and liabilities Incurred by the Trustee under the Construction Agreement and clause [13] of the Extension Project Agreement, but does not include the GST component of any costs, expenses or liabilities Incurred by the Trustee which would be Construction Costs under this definition to the extent that the Trustee (or the representative member of the GST group of which the Trustee is part) is entitled to claim an input tax credit in respect of such costs, expenses or liabilities.

**Construction Period** means the period commencing on the date of the Construction Agreement and ending on the last day of the Month in which the Final Date of Practical Completion occurs.

Credit Policy means the principles set out in schedule 6.

Creditworthiness Change Notice has the meaning given in clause 9.7(a).

Current Amount has the meaning given in clause 9.5(a).

**Date for Practical Completion** has the meaning given to the "date for practical completion" in the Construction Agreement.

**Deed** means this document, including the **schedules** and **annexures** to it.

**Default Notice** has the meaning given in clause 7.3(a).

**Defaulting Unit Holder** has the meaning given in clause 7.3(a).

Distributable Amount has the meaning given in the Trust Deed.

**Distributable Income** has the meaning given in the Trust Deed.

**Distributable Sum** has the meaning given in the Trust Deed.

**Distribution Calculation Date** has the meaning given in the Trust Deed.

**Distribution Period** has the meaning given in the Trust Deed.

Eligible Investor has the meaning given in the Trust Deed.

**Estimated Final Trust Costs** for a Segment means the amount which the Trustee estimates will be the total Trust Costs to be Incurred by the Trustee in respect of that Segment, being:

- (a) the actual Trust Costs Incurred by the Trustee in respect of that Segment up to the last day of the Construction Period to the extent information in respect of those costs is available at that time; and
- (b) the additional Trust Costs which the Trustee estimates will be Incurred by the Trustee in respect of that Segment and not already included in **paragraph (a)** of this definition.

Estimated Final Trust Costs Statement has the meaning given in clause 8.1(a).

**Estimated Net Operating Expenses** for a period means the Trustee's estimate of the amount (if any) by which outgoings of the Trust will exceed income receipts of the Trust for that period.

**Estimated Trust Administration Costs** for a period means the Trustee's estimate of Trust Administration Costs that will be Incurred in that period.

Event of Default has the meaning given in clause 20.1.

**Extension** means the new rail infrastructure, and/or modifications and/or upgrades of and/or additions to existing rail infrastructure, generally described in **item 1.1** of **schedule 1**, as varied in accordance with **clause 16.5(a)**.

**Extension Project Agreement** means, subject to **clause 1.7**, the document set out in **annexure** Error! Reference source not found..

Extension Structure Tax Benefit has the meaning given in clause 17.1(d).

Extension Structure Tax Cost means an amount calculated in accordance with clause 17.1(c).

Extinguishment Date has the meaning given in clause 5.9.

Failure to Pay Loan Call Notice has the meaning given in clause 7.3(b).

**Final Certificate** has the meaning given to "final certificate" in the Construction Agreement.

**Final Date of Practical Completion** means the final "date of practical completion" (as defined in the Construction Agreement) to occur under the Construction Agreement.

**Final Redemption Date** means the date falling two years after the Zero Value Date.

**Financial Obligations** means any obligation of a Preference Unit Holder to:

- (a) pay, or cause to be paid, an amount of money, including damages for breach; or
- (b) provide security or additional or replacement security,

each in accordance with the terms of the Transaction Documents.

Financial Year has the meaning given in the Trust Deed.

**Fully Paid Unit** has the meaning given in the Trust Deed.

**General Provisions** means those provisions set out in clause [X] of the Extension Project Agreement.

**GST** has the meaning given in the GST Law.

**GST Law** has the meaning given in the *A New Tax System (Goods and Services Tax) Act* 1999 (Cth).

**Head Company** means the head company of any Consolidated Group of which Aurizon Network is a subsidiary member.

**Income Statement** has the meaning given in clause 14.6(a).

**Incurred** has the meaning given in clause 15.1.

**Independent Certifier** has the meaning given in the Construction Agreement.

**Initial Bank Guarantee Amount** for a Preference Subscriber means the amount, if any, set out in **item 4.2** of **schedule 1** for the Subscriber.

Initial Call Statement means a statement given under clause 4.11(a)(i).

**Initial Loan Contribution** for a Preference Unit Holder means the amount payable as the first instalment of that Preference Unit Holder's Unit Holder Loan under **clause 4.3**, set out in **item 4.2** of **schedule 1**.

**Initial Subscription Amount** for a Preference Subscriber means the aggregate amount of the first instalment payable by that Preference Subscriber in respect of the Application Price for the issue of each Preference Unit to the Preference Subscriber, set out in **item 4.2** of **schedule 1** 

Initial Unit Call has the meaning given in clause 4.11(a)(ii).

**Initial Unit Call Amount** for a Preference Unit Holder means the amount of that Preference Unit Holder's Initial Loan Contribution.

Initial Call Defaulting Unit Holder has the meaning given in clause 4.8.

Issuer has the meaning given in clause 9.1(b).

**Joint Venture** means, in respect of a Preference Subscriber for which **clause 22** is specified in **schedule 1** to apply, the unincorporated joint venture specified in **schedule 1** in respect of that Preference Subscriber.

**Joint Venture Participants** means, in respect of a Preference Subscriber for which **clause 22** is specified in **schedule 1** to apply, the joint venture

participants specified in **schedule 1** for the Joint Venture for that Preference Subscriber, and **Joint Venture Participant** means any one of those joint venture participants.

**Lessee** has the meaning given in the Extension Infrastructure Sub-Lease.

#### **Liquidity Requirement** for a Month means the sum of:

- (a) the amount by which the Liquidity Target for the Month exceeds the Available Cash Holding as at the last day of the previous Month; and
- (b) Estimated Trust Administration Costs for that Month and the following two Months.

#### **Liquidity Target** for a Month means the sum of:

- (a) the Buffer Amount for that Month;
- (b) the Rolling Three Month Net Cash Outgoing for that Month; and
- (c) the amount of funding provided or otherwise made available by the Trustee to the issuer bank providing the security (as defined in the Construction Agreement) under the Construction Agreement.

#### Loan Balance of a Preference Unit Holder at any time means:

- (a) the total amount of Loan Contributions that have been made by that Preference Unit Holder as at that time; **less**
- (b) amounts that have been repaid to that Preference Unit Holder as at that time (which, for the avoidance of doubt, includes amounts that have been repaid by the Trustee in applying the amount to pay up a Unit Call).

**Loan Call** means a notice to a Preference Unit Holder from the Trustee specifying that the Preference Unit Holder must pay a Loan Contribution.

Loan Call Default has the meaning given in clause 7.3(a).

#### Loan Contribution for a Preference Unit Holder means:

- (a) the Initial Loan Contribution for that Preference Unit Holder; and/or
- (b) an amount paid or to be paid, as the context requires, by that Preference Unit Holder as a Unit Holder Loan,

as applicable.

**Loss** means any loss, liability, cost, charge, expense, diminution in value or deficiency of any kind or character which a Party pays, suffers or incurs or is liable for including:

- (a) interest and other amounts payable to third parties; and
- (b) legal costs and other expenses reasonably incurred in connection with investigating or defending any Claim, whether or not resulting in any liability and all amounts paid in settlement of any Claim.

**Mandatory Reallocation Process** means the process described in clause 8.3.

Matching Notice has the meaning given in clause 8.3(e).

**Matching Units** has the meaning given in **clause 8.3(e)**, and are Preference Units which are the subject of a Matching Notice.

#### Material Adverse Change means:

- (a) any change to Tax Law which compromises the performance of the Trust or the value of returns to Unit Holders;
- (b) any act, event or circumstance as a result of which the Trustee would be taxed in the same or similar manner as a company;
- a change to the interpretation of any Tax Law (whether by any court or the relevant Government Agency) which compromises the performance of the Trust or the value of returns to Unit Holders;
- (d) a change to any law which may result in adverse financial outcomes for a Unit Holder under this Deed;
- (e) a restriction on the capacity of any of the Unit Holders continuing their investment in the Trust; or
- (f) a change or restriction of any other kind (other than a decision of an Access Regulator) which, in the Trustee's opinion, is likely to compromise the performance of the Trust or the value of returns to Unit Holders.

Month means a calendar month.

**Net Cash Outgoing** for a Month means the total of the Trust Capital Costs that the Trustee anticipates will be Incurred in that Month less the total of the Trust Capital Recoveries that the Trustee anticipates will be received in that Month.

Non-Defaulting Unit Holders has the meaning given in clause 7.3(c)(ii).

Notice has the meaning given in clause 23.3.

**Operating Loan Balance** of a Preference Unit Holder means the amount of that Preference Unit Holder's Loan Balance that comprises amounts the Trustee has determined are attributable to Trust Administration Costs.

**Ordinary Unit** has the meaning given in the Trust Deed.

**Ordinary Unit Holder** means Aurizon Network on issue of an Ordinary Unit to it.

**Original Preference Units** for a Preference Unit Holder means the number of Preference Units on issue to that Preference Unit Holder as at the date the Estimated Final Trust Costs Statement is given by the Trustee to the Preference Unit Holders under **clause 8.1(a)**.

Outstanding Amounts has the meaning given in clause 12.2(a).

Paid Up Amount has the meaning given in the Trust Deed.

Participating Interest means, in respect of a Preference Subscriber for which schedule 1 specifies that clause 22 applies, the participating interest specified

in **schedule 1** for each Joint Venture Participant in the Joint Venture for that Preference Subscriber.

**Parties** means at a time the parties to this Deed at that time, and **Party** means any one of them.

Partly Paid Unit has the meaning given in the Trust Deed.

**Preference Income** means Distributable Income derived while there are Preference Units on issue, calculated (without double counting) as follows:

- (a) lease rental payments received under the Extension Infrastructure Sub-Lease; **plus**
- (b) interest or other returns on any investment of the Trust; plus
- (c) amounts received by the Trust:
  - calculated on the basis of the Interest Rate or any other interest rate prescribed under a Transaction Document;
  - (ii) from a Unit Holder under clause 7.1;
  - (iii) from the Lessee under the Extension Infrastructure Sub-Lease; or
  - (iv) from any other person under a Transaction Document; less
- (d) after the Trustee gives each Preference Unit Holder a Call Statement referred to in **clause 5.5(g)**, operating expenses of the Trust (determined without taking into account amounts by way of depreciation, amortisation and other non-cash items),

#### provided that:

- (e) an amount referred to in **paragraphs (a)** to **(c)** of this definition excludes the amount of any GST received by the Trust; and
- (f) an amount referred to in paragraph (d) of this definition excludes the GST component of any operating expenses of the Trust to the extent that the Trustee (or the representative member of the GST group of which the Trustee is part) is entitled to claim an input tax credit in respect of such costs, expenses or liabilities.

**Preference Subscribers** means the parties listed as "Preference Subscribers" in **item 2** of **schedule 1**, and **Preference Subscriber** means any one of them.

**Preference Unit Holder** means a Preference Subscriber on issue of Preference Units to that Preference Subscriber.

Preference Unit has the meaning given in the Trust Deed.

**Pre-Funding Payment** has the meaning given to "pre-funding payment" in the Construction Agreement.

Prescribed Majority means, in respect of a Reserve Decision or Reserve Power, a Special Majority or Unanimous Agreement as set out in clause 17, schedule 4 or schedule 5 (as applicable).

**Price Sensitive Information** has the meaning given in the Extension Project Agreement.

**Projected Cash Holdings** for a period means the aggregate value of the investments of the Trust under **clauses 16.1(a)** and **16.1(b)**, as at the start of the period **plus**:

- (a) Trust income; and
- (b) any Trust Recoveries,

that the Trustee anticipates will be received during the period.

**Projected Liquidity Requirement** for a period is the amount (if any) by which, in the Trustee's opinion, the aggregate of:

- (a) Estimated Net Operating Expenses for the period; and
- (b) any Trust Capital Costs:
  - (i) that have been Incurred but not paid at the time the Call Statement for the period is issued; and
  - (ii) that are anticipated to be paid during the period (and does not include any amount referred to under **paragraph** (b)(i) of this definition).

is greater than the Projected Cash Holdings for that period.

**Progress Payment** has the meaning given to "progress payment" in the Construction Agreement.

**PUH Engineer** means the engineer appointed by the applicable Preference Unit Holders under **clause 16.4**.

Recalculated Unit Holder's Proportion has the meaning given in clause 8.5(a).

Recalculated Unit Holder's Proportion Statement has the meaning given in clause 8.5(a).

Receipt Units has the meaning given in clause 8.3(d)(i).

Recipient has the meaning given in clause 23.5(c).

Redemption Price has the meaning given in clause 2.2(d).

Register has the meaning given in the Trust Deed.

Related Body Corporate has the meaning given in the Trust Deed.

Reserve Decision has the meaning given in clause 19.1(a).

Reserve Power has the meaning giving in clause 19.2(a).

Reviewed Amount has the meaning given in clause 9.5(a).

**Revised Preference Units** for a Preference Unit Holder means the number of Preference Units calculated by multiplying the Revised Unit Holder's Proportion for that Preference Unit Holder by the Total Original Preference Units.

**Revised UHP Calculation Methodology** means the methodology in **item 4** of **schedule 7**.

**Revised Unit Holder's Proportion** for a Preference Unit Holder means the percentage calculated for that Preference Unit Holder in accordance with the Revised UHP Calculation Methodology.

**Rolling Three Month Net Cash Outgoing** for a Month means the Net Cash Outgoing for that Month and the immediately following two Months.

**Scope of Works** has the meaning given "WUC" in the Construction Agreement.

**Segments** means the sections of railway corridor described as such in **item 1** of **schedule 1**, as varied in accordance with **clause 16.5**.

[Drafting note: A Segment is a contiguous portion of the Railway Network in respect of which:

- (a) capacity is required by either:
  - (i) one Access Seeker; or
  - (ii) two or more Access Seekers in fixed percentages as between one another within that portion; and
- (b) Works are required, whether within or outside the area of that Segment, to provide that capacity.]

**Separable Portion** has the meaning given to "separable portion" in the Construction Agreement**Shortfall** has the meaning given in **clause 7.3(c)**.

Shortfall Loans has the meaning given in clause 7.3(c).

**Special Majority** means a resolution passed by Preference Unit Holders holding not less than 75% of the total number of Preference Units on issue, excluding Preference Units held by any Unit Holder that is not entitled to vote on the resolution.

**Subscribers** means Aurizon Network (as ordinary subscriber) and the Preference Subscribers, and **Subscriber** means any one of them.

Subscription Agreement has the meaning given in the Trust Deed.

Supplier has the meaning given in clause 23.5(c).

Target Trust Capital Cost at any time means the sum of:

- (a) the Contract Sum;
- (b) the Trust Administration Costs; and
- (c) Estimated Trust Administration Costs for the balance of the Construction Period that the Trustee determines will be capital expenditure and which have not otherwise been included in **paragraph** (b) of this definition,

at that time.

**Tax Deferred Component** means that portion (if any) of the Distributable Amount which is a "non-assessable part" as that term is defined in section 104-70 of the *Income Tax Assessment Act 1997* (Cth).

**Tax Indemnity Amount** has the meaning given in the Extension Project Agreement.

Tax Institute means The Tax Institute ACN 008 392 372.

Tax Policy means the tax policy set out in schedule 8, as modified from time to time under clause 16.2(c) or clause 16.2(d).

**Tax Policy Notice** means a notice given by a Preference Unit Holder to the Trustee pursuant to **clause 16.3(a)**.

**Tax Reviewer** means an independent Tax expert appointed in accordance with clause 16.3(b).

**Total Estimated Final Trust Costs** means the sum of the Estimated Final Trust Costs for each Segment comprising the Extension.

**Total Original Preference Units** means the total number of Preference Units on issue to all Preference Unit Holders as at the date the Estimated Final Trust Costs Statement is given by the Trustee to the Preference Unit Holders under **clause 8.1(a)**.

**Transfer Consideration** for each True-up Unit is the amount equal to:

- (a) the Paid Up Amount for the True-Up Unit as at the True-up Date; less
- (b) the Tax Deferred Component of any Distributable Amount which the Preference Unit Holder has received, or is presently entitled to receive, in respect of the True-up Unit as at the True-up Date.

**Transfer Settlement Date** means the date which is ten Business Days after the True-up Statement is given by the Trustee to each Preference Unit Holder under clause 8.3(g)(ii).

Transfer Units has the meaning given in clause 8.3(d)(ii).

**True-up Date** means the last day of the Month following the Month in which a Unit Holder Reconciliation Statement was given by the Trustee to all Preference Unit Holders under **clause 8.2(a)**.

True-up Statement has the meaning given in clause 8.3(g)(ii).

**True-up Units** for a Preference Unit Holder means the number of Preference Units calculated in accordance with **clause 8.3(g)(i)**.

**True-up Unit Loan Balance** for a True-up Unit means the Loan Balance of the transferor of that True-up Unit divided by the Original Preference Units for that transferor as at the True-up Date.

**Trust** has the meaning given in the Trust Deed.

**Trust Administration Costs** means all costs, expenses and liabilities, other than Construction Costs, Incurred by the Trustee in connection with the Trust including:

- (a) all costs and expenses payable out of the Assets, or reimbursable to the Trustee, under the Trust Deed; and
- (b) all liabilities for which the Trustee is entitled to an indemnity out of the Assets.

but does not include the GST component of any costs, expenses or liabilities Incurred by the Trustee which would be Trust Administration Costs under this definition to the extent that the Trustee (or the representative member of the GST group of which the Trustee is part) is entitled to claim an input tax credit in respect of such costs, expenses or liabilities.

**Trust Capital Costs** means Trust Costs that the Trustee determines are capital expenditure.

**Trust Capital Recoveries** means Trust Recoveries that the Trustee determines are capital in nature.

**Trust Costs** means Construction Costs and Trust Administration Costs.

[Drafting Note: For the purposes of the template SUFA documentation it is assumed that either:

- (a) there will no expenditure on the early stages of the Extension's development, such as preliminary works or procurement of long lead items (**Early Works**) until all SUFA documents for that transaction have full force and effect; or
- (b) for any Early Works, expenditure will be addressed under a commercial arrangement which is separate from the SUFA documentation for the relevant extension.

Provisions that address costs incurred before the relevant SUFA documentation takes effect may be required on a transaction-by-transaction basis if customers request, and Aurizon Network agrees, to undertake Early Works.

For each SUFA transaction there are expected to be study costs incurred prior to the establishment of the applicable SUFA unit trust. These costs are to be funded either (a) by Aurizon Network or (b) by access seekers under a 'Studies Funding Agreement'. The Trust will reimburse these costs, together with interest, to Aurizon Network or the access seekers (as applicable) as a Trust Cost within a period which is shortly after the SUFA unit trust is established.]

**Trust Recoveries** means amounts received by the Trustee in connection with the Extension, or the Works for the Extension, other than:

- (a) amounts paid to the Trust by Unit Holders under a Transaction Document;
- (b) the amount of any input tax credits received by the Trustee; and
- (c) amounts included in Preference Income.

**Ultimate Holding Company** has the meaning given in the Corporations Act.

**Unanimous Agreement** means a resolution passed by all of the Preference Unit Holders, excluding any Preference Unit Holder that is not entitled to vote on the resolution.

**Unit** has the meaning given in the Trust Deed.

**Unit Call** means a notice to a Preference Unit Holder from the Trustee specifying that Preference Unit Holder must pay a Unit Call Amount.

**Unit Call Amount** for a Preference Unit Holder means the Initial Unit Call Amount for that Preference Unit Holder and, subsequent to the payment of the Initial Unit Call Amount by that Preference Unit Holder, an amount calculated under **clause 5.4(a)** or **clause 5.5(g)(i)** for that Preference Unit Holder.

Unit Holder has the meaning given in the Trust Deed.

Unit Holder Loans has the meaning given in clause 3.3(a).

Unit Holder Reconciliation Statement has the meaning given in clause 8.2(a)(ii).

**Unit Holder's Proportion** for a Preference Unit Holder means:

- (a) subject to **paragraphs (b)** and **(c)** of this definition, the proportion as set out in **item 4.2** of **schedule 1** in respect of that Preference Unit Holder;
- (b) subject to **paragraph** (c) of this definition, at any time after Preference Units have been issued to a Preference Unit Holder and there is no Defaulting Unit Holder at the relevant time, the proportion which the number of Preference Units held by that Preference Unit Holder bears to the total number of Preference Units on issue to all Preference Unit Holders, at that time; and
- (c) at any time after Preference Units have been issued to a Preference Unit Holder but there is one or more Defaulting Unit Holder at the relevant time, the proportion which the number of Preference Units held by a Preference Unit Holder that is a Non-Defaulting Preference Unit Holder bears to the total number of Preference Units on issue to all Preference Unit Holders that are Non-Defaulting Preference Unit Holders, at that time.

**Works** has the meaning given "the Works" in the Construction Agreement.

**Zero Value Date** has the meaning given in the Extension Infrastructure Sub-Lease.

#### 1.3 Interpretation

Unless expressed to the contrary, the provisions of clause [1.2] of the Extension Project Agreement apply to this Deed.

#### 1.4 This Deed overrides Trust Deed

If there is any inconsistency between the provisions of this Deed and the provisions of the Trust Deed, then the provisions of this Deed prevail to the

extent of inconsistency and the Trust Deed must be read and construed accordingly.

#### 1.5 References to Aurizon Network

- (a) A reference to "Aurizon Network" in this Deed is a reference to Aurizon Network other than in respect of Aurizon Network's rights, powers, obligations and liabilities as Ordinary Unit Holder, as Aurizon Preference Unit Holder, as Preference Unit Holder or as "ordinary subscriber" prior to the issue of the Ordinary Unit to Aurizon Network.
- (b) A reference to "Ordinary Unit Holder" or "ordinary subscriber" is a reference to Aurizon Network in that capacity as Ordinary Unit Holder and "ordinary subscriber", as the context requires.

#### 1.6 References to Subscriber

- (a) A reference to a "Subscriber" in this Deed continues to apply in respect of that Party on issue of Units to that Party.
- (b) Where the context allows, a reference to a "Unit Holder" will include a reference to a "Subscriber".

#### 1.7 References to documents

In this Deed, a reference to a Transaction Document (other than this Deed and the Trust Deed) means, as the case requires:

- (a) prior to execution of a document, the form of that document in the applicable annexure (including as varied by agreement between the Parties and any other parties to the applicable Transaction Document, or otherwise in accordance with this Deed, prior to execution of that document); and
- (b) on and after execution of a document, that document as executed and in force from time to time.

#### 1.8 Subscription Agreement

This Deed constitutes a Subscription Agreement between the Trustee and each Subscriber.

#### 1.9 Trustee actions prior to the issue of the Units

- (a) The obligations of the Trustee which are to be performed by the Trustee prior to the issue of the Units in accordance with **clause 4.1** are performed by the Trustee in its personal capacity.
- (b) Despite any other provision of this Deed, the Trustee's liability does not extend to Consequential Loss suffered by a Subscriber or any other person in relation to any act or omission arising out of, or in any way related to, the Trustee acting in its personal capacity prior to the issue of the Units in accordance with clause 4.1, except to the extent the Trustee has been guilty of fraud.

#### 1.10 Trustee opinions and estimates

Where under this Deed the Trustee is required or permitted to form an opinion, hold a belief or make an estimate, the Trustee must have a reasonable basis for that opinion, belief or estimate.

## 2 Duration of agreement

#### 2.1 Commencement and termination

- (a) The terms of this Deed commence on the Commencement Date and, subject to **clause 23.6**, continue until:
  - (i) the occurrence of any of the following events:
    - (A) this Deed is terminated by mutual agreement of all of the Parties:
    - (B) all of the Preference Units are redeemed in accordance with the Trust Deed and this Deed;
    - (C) the Trust is wound up under the Trust Deed after the Zero Value Date and the Unit Holders have received all of their entitlements under the Trust Deed; or
    - (D) the Trust is wound up prior to the Zero Value Date and the Unit Holders have received all of their entitlements under the Trust Deed and this Deed (including under the process referred to in **clause 2.5** if applicable); or
  - (ii) this Deed terminates under clauses 4.5, 4.6, 4.7 or 4.8.
- (b) Subject to **clause 23.6**, this Deed terminates in respect of a Party which transfers all of that Party's Units, on that Party ceasing to be a registered holder of any Units.

#### 2.2 Preference Units terms of issue – redemption

- (a) The terms of issue of each Preference Unit in relation to redemption are as set out in this **clause 2.2**.
- (b) The Trustee may only redeem the Preference Units on or after the Zero Value Date.
- (c) On or before the Final Redemption Date the Trustee must redeem all (but not some) of the Preference Units.

[QCA Drafting note: this is to ensure that all the Rent is captured under the EISL. The decision to redeem (other than on the Final Redemption Date) is a Reserve Decision. A relevant factor will be whether the cost of running the trust outweighs the rental return]

- (d) The Redemption Price for each Preference Unit is the sum of:
  - (i) nil consideration per Preference Unit; and

- (ii) the unpaid amount of any Distributable Amount or Distributable Sum (if any, as applicable) attributable to that Preference Unit at the time of redemption.
- (e) Each Preference Subscriber acknowledges that nil consideration per Preference Unit represents the fair value of that Preference Subscriber's Preference Units at the time of redemption, on the basis that redemption can only occur on or after the Zero Value Date.
- (f) On redemption of a Preference Unit Holder's Preference Units, the Trustee must repay to that Preference Unit Holder any outstanding Unit Holder Loan of that Preference Unit Holder.

#### 2.3 Termination without prejudice to rights

Termination of this Deed pursuant to **clause 2.1** is without prejudice to the rights of any Party against any other Party arising from any breach of this Deed or any Claim otherwise arising on or prior to the date of termination.

#### 2.4 Material Adverse Change

- (a) If the Trustee becomes aware of circumstances that may constitute a Material Adverse Change, including as a result of a written submission by one or more Unit Holders, then:
  - (i) the Trustee must, within a reasonable time, give the Unit Holders notice of that fact and provide reasonable particulars; and
  - (ii) consider whether a Material Adverse Change has occurred or is likely to occur and in doing so, consider any:
    - (A) submission made by Unit Holders in writing; and
    - (B) advice obtained by the Trustee from external tax advisers.
- (b) If, in the Trustee's opinion (acting reasonably), a Material Adverse Change occurs, or is reasonably likely to occur, then the Trustee will notify the Unit Holders of that fact and the Parties must negotiate in good faith to agree amendments to the Transaction Documents as may be required to put in place an arrangement that mitigates the risk and any adverse consequences of the Material Adverse Change and substantially achieves the commercial and financial outcomes of the Transaction Documents that would have applied in the absence of the Material Adverse Change.

# 2.5 Termination of the Trust other than in accordance with Transaction Documents

- (a) If:
  - (i) the Trust is wound up prior to the Zero Value Date; and
  - (ii) the entitlements to distributions on winding up as between the Preference Unit Holders and the Ordinary Unit Holders do not equitably reflect their respective financial investment in the Trust

(taking into account any distributions made since the establishment of the Trust),

then the Parties must negotiate in good faith to agree a process to address this matter, provided that in no circumstances can any Party be required to agree a process which results in:

- (iii) a capital or lump sum payment by it that cannot be funded out of immediately available funds received from the proceeds of the winding up; or
- (iv) any material disadvantage (financial, Tax or otherwise) to Aurizon Network, the Head Company or the Ordinary Unit Holder (including, taking into account any amount payable to the Trustee under an arrangement referred to in clause [3.6] of the Extension Infrastructure Sub-Lease). To avoid doubt, the fact that the Ordinary Unit Holder will not be entitled to participate in the proceeds of the winding-up to the exclusion of the Preference Unit Holders as a result of the process is not a 'material disadvantage'.
- (b) Any dispute regarding whether a Party has complied with its obligations under this **clause 2.5** is to be dealt in accordance with the Dispute Resolution Process.

# 3 Application and Application Price

#### 3.1 Application by Preference Subscribers

Each Preference Subscriber irrevocably:

- (a) applies for the number of Preference Units set out in respect of that Preference Subscriber in **item 4.2** of **schedule 1** as applicable at the time the Trustee issues the Units;
- (b) agrees to pay the Application Price for each of those Preference Units by instalments in accordance with the Trust Deed and this Deed; and
- (c) acknowledges that the Preference Units to be issued to it will be issued as Partly Paid Units at an Application Price of [\$1.00].

#### 3.2 Acceptance of applications by Preference Subscribers

The Trustee accepts each Preference Subscriber's application and, subject to **clause 4**, must issue Partly Paid Units to each Preference Subscriber in accordance with the Trust Deed and this Deed, provided that the Preference Subscriber pays the Preference Subscriber's Initial Subscription Amount not later than five Business Days after the Commencement Date.

#### 3.3 Unit Holder Loans

- (a) Each Preference Subscriber must advance loans to the Trustee as provided in this Deed (**Unit Holder Loans**).
- (b) Unit Holder Loans:

- (i) do not bear interest; and
- (ii) are repayable in accordance with this Deed.

#### 3.4 Application by Aurizon Network

Aurizon Network (as ordinary subscriber) irrevocably:

- (a) applies for one Ordinary Unit;
- (b) agrees to pay the Application Price for the Ordinary Unit; and
- (c) acknowledges that the Ordinary Unit will be issued to it as a Fully Paid Unit at an Application Price of \$1.00.

#### 3.5 Acceptance of application by Aurizon Network

The Trustee accepts Aurizon Network's application (as ordinary subscriber), and will issue one Ordinary Unit to Aurizon Network in accordance with the Trust Deed and this Deed, subject to Aurizon Network (as ordinary subscriber) paying the full amount of the Application Price for the Ordinary Unit.

### 4 Transaction commitment process

[Drafting Note: The arrangement for the transition from entry into this Deed to the funding of the Trust (Transition) is relatively simple, on the basis that this is a template document. The process in this clause 4 may require up to 40 Business Days after the execution of this Deed before the Transition is completed.

Any more complex Transition arrangement, which calls for measures such as rescoping or the replacement of defaulting Preference Subscribers, may result in material additional delay between: (1) the point at which the transaction is priced and the target availability dates are set, and (2) the formation of the Trust and/or execution of the remaining Transaction Documents.

This additional delay may require consequential changes in the transaction pricing and target availability dates (eg because the wet season will require program adjustments, for which reason termination of this Deed and the negotiation of a replacement agreement are likely to be required).]

#### 4.1 Issue of Units

On the Commencement Date the Trustee must simultaneously issue the Ordinary Unit to Aurizon Network and all Preference Units to the Preference Subscribers, and apply the Initial Subscription Amount paid by each Preference Subscriber in paying up that Preference Subscriber's Preference Units, by the same amount for each Preference Unit.

#### 4.2 Preference Subscribers to provide Bank Guarantees

- (a) This **clause 4.2** only applies to a Preference Unit Holder if an Initial Bank Guarantee Amount is specified in **item 4.2** of **schedule 1** for that Preference Subscriber.
- (b) On or before the End Date, each Preference Unit Holder to which this clause 4.2 applies must deliver to the Trustee a Bank Guarantee for that Preference Unit Holder's Initial Bank Guarantee Amount.

#### 4.3 Initial Loan Contribution Call

- (a) The Trustee must, at least [ten] Business Days prior to the End Date, Call from each Preference Unit Holder the Initial Loan Contribution in respect of that Preference Unit Holder, by notice.
- (b) Each Preference Unit Holder must pay that Preference Unit Holder's Initial Loan Contribution by the End Date.

#### 4.4 Execution of Transaction Documents

- (a) Between the day immediately after the Commencement Date and the date falling one Month after the Commencement Date, the Trustee must:
  - (i) execute:
    - (A) the Extension Project Agreement;
    - (B) each Access Agreement Specific Terms Deed;
    - (C) the Specific Security Agreement;
    - (D) the Construction Agreement;
    - (E) the Rail Corridor Agreement;
    - (F) the Extension Infrastructure Sub-Lease:
    - (G) the Extension Infrastructure Head-Lease; and
    - (H) the Integrated Network Deed; and
  - (ii) following execution, deliver to:
    - (A) Aurizon Network, each document referred to in this clause 4.4(a);
    - (B) each Preference Unit Holder, the Extension Project Agreement;
    - (C) each Access Seeker, the Extension Project Agreement and the Access Agreement Specific Terms Deed to which the Access Seeker is Party;
    - (D) to each State Party, the Integrated Network Deed [and the Financing Side Deed]; and
    - (E) to QTH, the Extension Infrastructure Head-Lease.
- (b) Between the day immediately after the Commencement Date and the date falling one Month after the Commencement Date, Aurizon Network must:
  - (i) execute:
    - (A) the Extension Project Agreement;
    - (B) each Access Agreement Specific Terms Deed;
    - (C) the Specific Security Agreement;

- (D) the Construction Agreement;
- (E) the Rail Corridor Agreement;
- (F) the Extension Infrastructure Sub-Lease;
- (G) the Extension Infrastructure Head-Lease; and
- (H) the Integrated Network Deed; and
- (ii) following execution, deliver to:
  - (A) the Trustee each document referred to in this clause 4.4(b);
  - (B) each Preference Unit Holder the Extension Project Agreement;
  - each Access Seeker the Extension Project Agreement and the Access Agreement Specific Terms Deed to which the Access Seeker is Party;
  - (D) to each State Party, the Integrated Network Deed [and the Financing Side Deed]; and
  - (E) to QTH, the Extension Infrastructure Head-Lease.
- (c) Between the day immediately after the Commencement Date and the date falling one Month after the Commencement Date, each Preference Unit Holder must execute the Extension Project Agreement and, following execution, deliver it to the Trustee and Aurizon Network.
- (d) The Trustee must date the Transaction Documents with the date (or the date of the next Business Day if it received on a non-Business Day) of its receipt of the final executed Transaction Document it receives from any of the parties to any of those documents (being Aurizon Network, each Preference Unit Holder, each Access Seeker and each State Party) and notify each counterparty to the Transaction Documents of such date.

#### 4.5 Termination of Deed if Bank Guarantee not provided

If a Preference Unit Holder to which **clause 4.2** applies does not comply with **clause 4.2(b)** then, immediately after the End Date, the Trustee must terminate this Deed by notice to each other Party.

#### 4.6 Termination of Deed if clause 4.4 not complied with

lf:

- (a) the Trustee does not comply with its obligations under **clause 4.4**;
- (b) Aurizon Network does not comply with its obligations under clause 4.4; or
- (c) a Preference Unit Holder does not comply with its obligations under clause 4.4,

then, immediately after the date falling one Month after the Commencement Date, the Trustee must terminate this Deed by notice to each other Party.

# 4.7 Termination of Deed if Conditions Precedent not satisfied or waived by the End Date

If the Conditions Precedent have not been satsifed or waived in accordance with the Extension Project Agreement by the End Date then, immediately after the End Date, the Trustee must terminate this Deed by notice to each other Party.

#### 4.8 Termination of Deed if not all Initial Loan Contributions received

If a Preference Unit Holder (Initial Call Defaulting Unit Holder) does not comply with clause 4.3(b) then, immediately after the End Date, the Trustee must terminate this Deed by notice to each other Party.

# 4.9 Consequences of termination of Deed under clauses 4.4, 4.6, 4.7 or 4.8

- (a) If the Trustee terminates this Deed under clauses 4.4, 4.6, 4.7 or 4.8:
  - no Party will have any liability (other than those obligations and liabilities under clauses referred to in clause 23.6) to any other Party in connection with that termination;
  - (ii) within ten Buisness Days of the date of termination:
    - (A) the Trustee must return the Initial Subscription Amounts; and
    - (B) if a Preference Unit Holder has paid its Initial Call Contribution the Trustee must repay that Initial Call Contribution to the Preference Unit Holder; and
  - (iii) the Trustee must wind up the Trust in accordance with the Trust Deed, such winding up commencing on the next Business Day after termination of this Deed.
- (b) The Trustee acknowledges that payment of an Initial Loan Contribution on demand by the Trustee under a Bank Guarantee is accepted as payment of that Initial Loan Contribution, on the date the payment is received from the Issuer.

# 4.10 Acknowledgement of consequences on Transaction Documents of termination of Deed

The Parties acknowledge that, if this Deed terminates under **clauses 4.4**, **4.6**, **4.7** or **4.8**:

- (a) the other Transaction Documents (excluding this Deed, the Trust Deed and Extension Project Agreement) will not come into force or effect; and
- (b) the Extension Project Agreement will terminate.

#### 4.11 Initial Unit Call and repayment of Initial Loan Contribution

(a) Unless this Deed terminates under **clauses 4.4**, **4.6**, **4.7** or **4.8**, the Trustee must, within seven Business Days after the end of the Month in which the Condition Precedent Satisfaction Date falls:

- (i) give to each Preference Unit Holder a Call Statement (Initial Call Statement); and
- (ii) include in that Initial Call Statement a Call (**Initial Unit Call**) for that Preference Unit Holder's Initial Unit Call Amount.
- (b) The Trustee must, on a date determined by the Trustee, which must not be later than the last Business Day of the Month in which the Initial Unit Call is made, repay each Preference Unit Holder's Initial Loan Contribution.
- (c) Each Preference Unit Holder irrevocably directs the Trustee to apply any repayment of that Preference Unit Holder's Initial Loan Contribution in paying up the Unit Holder's Preference Units for the amount of the Initial Unit Call.
- (d) The Trustee must apply the repayment of each Preference Unit Holder's Initial Loan Contribution by paying up all of its Preference Units at the same time, by the same amount for each Unit.

#### 5 Loan Calls and Unit Calls after initial Calls

#### 5.1 Loan Contributions during Construction Period

- (a) The Trustee must calculate the Liquidity Requirement for each Month after the Month in which the Initial Unit Call is made until (and including) the last Month of the Construction Period.
- (b) The Trustee must calculate the amount of each Preference Unit Holder's Loan Contribution for each Month referred to in **clause 5.1(a)** as follows:
  - (i) if the Liquidity Requirement for the Month is a positive amount, the Loan Contribution for each Preference Unit Holder for that Month is the Unit Holder's Proportion of the Liquidity Requirement; and
  - (ii) if the Liquidity Requirement for the Month is nil or a negative amount, the Loan Contribution for each Preference Unit Holder for that Month is \$0.00.

#### 5.2 Call Statements

Within seven Business Days after the start of each Month referred to in **clause 5.1(a)**, the Trustee must give to each Preference Unit Holder a Call Statement for that Month and include in the Call Statement a Loan Call for the amount of the Loan Contribution for the Preference Unit Holder for that Month.

#### 5.3 Emergency Loan Calls

- (a) If, at any time, the Trustee is, or is likely to be, required to take urgent or emergency action which requires funds in excess of the funds then available to the Trustee, and which have not been provided for in the most recent Loan Call made under clause 5.2, then the Trustee may issue an emergency Loan Call to each Preference Unit Holder stating:
  - (i) the amount of funds required;

- (ii) the circumstances, in reasonable detail, giving rise to the necessity for obtaining such funds; and
- (iii) the Loan Contribution from the Preference Unit Holder, being that Unit Holder's Proportion of the amount of funds required.
- (b) Each Preference Unit Holder must pay that Preference Unit Holder's Loan Contribution as soon as practicable (and in any event within five Business Days) after receipt of an emergency Loan Call made by the Trustee under clause 5.3(a).
- (c) For the avoidance of doubt, the provisions of this Deed in respect of Loan Calls apply to emergency Loan Calls made under **clause 5.3(a)**.

#### 5.4 Unit Calls during Construction Period

- (a) In the Call Statement for a Preference Unit Holder for each December and June after the Month in which the Initial Unit Call is made until (and including) the last Month of the Construction Period, the Trustee must include, in addition to any Loan Call for that Month, a Unit Call for a Unit Call Amount equal to the amount of that Preference Unit Holder's Capital Loan Balance as at the last day of the immediately preceding Month, adjusted in accordance with clause 5.4(c) if applicable.
- (b) Where the Trustee has issued Call Statements in accordance with clause 5.4(a), the Trustee must, on the last Business Day of December or June as applicable, repay in accordance with clause 6.2 each Preference Unit Holder's Capital Loan Balance as at the last day of the preceding Month, adjusted in accordance with clause 5.4(c) if applicable.
- (c) If, at any time, paying up the full amount of the Capital Loan Balances of all Preference Unit Holders would have the effect that the aggregate of the Paid Up Amounts of all Preference Units would exceed 80% of the Target Trust Capital Cost at the time the Call Statement is issued, the Trustee must reduce the Unit Call Amounts that would otherwise be Called from each Preference Unit Holder under clause 5.4(a) so that the aggregate of the Paid Up Amounts of all Preference Units equals 80% of the Target Trust Capital Cost.

#### 5.5 Loan repayments and Unit Calls after Construction Period

- (a) After the end of the Construction Period, the Trustee must from time to time make repayments of each Preference Unit Holder's Capital Loan Balance in accordance with **clause 5.5(d)**.
- (b) To the extent that the Trustee determines the Capital Loan Balances have been applied to Trust Capital Costs, the Trustee must, at the time a repayment is made, make a Unit Call for the amount of the repayment.
- (c) To the extent the Trustee determines the Capital Loan Balances will not be required to fund Trust Capital Costs, the Trustee must not make a Unit Call for the amount of the repayment.

- (d) The Trustee must apply the following principles in determining when and how repayments of Capital Loan Balances will be made:
  - the Trustee will at all times retain aggregate Capital Loan Balances that the Trustee believes are sufficient to meet Trust Capital Costs the Trustee anticipates may be Incurred; and
  - (ii) where the Trustee anticipates that any Trust Capital Recoveries will be received at some future time, the Trustee will not make Unit Calls that would result in the aggregate Capital Loan Balances being less than the Trustee's estimate of the amount of the anticipated Trust Capital Recoveries.
- (e) Within seven Business Days after the end of the Month in which the Trustee receives the Final Certificate from the Independent Certifier under the Construction Agreement, the Trustee must:
  - (i) give each Preference Unit Holder a Call Statement which includes a Unit Call for that Preference Unit Holder's Capital Loan Balance to the extent the Trustee determines the Capital Loan Balance has been applied to Trust Capital Costs; and
  - (ii) repay the remaining amount of each Preference Unit Holder's outstanding Capital Loan Balance (which is the Capital Loan Balance minus the amount specified in clause 5.5(e)(i)) but must not make a Unit Call for that amount.
- (f) For the avoidance of doubt, repayment of the Capital Loan Balances under this **clause 5.5** does not preclude the Trustee from making subsequent Calls under **clause 5.6**.
- (g) Within seven Business Days after the end of the Month in which the Trustee determines that the revenue of the Trust is likely to exceed the expenses of the Trust on an ongoing basis, the Trustee must give each Preference Unit Holder a Call Statement and:
  - (i) include in the Call Statement a Unit Call for a Unit Call Amount equal to the amount of that Unit Holder's Operating Loan Balance; and
  - (ii) repay that Preference Unit Holder's Operating Loan Balance in accordance with **clause 6.2**.
- (h) For the avoidance of doubt, repayment of the Operating Loan Balances does not preclude the Trustee from making subsequent Calls under clause 5.6.

#### 5.6 Loan Calls after Construction Period

- (a) After the end of the Construction Period the Trustee may, from time to time (but not more than once per Month):
  - (i) give each Preference Unit Holder a Call Statement for a specified period; and

- (ii) include in the Call Statement a Loan Call for the amount of the Unit Holder's Loan Contribution for that period.
- (b) The amount of each Preference Unit Holder's Loan Contribution for a period will be that Unit Holder's Proportion of the Projected Liquidity Requirement for that period.
- (c) Any Call under this **clause 5.6** is subject to **clause 5.9**.

#### 5.7 Call Statements

A Call Statement must contain the information set out in schedule 3.

#### 5.8 Disputes do not affect obligation to pay

Each Preference Unit Holder must pay all Loan Contributions in accordance with the applicable Call Statement issued to it despite the existence of any Dispute.

#### 5.9 Maximum Call Amounts

- (a) The total of the Call Amounts that each Preference Unit Holder is obliged to pay under this Deed is the lesser of:
  - (i) the aggregate Application Price for all Preference Units of that Preference Unit Holder; and
  - (ii) the Unit Holder's Proportion of the total amount of Trust Costs Incurred prior to the later of:
    - (A) the date the Trustee gives the Call Statement under clause 5.5(e)(i); and
    - (B) the date the Trustee gives the Call Statement under clause 5.5(g),

#### (Extinguishment Date).

- (b) On and from the Extinguishment Date, the liability of each Preference Unit Holder to pay any further Call Amounts is extinguished, and all Preference Units of that Preference Unit Holder are deemed to be Fully Paid Units other than in respect of any Call Amounts that had been Called on or before the Extinguishment Date but which have not been paid by that Preference Unit Holder.
- (c) The Trustee must:
  - (i) include in the Call Statement given to each Preference Unit Holder on the Extinguishment Date a statement that all of its Preference Units are deemed to be Fully Paid Units as at:
    - (A) in respect of any Preference Unit Holder who has paid all Call Amounts called prior to the Extinguishment Date the Extinguishment Date; or
    - (B) in respect of any Preference Unit Holder who has not paid all Call Amounts called prior to the Extinguishment Date the

date of payment in full of those outstanding Call Amounts; and

- (ii) promptly after the date on which the Preference Units of a Preference Unit Holder are deemed to be fully paid:
  - (A) record in the Register that those Preference Units are Fully Paid Units as at that date; and
  - (B) release any Bank Guarantee (if applicable) in respect of that Preference Unit Holder.

#### 5.10 Expenses after Preference Units Fully Paid

- (a) If, after all Preference Units are deemed to be Fully Paid Units under clause 5.9(b), the Trustee determines that the revenue of the Trust is, or is likely to be, at any time insufficient to fully cover the expenses of the Trust, then each Preference Unit Holder must, within ten Business Days of a demand by the Trustee from time to time, pay to the Trustee its Unit Holder's Proportion of the Trustee's estimate of the amount by which the expenses of the Trust are likely to exceed the revenue of the Trust.
- (b) For the avoidance of doubt, the obligation of a Preference Unit Holder to pay the Trustee under **clause 5.10(a)** is a contractual obligation and does not constitute a Call.

## 6 Payments of Calls and repayments of Loans

#### 6.1 Payment of Loan Contributions

Subject to **clause 4.1**, each Preference Unit Holder must pay that Preference Unit Holder's Loan Contribution for a Month to the Trustee by the later of:

- (a) the 17<sup>th</sup> Business Day of that Month; and
- (b) the tenth Business Day after the Trustee gives the Call Statement for that Month.

#### 6.2 Payment of Unit Calls

- (a) Each Preference Unit Holder irrevocably directs the Trustee to apply any repayment of that Preference Unit Holder's Loan Balance in paying up that Preference Unit Holder's Preference Units for the amount of any Unit Call outstanding at the time the repayment is made.
- (b) The Trustee must apply the repayments of the Preference Unit Holders' Loan Balances as directed under **clause 6.2(a)** on the last Business Day of the Month in which the Unit Calls are made, by paying up the Preference Units of all of the Preference Unit Holders at the same time by the same amount for each Preference Unit.
- (c) If the amount that is to be repaid to a Preference Unit Holder is less than the amount of that Preference Unit Holder's outstanding Unit Calls at the time the repayment is to be made under **clause 6.2(a)**, then that

Preference Unit Holder remains liable to pay the balance of the Unit Call and **clause 7** applies.

#### 6.3 Proportionate repayment

Any repayment of Unit Holder Loans under this Deed must be made pro rata to each Preference Unit Holder, in the proportion that the total Paid Up Amounts on that Preference Unit Holder's Preference Units bears to the aggregate Paid Up Amounts of all Preference Units then on issue.

## 7 Failure to pay Calls

#### 7.1 Interest on overdue Call payments

- (a) If for any reason a Preference Unit Holder does not pay an amount payable under or in connection with this Deed on or before the due date for payment, then that Preference Unit Holder must pay interest to the Trustee in respect of that unpaid amount.
- (b) Interest will accrue on the amount not paid from the due date for payment until that amount, together with the interest thereon, has been paid.
- (c) Interest will be calculated at the Interest Rate, and any interest accrued but unpaid at the end of each Month will be capitalised and will thereafter itself bear interest.
- (d) An amount of interest paid by a Preference Unit Holder under this **clause 7.1** (including any interest which is capitalised):
  - (i) does not constitute a payment of a Call Amount;
  - (ii) is not applied towards that Preference Unit Holder's Loan Balance or in paying up that Preference Unit Holder's Partly Paid Units; and
  - (iii) is an Asset of the Trust and included in Preference Income.

#### 7.2 Failure to meet obligations

- (a) Each Preference Unit Holder acknowledges and agrees that:
  - (i) the performance of that Preference Unit Holder's obligation to meet the terms of a Call promptly and when due is critical to the success and financial wellbeing of the Trust;
  - (ii) if a Preference Unit Holder fails to make a payment in accordance with the terms of a Call, the Trust may suffer irreparable harm and the other Preference Unit Holders may suffer Loss (which may include Consequential Loss); and
  - (iii) the default provisions in the Trust Deed and in this Deed are in recognition of these matters and are reasonable to protect the Trust and the interests of Preference Unit Holders generally.

- (b) The Trustee acknowledges that payment of a Call Amount on demand by the Trustee under a Bank Guarantee is accepted as payment of a Call on the date the payment is received from the Issuer.
- (c) Where, at any time:
  - (i) a Preference Unit Holder fails to pay a Loan Call for a Month within five Business Days after the due date for payment of such Loan Call; and
  - (ii) the Trustee, in its absolute discretion, and without limiting the Trustee's rights under this **clause 7**, gives a notice to the Preference Unit Holder under this **clause 7.2(c)**,

then the Preference Unit Holder must provide to the Trustee, within ten Business Days after the Trustee gives the notice to the Preference Unit Holder:

- (iii) where the Preference Unit Holder has not provided a Bank Guarantee, a Bank Guarantee; or
- (iv) where the Preference Unit Holder has provided a Bank Guarantee but it is for an amount less than the Reviewed Amount, an additional or replacement Bank Guarantee,

in each case so that the Preference Unit Holder will have provided a Bank Guarantee or Bank Guarantees which, in aggregate, is or are equal to the Reviewed Amount.

#### 7.3 Failure to pay Loan Call

- (a) Where a Preference Unit Holder (**Defaulting Unit Holder**) fails to pay a Loan Call for a Month on or before the due date for such payment (**Loan Call Default**), the Trustee must give a notice to the Defaulting Unit Holder (copying the other Preference Unit Holder(s)) stating that a Loan Call Default has occurred and giving the Defaulting Unit Holder a period of five Business Days within which to remedy the Loan Call Default (**Default Notice**).
- (b) If:
  - (i) a Defaulting Unit Holder has not provided a Bank Guarantee, or an additional or replacement Bank Guarantee, in accordance with this Deed, or the amount in the Defaulting Unit Holder's Bank Account (if any) is less than the amount of outstanding Loan Calls of that Defaulting Unit Holder; and
  - (ii) either:
    - (A) the Defaulting Unit Holder fails to rectify all outstanding Loan Call Defaults within five Business Days after receiving the Default Notice; or
    - (B) the Defaulting Unit Holder has, at any time, failed to pay Loan Calls on or before the due dates for payment on four

separate occasions and has received a Default Notice for each occasion,

then the Trustee must give a notice to the Defaulting Unit Holder (copying the other Preference Unit Holder(s)) stating that a default has occurred and has not been remedied and that clause 7.3(c) applies (Failure to Pay Loan Call Notice).

- (c) With immediate effect from the date of the Failure to Pay Loan Call Notice:
  - the Defaulting Unit Holder loses all rights to participate in the Extension and, unless otherwise expressly stated in this Deed and other than accrued rights, ceases to have any further rights under the Transaction Documents; and
  - (ii) each of the Preference Unit Holders who have paid their Loan Calls (**Non-Defaulting Unit Holders**) will have the right, but not the obligation, to pay any:
    - (A) Loan Call that the Defaulting Unit Holder has failed to pay; and
    - (B) future Loan Calls the Defaulting Unit Holder becomes liable to pay and fails to pay by the due date,

(together the **Shortfall**) by way of loans to the Trustee, in addition to the Unit Holder Loans, in proportions agreed between the Non-Defaulting Unit Holders and the Trustee (**Shortfall Loans**).

#### 7.4 Shortfall Loans

A Shortfall Loan made by a Non-Defaulting Unit Holder in accordance with clause 7.3(c)(ii):

- (a) is payable to the Trustee at such times and on such terms agreed between that Non-Defaulting Unit Holder and the Trustee;
- (b) does not bear interest;
- (c) will rank pari passu with each other Shortfall Loan; and
- (d) will otherwise be treated as a Loan Call and, subject to clauses 7.4(a),
   7.4(b) and 7.4(c), the provisions of this Deed in respect of Loan Calls will apply to Shortfall Loans.

#### 7.5 Suspension or termination of Works for Extension

- (a) If a Defaulting Unit Holder fails to pay a Loan Call for a Month by the due date for payment, and:
  - (i) the Defaulting Unit Holder has not remedied that breach; and
  - (ii) the Non-Defaulting Unit Holders have not provided Shortfall Loans in accordance with **clause 7.3(c)(ii)** which, in aggregate, equal the Shortfall.

by the date which is:

- (iii) one Month after the due date for payment of the relevant Loan Call, then the Trustee may suspend all of the Works for the Extension under the Construction Agreement, and if the Trustee does so, then the Trustee may:
  - (A) continue to make Loan Calls, including to cover any liability incurred by the Trustee as a result of the suspension (including, for example, the additional Construction Costs Incurred by the Trustee as a consequence of the suspension); and
  - (B) take such action against the Defaulting Unit Holder as the Trustee considers appropriate for recovery of any Loss suffered by the Trust as a result of that Defaulting Unit Holder's failure to pay the Loan Call, including any Loss (including Consequential Loss) arising from the suspension; and
- (iv) three Months after the due date for payment of the relevant Loan Call, then the Trustee may terminate the Construction Agreement, and if the Trustee does so, then the Trustee may:
  - (A) continue to make Loan Calls, including to cover any liability incurred by the Trustee as a result of the termination (including, for example, additional Construction Costs Incurred by the Trustee as a consequence of the termination); and
  - (B) take such action against the Defaulting Unit Holder as the Trustee considers appropriate for recovery of any Loss suffered by the Trust as a result of that Defaulting Unit Holder's failure to pay the Loan Call, including any Loss (including Consequential Loss) arising from the termination.
- (b) If the Trustee suspends all of the Works for the Extension under the Construction Agreement, or terminates the Construction Agreement, in accordance with **clause 7.5(a)**, then:
  - (i) each Preference Unit Holder acknowledges that the suspension or termination may cause the Trustee and Non-Defaulting Unit Holders to suffer Loss:
  - (ii) the Defaulting Unit Holder indemnifies the Trustee and all Non-Defaulting Unit Holders for any Loss (including Consequential Loss) arising from such suspension or termination or otherwise from the Defaulting Unit Holder's default.; and
  - (iii) each Preference Unit Holder acknowledges that it has no Claim against the Trustee for any Loss (including Consequential Loss) arising from such suspension or termination except to the extent that the Loss arises out of the Trustee's own fraud, wilful default, gross negligence or breach of trust and the Loss has been

- increased in consequence of such fraud, negligence, wilful default or breach of trust.
- (c) If the Trustee suspends all of the Works for the Extension under the Construction Agreement in accordance with clause 7.5(a), then the Trustee may subsequently direct Aurizon Network, under the Construction Agreement, to recommence the carrying out of all of the Works for the Extension under the Construction Agreement, in which case the Trustee may:
  - (i) make Loan Calls on the Preference Unit Holders for costs and expenses arising from the recommencement (including, for example, additional Construction Costs Incurred by the Trustee as a consequence of the recommencement); and
  - (ii) take such action against the Defaulting Unit Holder as the Trustee considers appropriate for recovery of any Loss suffered by the Trust as a result of that Defaulting Unit Holder's failure to pay the Loan Call, including any Loss (including Consequential Loss) arising from the recommencement.
- (d) If Aurizon Network terminates the Construction Agreement and clauses **7.5(a)(i)** and **7.5(a)(ii)** apply, then the Trustee may:
  - (i) require that each Non-Defaulting Unit Holder pay to the Trustee, within five Business Days of a demand by the Trustee from time to time, a pro rata proportion (being the proportion that the total Paid Up Amounts on that Non-Defaulting Unit Holder's Preference Units bears to the aggregate Paid Up Amounts of the Preference Units of all Non-Defaulting Unit Holders) of the costs and expenses arising from the termination (including, for example, additional Construction Costs Incurred by the Trustee as a consequence of the termination), and for the avoidance of doubt, the obligation of a Non-Defaulting Unit Holder to pay the Trustee an amount under this clause 7.5(d) is a contractual obligation and does not constitute a Call; and
  - (ii) take such action against the Defaulting Unit Holder as the Trustee considers appropriate for recovery of any Loss suffered by the Trust as a result of that Defaulting Unit Holder's failure to pay the Loan Call, including any Loss (including Consequential Loss) arising from the termination.

# 8 Estimated Final Trust Costs and Mandatory Reallocation Process

### 8.1 Estimated Final Trust Costs Statement

(a) Within 15 Business Days after the end of the Construction Period, the Trustee must give the Preference Unit Holders a statement (**Estimated Final Trust Costs Statement**) setting out:

- (i) the Estimated Final Trust Costs for each Segment comprising the Extension; and
- (ii) the Total Estimated Final Trust Costs for the Extension.
- (b) To determine the Estimated Final Trust Costs for each Segment under clause 8.1(a)(i), the Trustee must ensure that the Estimated Final Trust Costs are allocated to a Segment which are directly attributable to that Segment or otherwise allocated to a Segment applying the Allocation Principles.

[Note: The Construction Agreement to include a schedule which contains a 'baseline' allocation of the Contract Sum to each of the Segments. The Construction Agreement will also include a reporting obligation on Aurizon Network that will require it to update the 'baseline' cost allocation whenever the Contract Sum is varied/adjusted. Each update will provide sufficient information for the Trustee to allocate the Contract Sum to each of the Segments. The Construction Agreement will include allocation principles (similar to those that included in schedule 2) for the purpose of allocating the Contract Sum to each of the Segments.]

- (c) The Estimated Final Trust Costs Statement given by the Trustee to the Preference Unit Holders under **clause 8.1(a)** must be accompanied by reasonable details of the calculation of the Estimated Final Trust Costs for each Segment and the Total Estimated Final Trust Costs for the Extension.
- (d) In the absence of fraud or manifest error, the Estimated Final Trust Costs for each Segment and the Total Estimated Final Trust Costs for the Extension set out in the Estimated Final Trust Costs Statement is final and binding on the Parties.

#### 8.2 Unit Holder reconciliation

- (a) By no later than the last Business Day of the Month following the Month in which the Construction Period ends, the Trustee must:
  - calculate the Revised Unit Holder's Proportion for each Preference Unit Holder in accordance with the Revised UHP Calculation Methodology; and
  - (ii) give to each Preference Unit Holder a statement (**Unit Holder Reconciliation Statement**) setting out the number of Revised Preference Units for each Preference Unit Holder.
- (b) When calculating the number of Revised Preference Units for each Preference Unit Holder, the Trustee must round either up or down the number of Preference Units it calculates for that Preference Unit Holder to the nearest whole number so that the total number of Revised Preference Units for all Preference Unit Holders is equal to the Total Original Preference Units.

- (c) The Unit Holder Reconciliation Statement given by the Trustee to the Preference Unit Holders under **clause 8.2(a)** must be accompanied by reasonable details of the calculation of the number of Revised Preference Units for each Preference Unit Holder.
- (d) In the absence of fraud or manifest error the number of Revised Preference Units for each Preference Unit Holder set out in the Unit Holder Reconciliation Statement is final and binding on the Parties.

# 8.3 Mandatory Reallocation Process

- (a) If the Unit Holder Reconcilation Statement sets out that the number of Revised Preference Units for any Preference Unit Holder is equal to the number of Original Preference Units for that Preference Unit Holder, then the Mandatory Reallocation Process set out in clauses 8.3, 8.4 and 8.5 applies and the Trustee and the Preference Unit Holders must comply with the Mandatory Reallocation Process.
- (b) If the Unit Holder Reconcilation Statement sets out that the number of Revised Preference Units for any Preference Unit Holder is not equal to the number of Original Preference Units for that Preference Unit Holder, then clauses 8.3 (other than this clause 8.3(b)), 8.4 and 8.5 do not apply.
- (c) To secure the rights of the Preference Unit Holders under this **clause 8**, each Preference Unit Holder hereby irrevocably appoints the Trustee and its directors as the attorney of that Preference Unit Holder with power to sign all documents and do all other things in the name of that Preference Unit Holder to effect the transfer of the True-up Units, and the True-up Unit Loan Balance attributable to the True-up Units, and otherwise complete the transfer of the True-up Units, and the True-up Unit Loan Balance attributable to the True-up Units, as set out in the True-up Statement and in accordance with the Mandatory Reallocation Process.
- (d) Subject to the provisions of this **clause 8.3**, if the Mandatory Reallocation Process applies, the Preference Unit Holders acknowledge and agree that where:
  - (i) the number of Revised Preference Units for a Preference Unit Holder is greater than the number of Original Preference Units for that Preference Unit Holder, that Preference Unit Holder is entitled and obliged to have transferred to it the number of Preference Units by which the number of Revised Preference Units for that Preference Unit Holder exceeds the number of Original Preference Units for that Preference Unit Holder (Receipt Units) in accordance with the Mandatory Reallocation Process;
  - (ii) the number of Revised Preference Units for a Preference Unit Holder is less than the number of Original Preference Units for that Preference Unit Holder, that Preference Unit Holder must transfer the number of Preference Units by which the number of Revised

- Preference Units for that Preference Unit Holder is less than the number of Original Preference Units for that Preference Unit Holder (**Transfer Units**) in accordance with the Mandatory Reallocation Process; and
- (iii) the number of Revised Preference Units for a Preference Unit Holder is equal to the number of Original Preference Units for that Preference Unit Holder, that Preference Unit Holder is neither entitled and obliged to have transferred to it, nor obliged to transfer, any Preference Units in accordance with the Mandatory Reallocation Process.
- (e) By no later than five Business Days before the True-up Date, two Preference Unit Holders, one of whom is entitled and obliged to have Preference Units transferred to it, and the other of whom is obliged to transfer Preference Units, may jointly give a notice (Matching Notice) to the Trustee stating that these Preference Unit Holders irrevocably elect not to receive a certain number of Receipt Units or transfer a certain number of Transfer Units (as applicable for each of those Preference Unit Holders) (Matching Units), and that accordingly the Matching Units will not constitute True-up Units for the purposes of the Mandatory Reallocation Process, provided that the number of Transfer Units and the number of Receipts Units specified in the Matching Notice must be equal.
- (f) A Preference Unit Holder may be a party to a number of arrangements described in **clause 8.3(e)** with any other Preference Unit Holders provided that the sum of the number of Matching Units to be transferred or received by it (as applicable), as specified in each Matching Notice for that Preference Unit Holder, does not exceed the total number of Transfer Units or Receipt Units (as applicable) which that Preference Unit Holder is obliged to transfer or entitled and obliged to receive (as applicable) to give effect to **clause 8.3(d)**.
- (g) On the True-up Date, the Trustee must:
  - (i) deduct from the total number of Transfer Units or Receipt Units for each Preference Unit Holder, the total number of Matching Units for that Preference Unit Holder, to determine the net number of Preference Units to be transferred or received by that Preference Unit Holder (**True-up Units**); and
  - (ii) give each Preference Unit Holder a statement (**True-up Statement**) setting out for each Preference Unit Holder:
    - (A) the number of True-up Units (if any);
    - (B) the transferor and transferee of each True-up Unit;
    - (C) the Transfer Settlement Date; and
    - (D) the True-up Unit Loan Balance for each True-up Unit.

- (h) Within five Business Days after the date on which the True-up Statement is given by the Trustee under clause 8.3(g)(ii), the Trustee must give each Preference Unit Holder a further statement (Additional True-up Statement) setting out for each Preference Unit Holder the Transfer Consideration to be paid or received by it.
- (i) The True-up Statement and the Additional True-up Statement given by the Trustee to each Preference Unit Holder must be accompanied by reasonable details of the calculation of each matter required to be included in the True-up Statement or the Additional True-up Statement (as applicable).
- (j) In the absence of fraud or manifest error, the True-up Statement and the Additional True-up Statement are final and binding on the Parties.
- (k) On the True-up Date each Preference Unit Holder is deemed:
  - (i) if it is the transferor of a True-up Unit:
    - (A) to have agreed to transfer the unencumbered beneficial interest in each True-up Unit it is required to transfer to the transferee of that True-up Unit as set out in the True-up Statement; and
    - (B) to have agreed to transfer the unencumbered beneficial interest in the True-up Unit Loan Balance attributable to each True-up Unit to the transferee of that True-up Unit as set out in the True-up Statement; and
  - (ii) if it is the transferee of a True-up Unit, to have agreed to accept a transfer of the beneficial interest in that True-up Unit and the True-up Unit Loan Balance attributable to that True-up Unit.
- (I) On the Transfer Settlement Date each Preference Unit Holder must:
  - (i) if it is the transferor of a True-up Unit:
    - (A) transfer the unencumbered legal interest in each True-up
      Unit it is required to transfer to the transferee of that True-up
      Unit as set out in the True-up Statement; and
    - (B) transfer the unencumbered legal interest in the True-up Unit Loan Balance attributable to each True-up Unit to the transferee of that True-up Unit as set out in the True-up Statement; and
  - (ii) if it is the transferee of a True-up Unit:
    - (A) accept a transfer of that True-up Unit and the True-up Unit Loan Balance attributable to that True-up Unit; and
    - (B) pay the applicable transferor the Transfer Consideration for each True-up Unit transferred to it by that applicable transferor.

- (m) If a transferee of a True-up Unit does not comply with clause 8.3(I)(ii)(B), then the Trustee must effect the transfer under the power of attorney granted to it under clause 8.3(c), and the Transfer Consideration which remains unpaid in respect of those True-up Units is a debt due and payable by the relevant transferee to the relevant transferor for those True-up Units.
- (n) If a transferee of a True-up Unit does not comply with clause 8.3(I)(ii)(B) then, without limiting any rights of that transferor against that transferee, that transferee hereby irrevocably directs the Trustee, on and from the date the Trustee is notified by the transferor of that failure to pay the Transfer Consideration, to pay that portion of the Distributable Amount or Distributable Sum (as applicable) that is payable to that transferee in respect of all Preference Units held by that transferee to the relevant transferor until the Trustee is notified by the transferor that the relevant Transfer Consideration, together with interest which will accrue on the Transfer Consideration from the Transfer Settlement Date, has been paid to the relevant transferor in full.
- (o) The interest referred to in **clause 8.3(n)** will be calculated at the Interest Rate, and any interest accrued but unpaid at the end of each Month will be capitalised and will thereafter itself bear interest.
- (p) For the purposes of **clause 8.3(n)** the transferor of a True-up Unit who has not been paid the Transfer Consideration for a True-up Unit must:
  - (i) promptly, and in any event not later than three Business Days, after the Transfer Settlement Date, notify the Trustee and the transferee that it has not received the payment of the Transfer Consideration, or has only received payment of part of the Transfer Consideration, for that True-up Unit from that transferee (including the identity of that transferee); and
  - (ii) subsequently on receipt of the full amount of the Transfer Consideration (and interest) for that True-up Unit from that transferee, promptly, and in any event not later than three Business Days after receipt of payment, notify the Trustee and the transferee that it has received that payment for that True-up Unit.
- (q) For the purposes of clause 8.3(n), any notice given by a transferor to the Trustee under clause 8.3(p) is evidence that the transferee, as named in that notice, has failed to pay to that transferor the Transfer Consideration for a True-up Unit, and the Trustee is entitled to rely on that notice without further inquiry or investigation and is not liable to any Party in respect of any Claim arising from its reliance on that notice.
- (r) Promptly, and in any event no later than three Business Days, after the Transfer Settlement Date the Trustee must record the transfer of the True-up Units in the Register subject to and in accordance with clause [6.6] of the Trust Deed.

- (s) The Parties agree that **clause 11.1** does not apply to a transfer of a Preference Unit made under this **clause 8.3**.
- (t) Each Preference Unit Holder agrees that any stamp duty payable in respect of a transfer of a True-up Unit, or the True-up Unit Loan Balance attributable to the True-up Unit, will be borne equally by the transferor and transferee of that True-up Unit.

# 8.4 Adjustments for each True-up Unit

- (a) For each True-up Unit, the transferee and transferor of that True-up Unit agree as between them that:
  - (i) for any distributions in respect of a True-up Unit received by a transferee after the True-up Date which relates (in whole or in part) to a period prior to the True-up Date, the transferee must pay the transferor an amount equal to that portion of the income which relates to the period prior to the True-up Date; and
  - (ii) for a Call in respect of a True-up Unit:
    - (A) the transferor must pay any Calls in respect of that True-up Unit which fall due and payable on a date prior to the Trueup Date; and
    - (B) the transferee must pay any Calls in respect of that True-up Unit which fall due and payable on a date on or after the True-up Date, whether or not a Call Statement for that Call was issued prior to the True-up Date.
- (b) Any dispute between a transferee and a transferor in respect of a Trueup Unit under this clause 8.4 is a matter for resolution between that transferee and transferor and does not otherwise affect the operation of this Deed or the rights and obligations of that transferee or transferor as a Preference Unit Holder under this Deed.

### 8.5 Recalculation of the Unit Holder's Proportion

- (a) Promptly, and in any event not later than three Business Days, after the Transfer Settlement Date the Trustee must give each Preference Unit Holder a statement (**Recalculated Unit Holder's Proportion**Statement) setting out the recalculated Unit Holder's Proportion for each Preference Unit Holder (**Recalculated Unit Holder's Proportion**).
- (b) The Trustee must calculate the Recalculated Unit Holder's Proportion for each Preference Unit Holder by dividing the number of Preference Units held by a Preference Unit Holder immediately following the Transfer Settlement Date by the total number of Preference Units on issue as at the Transfer Settlement Date.
- (c) The Recalculated Unit Holder's Proportion Statement given by the Trustee to each Preference Unit Holder under clause 8.5(a) must be accompanied by reasonable details of the calculation of the Recalculated Unit Holder's Proportion for each Preference Unit Holder.

- (d) In the absence of fraud or manifest error, the Recalculated Unit Holder's Proportion for each Preference Unit Holder set out in the Recalculated Unit Holder's Proportion Statement is final and binding on the Parties.
- (e) If a Preference Unit Holder breaches its obligation to pay the Transfer Consideration for any True-up Unit under **clause 8.3(I)**, that Preference Unit Holder is nonetheless obliged to comply with its obligations under this Deed on the basis of its Recalculated Unit Holder's Proportion.

# 8.6 Subsequent increases or decreases to the final Trust Costs

The Parties acknowledge and agree that there is no further recalculation of Unit Holder's Proportions or reallocation of Preference Units between Preference Unit Holders upon the final actual total Trust Costs for a Segment or the Extension being determined, even if that cost differs from the Estimated Final Trust Costs for each Segment or the Total Estimated Final Trust Costs for the Extension.

# 9 Requirements for and use of Bank Guarantees

### 9.1 Requirements for Bank Guarantee

A Bank Guarantee required to be provided under this Deed must:

- (a) be an unconditional and irrevocable bank guarantee in favour of the Trustee;
- (b) be issued by an authorised deposit-taking institution under the *Banking Act 1959* (Cth) which holds a long-term credit rating by Standard & Poors Rating Services of at least A (or the equivalent rating by another internationally recognised ratings agency) (**Issuer**);
- (c) require the Issuer to pay on demand by the Trustee, without recourse to the Party providing the Bank Guarantee or any other person, an amount or amounts up to the amount specified in the Bank Guarantee;
- (d) have no expiry date, or have an expiry date no earlier than 12 Months after the date of issue of the Bank Guarantee;
- (e) state that the Bank Guarantee is assignable by the Trustee to an assignee of the Trustee under clause 11.5 (subject to the relevant Issuer and the Party providing the Bank Guarantee being given notice of the identity of the assignee); and
- (f) otherwise be in a form, and upon terms, acceptable to the Trustee (acting reasonably).

# 9.2 Purpose of Bank Guarantee

A Party provides a Bank Guarantee as security for the due and proper performance of that Party's obligations as a Preference Unit Holder to pay Call Amounts, and any other amounts payable by that Party as a Preference Unit Holder under the Trust Deed or this Deed.

#### 9.3 Recourse to Bank Guarantee

- (a) The Trustee may only draw on the Bank Guarantee of a Preference Unit Holder in circumstances where that Preference Unit Holder fails to pay, by the due date, any amount that is payable by that Preference Unit Holder to the Trustee under the Trust Deed or this Deed or where this Deed otherwise gives the Trustee the express right to draw on the Bank Guarantee.
- (b) If a Preference Unit Holder has failed to pay a Loan Call on or before the date that is five Business Days after the due date for payment of that Loan Call, then the Trustee must draw on the Bank Guarantee of that Preference Unit Holder on the date which is six Business Days after the due date for payment.

### 9.4 Replacement Bank Guarantee

- (a) If a Bank Guarantee has an expiry date, that Preference Unit Holder must, at least 20 Business Days prior to the expiry of that Bank Guarantee, deliver to the Trustee a replacement Bank Guarantee in accordance with the requirements set out in clause 9.1 in exchange for the existing Bank Guarantee.
- (b) If a Preference Unit Holder fails to provide a replacement Bank Guarantee as required by **clause 9.4(a)**, then the Trustee must draw down on the existing Bank Guarantee prior to its expiry, and hold the cash drawn down as a cash security deposit in place of the Bank Guarantee.
- (c) The provisions of **clause 9** will apply to the cash security deposit with any necessary amendments.
- (d) A Preference Unit Holder will be entitled to recover from the Trustee the amount of the cash security deposit held by the Trustee for that Preference Unit Holder at any time upon delivery to the Trustee of a Bank Guarantee which satisfies the requirements of clause 9.

# 9.5 Changes to amount of Bank Guarantee

- (a) If, at any time, in the Trustee's reasonable opinion, in respect of a Preference Unit Holder that is required to provide a Bank Guarantee, the amount which at that time is:
  - (i) the sum of:
    - (A) any Call Amounts called but not yet paid by that Preference Unit Holder; and
    - (B) the Unit Holder's Proportion of the amount which the Trustee (acting reasonably) estimates to be the total Trust Costs to be Incurred by the Trustee prior to the end of the Construction Period;

less

(ii) the amount of the Unit Holder's Proportion of the Liquidity Target,

(**Reviewed Amount**) exceeds the amount of the Bank Guarantee then given by that Preference Unit Holder (**Current Amount**), then the Trustee may, in its absolute discretion, by notice to that Preference Unit Holder (setting out each of the above calculations), increase the amount of the Bank Guarantee required to be given by that Preference Unit Holder up to the Reviewed Amount.

- (b) Without limiting **clause 9.5(a)**, the Trustee must review the amount of the Bank Guarantee required to be given by a Preference Unit Holder at intervals of not more than three Months, at which time:
  - (i) if the Current Amount exceeds the Reviewed Amount, the Trustee must, by notice to that Preference Unit Holder, decrease the amount of the Bank Guarantee required to be given by that Preference Unit Holder to the Reviewed Amount; or
  - (ii) if the Reviewed Amount exceeds the Current Amount, the Trustee may, by notice to that Preference Unit Holder, increase the amount of the Bank Guarantee required to be given by that Preference Unit Holder up to the Reviewed Amount.
- (c) If the Trustee gives a notice increasing the amount of the Bank Guarantee required to be given by a Preference Unit Holder under clause 9.5(a) or clause 9.5(b)(ii), that Preference Unit Holder must, within ten Business Days, deliver to the Trustee:
  - (i) a further Bank Guarantee for the amount of the increase; or
  - (ii) a replacement Bank Guarantee for the Reviewed Amount in exchange for the existing Bank Guarantee.
- (d) If the Trustee gives a notice decreasing the amount of the Bank Guarantee required to be given by a Preference Unit Holder under clause 9.5(b)(i), that Preference Unit Holder may deliver to the Trustee a replacement Bank Guarantee for the Reviewed Amount in exchange for the existing Bank Guarantee.

### 9.6 Return of security

For each Preference Unit Holder that has provided a Bank Guarantee, the Trustee must, subject to the Trustee's rights of recourse to the Bank Guarantee under **clause 9.3**, return the Bank Guarantee to that Preference Unit Holder ten Business Days after:

- (a) the later of:
  - (i) the date of termination of this Deed in respect of that Preference Unit Holder; and
  - (ii) the date upon which that Preference Unit Holder has discharged all of its payment obligations under this Deed which arise as a consequence of, or which survive, such termination; or

(b) the last day of the Construction Period, whichever occurs first.

# 9.7 Changes to Bank Guarantee obligation

- (a) A Preference Unit Holder must give the Trustee a notice (Creditworthiness Change Notice) if, at any time after the Condition Precedent Satisfaction Date, its circumstances have changed such that:
  - (i) it is required under the Credit Policy to provide a Bank Guarantee (where it was not previously required to provide a Bank Guarantee); or
  - (ii) it is no longer required under the Credit Policy to provide a Bank Guarantee (where it was previously required to provide a Bank Guarantee).

### (b) Either:

- (i) as soon as practicable after receipt of a Creditworthiness Change Notice; or
- (ii) at any time where the Trustee reasonably believes that a Preference Unit Holder:
  - (A) is required under the Credit Policy to provide a Bank Guarantee (where it was not previously required to provide a Bank Guarantee); or
  - (B) is no longer required under the Credit Policy to provide a Bank Guarantee (where it was previously required to provide a Bank Guarantee),

#### then the Trustee must:

- (iii) if the Preference Unit Holder is required under the Credit Policy to provide a Bank Guarantee, serve a notice on that Preference Unit Holder (**Bank Guarantee Notice**) requiring the Preference Unit Holder to provide a Bank Guarantee and setting out in reasonable detail the reasons for such requirement; or
- (iv) if the Preference Unit Holder is no longer required under the Credit Policy to provide a Bank Guarantee, return to that Preference Unit Holder any Bank Guarantee previously provided.
- (c) Any Bank Guarantee to be provided in accordance with clause 9.7(b)(iii):
  - (i) must be for the amount specified in the Bank Guarantee Notice, which must not be more than the Reviewed Amount; and
  - (ii) must be provided within ten Business Days of the date of the Bank Guarantee Notice.
- (d) If a Preference Unit Holder is required to provide a Bank Guarantee (including an additional or replacement Bank Guarantee) under this

Deed (other than under **clause 4**) and fails to provide such Bank Guarantee in accordance with the requirements of this Deed, then that Preference Unit Holder will lose all rights to participate in the Extension and, unless otherwise expressly stated and other than accrued rights, will cease to have any further rights under the Transaction Documents.

# 10 Funding adjustments

# 10.1 Additional funding

- (a) If in the Trustee's opinion, on the basis of information provided by Aurizon Network under the Construction Agreement, the total Trust Costs are likely to exceed the aggregate Application Price of all Preference Units then on issue, then the Trustee must give the Unit Holders:
  - (i) sufficient of the information received from Aurizon Network under the Construction Agreement, about:
    - (A) the revised estimate of total Construction Costs; and
    - (B) the reason for the likely increase in the Construction Costs, to reasonably enable them to assess the requirements to complete the construction of the Extension; and
  - (ii) any relevant information about Estimated Trust Administration Costs.
- (b) The Preference Unit Holders must, in good faith, consider and endeavour to agree with the Trustee mechanisms for providing additional funding (whether by issue of additional Preference Units or otherwise) to complete the Works for the Extension.

### 10.2 Costs if Extension not completed

- (a) If the Preference Unit Holders do not agree with the Trustee mechanisms for providing additional funding to complete the Works for the Extension under clause 10.1(b) within 20 Business Days of giving them the information under clause 10.1(a), then the Trustee:
  - (i) must terminate the Construction Agreement; and
  - (ii) may continue to make Loan Calls on the Preference Unit Holders for costs and expenses arising from the termination (including, for example, additional Construction Costs Incurred by the Trustee as a consequence of the termination).
- (b) If the Trustee terminates the Construction Agreement in accordance with clause 10.2(a)(i), then each Preference Unit Holder:
  - acknowledges that the termination may cause the Trustee to suffer Loss;
  - (ii) indemnifies the Trustee for its Unit Holder's Proportion of any Loss (including Consequential Loss) arising from such termination

- except to the extent that the Loss arose out of the Trustee's breach of trust, gross negligence, wilful default or fraud and the Loss has been increased in consequence of such fraud, negligence, wilful default or breach of trust; and
- (iii) acknowledges that it has no Claim against the Trustee for any Loss (including Consequential Loss) arising from such termination except to the extent that the Loss arose out of the Trustee's breach of trust, gross negligence, wilful default or fraud and the Loss has been increased in consequence of such fraud, negligence, wilful default or breach of trust.
- (c) Any Loan Calls made for the purposes of **clause 10.2(a)(ii)** are made in accordance with **clause 5.1**.

# 11 Transfers and other dealings with Units

# 11.1 Transfers by Preference Unit Holders

- (a) Subject to clause 8.3(s) but otherwise despite any provision in this Deed or the Trust Deed to the contrary, a Preference Unit Holder, in addition to satisfying any other requirement in relation to the transfer of Preference Units in this Deed or any other Transaction Document, must not transfer all or some of the Preference Units unless that Preference Unit Holder complies with all requirements in respect of a transfer set out in each Transaction Document, including clause 11.1(b).
- (b) Without limiting **clause 11.1(a)**, a transfer of Preference Units by a Preference Unit Holder must satisfy the following conditions:
  - (i) if the transfer is to occur during the Construction Period, the proposed transferee:
    - (A) executes any documents required by the Trustee, in the form reasonably required by the Trustee, under which the proposed transferee agrees to assume the rights, and be bound by the obligations, of the Preference Unit Holder under this Deed, with effect upon the proposed transferee becoming the registered holder of the Preference Units;
    - (B) executes documents, in accordance with the requirements of the Extension Project Agreement, under which the proposed transferee agrees to assume the rights, and be bound by the obligations, of the Preference Unit Holder under the Extension Project Agreement, with effect upon the proposed transferee becoming the registered holder of the Preference Units; and
    - (C) provides a Bank Guarantee where the proposed transferee would be required to provide a Bank Guarantee under the Credit Policy if it were a Preference Unit Holder;

- (ii) if the transfer is to occur after the end of the Construction Period, the proposed transferee executes any documents required by the Trustee, in the form reasonably required by the Trustee, under which the proposed transferee agrees to assume the rights, and be bound by the obligations, of the Preference Unit Holder under this Deed, with effect upon the proposed transferee becoming the registered holder of the Preference Units; and
- (iii) in any case, the proposed transferee is an Eligible Investor.
- (c) If a Preference Unit Holder other than an Aurizon Preference Unit Holder proposes to transfer all or some of its Preference Units to a proposed transferee who is not a Related Body Corporate of the Preference Unit Holder, then the Preference Unit Holder must give the Ordinary Unit Holder a reasonable opportunity to make an offer to acquire the relevant Preference Units.

# 11.2 Transfer by Ordinary Unit Holder

- (a) If an entity will acquire from the Ordinary Unit Holder all of the Ordinary Unit Holder's interest in the parts of the Railway Network which include the Segments, then the Ordinary Unit Holder must transfer to the acquiring entity:
  - (i) its Ordinary Unit; and
  - (ii) all of its rights and liabilities as Ordinary Unit Holder under this Deed and the Trust Deed,

at the time that the acquiring entity acquires the Ordinary Unit Holder's interest in the relevant parts of the Railway Network. Notwithstanding any other provision of this Deed, the Ordinary Unit Holder must bear all costs and duties payable in respect of the transfer.

- (b) If an entity will acquire from the Ordinary Unit Holder an undivided interest in the parts of the Railway Network which include the Segments, then the Ordinary Unit Holder must transfer to the acquiring entity:
  - (i) an undivided interest in its Ordinary Unit with the result that the undivided interests in the Ordinary Unit will be held by the Ordinary Unit Holder and the acquiring entity as tenants in common in proportions equivalent to their undivided interests in the relevant parts of the Railway Network; and
  - (ii) a proportion of its rights and liabilities as Ordinary Unit Holder under this Deed and the Trust Deed equivalent to the acquiring entity's undivided interest in the relevant parts of the Railway Network,

at the time that the acquiring entity acquires the Ordinary Unit Holder's interest in the relevant parts of the Railway Network.

(c) In order to give effect to a transfer:

- (i) in the case of clause **11.2(a)**, the Trustee must register the transfer of the Ordinary Unit to the acquiring entity; and
- (ii) in the case of **clauses 11.2(a)** or **11.2(b)**, each Party and the acquiring entity must execute a deed of assignment and assumption or deed of novation in a form acceptable to the Trustee (acting reasonably) to give effect to the transfer of any rights or liabilities of the Ordinary Unit Holder required under this **clause 11.2**.

# 11.3 Charging

A Preference Unit Holder (**Chargor**) may mortgage, charge or encumber (**Charge**) all or any of its rights, assets and obligations under this Deed and/or the Extension Project Agreement, in whole or in part, in favour of any financier, mortgagee or chargee (**Chargee**), provided that the Chargor, the Chargee and the Trustee execute a deed or agreement the terms of which are acceptable to the Trustee (acting reasonably), including, as a minimum, terms consistent with the following:

- (a) the Trustee acknowledges the existence of the Charge;
- (b) the Trustee will give the Chargee a copy of all notices given to the Chargor under this Deed, the Trust Deed and the Extension Project Agreement, at the same time as they are given to the Chargor;
- (c) the Trustee will not redeem or permit the redemption of the Chargor's Preference Units or the transfer of the Chargor's Preference Units without first giving the Chargee a notice of such redemption or transfer;
- (d) the Trustee will not permit the mortgaging or charging of the Chargor's Preference Units without the prior written approval of the Chargee;
- (e) the Trustee will not vary this Deed, the Trust Deed or the Extension Project Agreement without the approval of the Chargee other than in circumstances where the Trustee has an express right under this Deed, the Trust Deed or the Extension Project Agreement to unilaterally vary such document;
- (f) the Chargee may at any time, and from time to time, by notice to the Trustee exercise its rights under the Charge to act as the agent of the Chargor, and the Trustee will then treat the Chargee in all respects as if the Chargee were the Chargor; and
- (g) the Chargee must comply with the provisions of this Deed and the Trust Deed, including this clause 11, in the exercise of its rights under the Charge.

# 11.4 Restrictions on other dealings and assignment generally

Unless expressly permitted under this Deed (including this **clause 11.4**):

(a) a Preference Unit Holder must not enter into any transaction or dealing in respect of that Preference Unit Holder's Preference Units that may result in a transfer of Preference Units (for example, a put option or call option)

- where the resultant transfer would not be permitted under the Trust Deed or this Deed; and
- (b) a Unit Holder must not assign, transfer, mortgage, charge, make the subject of a trust or otherwise deal with or encumber all or any of its rights or liabilities under this Deed or the Trust Deed (or procure or permit any of those things) other than in respect of the same dealing with that Unit Holder's Units in accordance with this clause 11.

# 11.5 Assignment by Trustee

- (a) If the Trustee is replaced by a new trustee of the Trust:
  - the Trustee must procure that the new trustee executes a document by which the new trustee agrees to assume the rights, and be bound by the obligations, of the Trustee under this Deed;
  - (ii) all other Parties must execute the document as contemplated under clause 11.5(a)(i).
- (b) Save for as permitted by **clause 11.5(a)** and for any Trustee Security granted in accordance with the Extension Project Agreement, the Trustee must not assign or novate its rights, obligations or liabilities under this Deed.

# 12 Usual payment arrangements and set offs

# 12.1 Method of payment

All payments to be made under, or in connection with, this Deed must be paid in Australian currency in cleared and immediately available funds, without set-off or deduction (except as directed under clauses 6.2, 8.3(n) or 12.4 or as provided in clause 12.2), by:

- (a) electronic payment to an account nominated by the Party entitled to receive the payment; or
- (b) such other method as the Party entitled to receive the payment may reasonably require from time to time.

# 12.2 Trustee's right of set off

- (a) Subject to **clause 12.3**, the Trustee may deduct from any amounts which are due and payable by the Trustee to a Preference Unit Holder under this Deed any amounts which are due and payable by that Preference Unit Holder to the Trustee under this Deed or the Trust Deed (**Outstanding Amounts**).
- (b) To the extent that an amount is due and payable by a Preference Unit Holder for a Call, the amount the Trustee deducts must be applied to the payment of that Call.
- (c) To the extent that an amount is due and payable by a Preference Unit Holder in respect of any Outstanding Amount other than a Call

(including, for example, unpaid interest on an overdue Call), the amount the Trustee deducts from any payment to that Preference Unit Holder is retained as an Asset.

# 12.3 Exercise of Trustee's right of set off

- (a) If the Trustee exercises the Trustee's right of deduction under clause 12.2 in respect of a Preference Unit Holder or a Defaulting Unit Holder (as applicable):
  - (i) the Trustee must notify that Preference Unit Holder or Defaulting Unit Holder (as applicable) of the deduction; and
  - (ii) the Outstanding Amount in respect of which the deduction is made by the Trustee will be taken to have been paid by that Preference Unit Holder or Defaulting Unit Holder (as applicable) to the Trustee on the date of the deduction.
- (b) The Trustee must not exercise the Trustee's right of deduction under clause 12.2 in respect of a Preference Unit Holder to the extent that:
  - (i) if **clause 13** applies the Trustee can withdraw funds from the Bank Account; or
  - (ii) otherwise the Trustee can draw on a Bank Guarantee given by that Preference Unit Holder,

to satisfy the Outstanding Amount.

## 12.4 Payment of Tax Indemnity Amounts

- (a) Each Preference Unit Holder directs the Trustee to:
  - (i) deduct an amount equal to the Tax Indemnity Amount for that Preference Unit Holder from any amounts which are due and payable by the Trustee to that Preference Unit Holder under this Deed if, and to the extent that, the entity that has the obligation to pay the Tax Indemnity Amount for that Preference Unit Holder under the Extension Project Agreement fails to pay the Tax Indemnity Amount for that Preference Unit Holder on or before the due date for payment under the Extension Project Agreement; and
  - (ii) pay the amount deducted to the Indemnified Entity (as defined in the Extension Project Agreement) in accordance with the Extension Project Agreement.
- (b) Any amount deducted under clause 12.4(a) shall constitute payment of that Tax Indemnity Amount by the Preference Unit Holder to the extent of the amount deducted only once paid to the Indemnified Entity (as defined in the Extension Project Agreement) in accordance with the Extension Project Agreement.

# 13 Alternative payment arrangements

# 13.1 Application of alternative payment arrangements

This clause 13 will commence in respect of a Preference Unit Holder if:

- that Preference Unit Holder does not deliver to the Trustee a replacement Bank Guarantee under, and within the time required by, clause 9.4; or
- (b) the Issuer of the Bank Guarantee elects to pay to the Trustee the full or remaining amount of the Bank Guarantee without demand by the Trustee.

#### 13.2 Trustee entitled to draw on Bank Guarantee

The Trustee must promptly (and in any event within 15 Business Days) after this **clause 13** commences in accordance with **clause 13.1** in respect of a Preference Unit Holder:

- (a) where **clause 13.1(a)** applies, draw on the full amount of the Bank Guarantee provided by that Preference Unit Holder;
- (b) establish a separate interest bearing bank account in the Trustee's name (Bank Account) for that Preference Unit Holder; and
- (c) deposit the amount drawn by the Trustee under clause 13.2(a), or paid by the Issuer under clause 13.1(b), into the Bank Account.

### 13.3 Drawing and depositing funds

Where this **clause 13** applies in respect of a Preference Unit Holder in accordance with **clause 13.1**:

- (a) if an amount is due and payable by that Preference Unit Holder to the Trustee under this Deed:
  - (i) the Trustee must draw from the Bank Account:
    - (A) where the amount is a Loan Call and that Preference Unit Holder has failed to pay the Loan Call on or before the date that is five Business Days after the due date for payment of that Loan Call, the outstanding amount of the Loan Call (or, if the balance of the Bank Account is less than the outstanding amount, the balance of the Bank Account) on the day which is six Business Days after the due date for payment;
    - (B) otherwise, the amount that is due and payable (or, if the balance of the Bank Account is less than the outstanding amount, the balance of the Bank Account) as soon as reasonably practicable after the amount becomes due and payable; and
  - (ii) the amount drawn from the Bank Account under clause 13.3(a)(i) will be treated as payment by that Preference Unit Holder to the

Trustee of the amount that is due and payable (up to the amount drawn from the Bank Account) at the time it is drawn from the Bank Account;

- (b) if an amount is due and payable by that Preference Unit Holder to the Trustee under this Deed and the Trustee cannot draw some or all of the amount from the Bank Account under clause 13.3(a) by the due date for payment because there is insufficient funds in the Bank Account:
  - (i) the amount due (together with any interest accruing on that amount under **clause 7.1**) that cannot be drawn from the Bank Account by the due date for payment will, for the avoidance of doubt, continue to be due and payable by that Preference Unit Holder to the Trustee under this Deed; and
  - (ii) if, and when, funds are deposited into the Bank Account, the Trustee must draw from the Bank Account any amount due and payable in accordance with clause 13.3(a) in priority to any other amounts that subsequently become due and payable under this Deed; and
- (c) if an amount is due and payable by the Trustee to that Preference Unit Holder under this Deed:
  - (i) the Trustee must, subject to the Trustee's right of set-off under clause 12.2, deposit into the Bank Account the amount that is due and payable within the time for payment of that amount under this Deed; and
  - (ii) the amount deposited into the Bank Account will be treated as payment by the Trustee to that Preference Unit Holder of the amount that is due and payable (up to the amount deposited into the Bank Account) on the date the amount is deposited into the Bank Account.

#### 13.4 Funds in Bank Account not Assets

- (a) The Trustee acknowledges that all amounts deposited in a Bank Account under clauses 13.2(c) or 13.3(c) (including any interest earned on amounts in the Bank Account) from time to time in respect a Preference Unit Holder are held jointly on trust for the Trustee and that Preference Unit Holder absolutely and do not form part of the Assets.
- (b) Any interest earnings on amounts deposited in the Bank Account from time to time in respect of a Preference Unit Holder are income of that Preference Unit Holder.
- (c) Despite **clause 13.4(a)**, the Trustee is authorised to, and each Preference Unit Holder hereby irrevocably directs the Trustee to:
  - (i) deposit amounts into the Bank Account as required or permitted under clauses 13.2, 13.3 and 13.6; and

(ii) draw amounts from the Bank Account (including any interest earnings on amounts in the Bank Account) as permitted under clauses 13.3 and 13.6.

#### 13.5 Statement of Bank Account

Within 15 Business Days after the end of each Month after this **clause 13** commences in respect of a Preference Unit Holder, the Trustee must give that Preference Unit Holder a statement for that Month setting out:

- (a) any amounts drawn from the Bank Account during that Month;
- (b) any amounts deposited into the Bank Account during that Month;
- (c) any interest earned on the amount in the Bank Account during that Month:
- (d) the balance of the Bank Account at the end of that Month;
- (e) the sum of all amounts due and payable by that Preference Unit Holder to the Trustee under this Deed at the end of that Month; and
- (f) the sum of all amounts due and payable by the Trustee to that Preference Unit Holder under this Deed at the end of that Month.

#### 13.6 Reconciliation of Bank Account

- (a) On the Bank Account Reconciliation Date, the Trustee must draw from each Bank Account any amounts which the Trustee is entitled to draw from that Bank Account at that time in accordance with **clause 13.3**.
- (b) Within 15 Business Days after the Bank Account Reconciliation Date, the Trustee must give to each Preference Unit Holder to which this clause 13 applies a statement (Bank Account Reconciliation Statement) setting out:
  - (i) the balance of the Bank Account as at the end of the Bank Account Reconciliation Date;
  - (ii) the sum of all amounts due and payable by the Trustee to that Preference Unit Holder under this Deed as at the end of the Bank Account Reconciliation Date;
  - (iii) the sum of all amounts due and payable by that Preference Unit Holder to the Trustee under this Deed as at the end of the Bank Account Reconciliation Date; and
  - (iv) the total statement amount being the sum of the amounts specified in clauses 13.6(b)(i) and 13.6(b)(ii) less the amount specified in clause 13.6(b)(iii) (which may be a positive or negative amount).
- (c) If the total statement amount specified in the Bank Account Reconciliation Statement is a positive amount, at the time that the Trustee gives a Preference Unit Holder the Bank Account Reconciliation Statement, the Trustee must pay the total statement amount to that Preference Unit Holder.

# 14 Income Distributions for Preference Units

# 14.1 Preference Units terms of issue – income rights

- (a) The terms of issue of each Preference Unit in relation to distributions of Distributable Income are as set out in this **clause 14**.
- (b) The Parties acknowledge that the Ordinary Unit Holders are not presently entitled to any Distributable Income at any time that Preference Units are on issue.

# 14.2 Principles of calculation of Distributable Income

For the purposes of clause [12.2(a)] of the Trust Deed, while the Preference Units are on issue:

- (a) all Distributable Income is Preference Income; and
- (b) the provisions of this Deed in relation to calculation of Preference Income are a standing determination of principles for calculating the Distributable Income.

### 14.3 Preference Income

Subject to **clause 14.4**, each Preference Unit Holder is entitled, as at each Distribution Calculation Date, to a share of the Preference Income for the Distribution Period that ends on that Distribution Calculation Date, pro rata in the proportion that the total Paid Up Amounts on that Unit Holder's Units bears to the aggregate Paid Up Amounts of all Preference Units on issue.

#### 14.4 Distributions for Preference Unit Holders

- (a) The Trustee determines that the last day of each Month is a Distribution Calculation Date for the purposes of the Trust Deed.
- (b) If the Preference Income is positive in any Month, the Trustee must make a distribution of Distributable Income equal to that amount in respect of that Month.
- (c) If the Preference Income is negative in any Month, the Trustee is not required to make a distribution of Distributable Income in respect of that Month.
- (d) For the avoidance of doubt, where the Preference Income has been negative for any Month(s), the Trustee must take account of this for the purpose of the calculation of the amount of Preference Income for any following Months.

#### 14.5 Distributable Amount and Distribution Account

Clauses [12.4] and [12.6] of the Trust Deed apply to distributions of Preference Income as if references to 'Distributable Income' included a reference to 'Preference Income'.

#### 14.6 Preference Income Statement

- (a) The Trustee must, as soon as practicable after the end of each Distribution Period, give each Preference Unit Holder a statement (**Income Statement**) setting out:
  - (i) the amount of Preference Income for the Distribution Period;
  - (ii) the method of calculation of that Preference Income; and
  - (iii) the amount of the distribution to be made for that Distribution Period.
- (b) The Trustee must give each Preference Unit Holder, within a reasonable period after the end of each Financial Year, a statement setting out information about the components of the distributions of Preference Income made during the Financial Year that is reasonably required in respect of the Preference Unit Holder's tax return.

# 15 Allocation of costs, records and auditing

### 15.1 When costs and expenses Incurred

- (a) For the purposes of this Deed, a cost or expense will be taken to be Incurred:
  - (i) in the case of a cost or expense payable by the Trustee to a third party, when the cost or expense is paid by the Trustee; and
  - (ii) in any other case, when the cost or expense is incurred by the Trustee.
- (b) For the avoidance of doubt, when a cost or expense is Incurred for the purposes of this Deed does not affect the calculation of Distributable Income or how the cost or expense is accounted for in the Trust's financial statements.

# 15.2 Keeping of records

- (a) The Trustee must maintain complete records of and relating to the Extension, including all matters necessary to enable the calculation of:
  - (i) distributions of Preference Income; and
  - (ii) Call Amounts.
- (b) The Trustee must preserve and maintain the records referred to in clause 15.2(a), in respect of each distribution and Call, for a period of not less than five years after the distribution was made or the Call Amount was received.

#### 15.3 Audit of Call Statements or Income Statements

(a) Any Preference Unit Holder may, within 12 Months after a Call Statement or Income Statement is given, engage an auditor (**Auditor**) in accordance with this **clause 15.3** to carry out an audit in order to verify amounts included in that Call Statement or Income Statement.

- (b) Any Preference Unit Holder proposing to engage an Auditor must give each other Preference Unit Holder reasonable prior notice of their intention to do so.
- (c) Where Preference Unit Holders holding (in aggregate) less than 50% of the Preference Units on issue engage an Auditor, those Preference Unit Holders are responsible for payment of all fees and reimbursements charged by the Auditor, payable by each of them pro rata in the proportion that the total Paid Up Amounts on each Preference Unit Holder's Preference Units bears to the aggregate Paid Up Amounts of all Preference Units of those Preference Unit Holders who engaged the Auditor.
- (d) Where Preference Unit Holders holding (in aggregate) 50% or more of the Preference Units on issue engage an Auditor, all Preference Unit Holders are responsible for payment of all fees and reimbursements charged by the Auditor, payable by each of them pro rata in the proportion that the total Paid Up Amounts on each Preference Unit Holder's Preference Units bears to the aggregate Paid Up Amounts of all Preference Units on issue.
- (e) Subject to **clause 15.3(f)**, upon at least ten Business Days prior written request given by the Auditor, the Trustee must:
  - give the Auditor reasonable access during normal business hours to the books, accounts and records of the Trustee relevant to the audit; and
  - (ii) otherwise provide reasonable assistance and co-operation to the Auditor in relation to the conduct of the audit,

#### provided the Auditor has:

- (iii) given a signed confidentiality undertaking in favour of the Trustee in a form acceptable to the Trustee (acting reasonably) prior to undertaking the audit; and
- (iv) if the information to be provided to the Auditor requires the Trustee to provide the Auditor with any Price Sensitive Information, the Auditor must enter into a confidentiality agreement in favour of Aurizon Network requiring the Auditor to keep the Price Sensitive Information confidential (including from any Preference Unit Holder).
- (f) The Trustee is not obliged to permit an Auditor to conduct an audit more than once in each half yearly period ending June and December unless a Preference Unit Holder demonstrates to the Trustee's satisfaction (acting reasonably) that:
  - (i) the audit is necessary for that Preference Unit Holder's compliance with any law or the rules of any securities exchange; and

- (ii) the most recent Auditor's report did not contain sufficient information for that Preference Unit Holder's compliance with any law or the rules of any securities exchange.
- (g) Subject to **clause 15.3(h)**, the Trustee and each Preference Unit Holder are entitled to a copy of the Auditor's report.
- (h) The Auditor is entitled to disclose to the Preference Unit Holders all information (other than Price Sensitive Information) provided by the Trustee to the Auditor under clause 15.3(e).

# 15.4 Monthly reporting

Within 18 Business Days after the end of each Month, the Trustee must give to each Unit Holder a report in respect of the matters set out in **schedule 11**.

# 16 Trust administration

### 16.1 Authorised Cash Investments

- (a) Where the Trustee determines not to invest any cash amounts which are not immediately required for payment of Trust Costs in accordance with clause 16.1(b), then the Trustee must hold those cash amounts in a bank account at the Trustee's cash management bank.
- (b) Subject to clauses 16.1(c) and 16.1(d), where the Trustee determines to invest any cash amounts not immediately required for payment of Trust Costs, those amounts must be invested in any one of the following instruments:
  - (i) a deposit with;
  - (ii) a bank bill accepted by; or
  - (iii) a negotiable certificate of deposit issued by,

any deposit-taking facility made available by an authorised deposit-taking institution under the *Banking Act 1959* (Cth) (**Authorised Counterparties**), provided that:

- (iv) the maximum maturity of any such investment is 35 days; and
- (v) at the time of making that investment, it, when aggregated with all other current investments made under clause 16.1(b), satisfies the following limits in relation to the Trustee's exposure to any one Authorised Counterparty across all instrument types:

Standard & Poor's Rating Services long- term credit rating (or equivalent)	Maximum counterparty credit limit (A\$M)
AAA	100
AA+, AA, AA-	50
A+, A	25

#### (c) If:

- (i) the Trustee does not hold, or is not an authorised representative of an entity which holds, an "Australian financial services licence" (as defined in the Corporations Act) or does not otherwise have the benefit of an exemption from the requirement for an "Australian financial services licence" in accordance with the Corporations Act; and
- (ii) the investment by the Trustee in a particular product specified in clause 16.1(b) would require the Trustee to hold, or obtain an exemption from the requirement for, an "Australian financial services licence",

then the Trustee will not, and cannot be required by the Unit Holders to, invest in that particular product.

(d) The Trustee may modify any of the requirements in **clause 16.1(b)** if the modification is first submitted to and approved by the Ordinary Unit Holder and by a Special Majority of the Preference Unit Holders.

# 16.2 Tax Policy

- (a) Subject to **clause 16.2(b)**, the Trustee must administer the Trust in accordance with the Tax Policy and in doing so must act reasonably.
- (b) The Trustee is not required to administer the Trust in accordance with the Tax Policy to the extent that to do so would breach or contravene or result in a breach of contravention of the Law.
- (c) The Trustee may modify the Tax Policy:
  - (i) to the extent the Trustee, acting reasonably, determines is necessary (after notifying the Unit Holders that a change is required and consultation with the Unit Holders) to adequately address any change to Tax Law or change in administrative practice of any Governmental Agency (including the manner in which the Tax Law is interpreted or administered by any Governmental Agency), including any change to Tax Law or change in administrative practice which takes effect retrospectively; or

- (ii) by notice to the Unit Holders in respect of any non-material matters.
- (d) The Trustee may modify the Tax Policy otherwise than as provided in clause 16.2(c) if the modification is first submitted to and approved by the Ordinary Unit Holder and a Special Majority of the Preference Unit Holders.

# 16.3 Appointment of a Tax Reviewer

- (a) A Preference Unit Holder may notify the Trustee that it considers that the Trustee has not administered the Trust as required by clause 16.2(a) (Tax Policy Notice) provided that the Tax Policy Notice is accompanied by evidence that a copy of that Tax Policy Notice has been provided to each Preference Unit Holder and that Preference Unit Holders holding not less than 50% of the total number of Preference Units on issue have agreed to issue the Tax Policy Notice.
- (b) On receipt of a Tax Policy Notice, the Trustee and the Preference Unit Holders that have agreed to issue the Tax Policy Notice (Relevant Unit Holders) must engage in good faith discussions to reach agreement in respect of the appointment of a Tax Reviewer to review whether the Trustee has administered the Trust as required by clause 16.2(a). If the Trustee and the Relevant Unit Holders cannot, within 10 Business Days after the day on which the Tax Policy Notice was issued to the Trustee under clause 16.3(a), agree on the appointment of the Tax Reviewer, the appointment of the Tax Reviewer is to be determined by the President (or his or her delegate) of the Tax Institute (or its successor).
- (c) The Tax Reviewer must be instructed to review whether the Trustee has administered the Trust as required by **clause 16.2(a)** and in so acting must:
  - (i) invite and consider any submissions made by Preference Unit Holders and the Trustee in writing;
  - (ii) consider any advice obtained by the Trustee from external taxation advisers; and
  - (iii) determine whether, in his or her view, the Trustee has administered the Trust as required by **clause 16.2(a)** and notify the Trustee and the Preference Unit Holders of that determination and reasonable particulars.
- (d) If the Tax Reviewer makes a determination under clause 16.3(c)(iii) that the Trustee has not administered the Trust as required by clause 16.2(a), the Trustee must administer the Trust in such a manner so as to comply with clause 16.2(a) taking into account the determination of the Tax Reviewer.
- (e) Prior to the Tax Reviewer undertaking a review, the Preference Unit Holders must ensure that the Tax Reviewer provides the Trustee with a

- signed confidentiality undertaking from the Tax Reviewer in favour of the Trustee in a form acceptable to the Trustee (acting reasonably).
- (f) The Trustee must provide to the Tax Reviewer all reasonable information access and assistance for the purpose of effecting the Review.
- (g) If the Tax Reviewer finds that the Trustee has not administered the Trust in accordance with the Tax Policy, the Trustee must amend its procedures so as to comply with the Tax Policy and revisit positions previously adopted by the Trustee taking into account (and adopting) the determinations of the Tax Reviewer.
- (h) For the avoidance of doubt, the costs and expenses of a Tax Reviewer will be a Trust Administration Cost.

# 16.4 Obligations of Trustee to provide information and appointment of the PUH Engineer

- (a) The Trustee must promptly give each Preference Unit Holder a copy of all notices, reports and written information provided by the Trustee to, or received by the Trustee from:
  - (i) Aurizon Network under the Construction Agreement;
  - (ii) Aurizon Network under the Extension Infrastructure Sub-Lease;
  - (iii) the Landholder under the Rail Corridor Agreement;
  - (iv) a party to the Extension Infrastructure Head-Lease under the Extension Infrastructure Head-Lease; or
  - (v) a party to the Integrated Network Deed under the Integrated Network Deed.
- (b) The Preference Unit Holders (other than an Aurizon Preference Unit Holder) may, by Special Majority, appoint an engineer as the PUH Engineer, and must promptly notify the Trustee of that appointment, including particulars for notices to the PUH Engineer.
- (c) Prior to the provision of any information to the PUH Engineer in connection with this Deed or any other Transaction Document, the Extension or the Works for the Extension, the Preference Unit Holders must procure the PUH Engineer to enter into a confidentiality agreement in favour of:
  - (i) Aurizon Network under which the PUH Engineer undertakes to Aurizon Network to keep confidential any such information provided to the PUH Engineer (including by Aurizon Network, the Trustee, a Preference Unit Holder or the Independent Certifier), or of which the PUH Engineer otherwise becomes aware, on terms satisfactory to Aurizon Network (acting reasonably); and
  - (ii) the Trustee under which the PUH Engineer undertakes to the Trustee to keep confidential any such information provided to the PUH Engineer (including by Aurizon Network, the Trustee, a

Preference Unit Holder or the Independent Certifier), or of which the PUH Engineer otherwise becomes aware, on terms satisfactory to the Trustee (acting reasonably).

- (d) The Parties acknowledge that the confidentiality undertakings referred to in **clause 16.4(c)** must not prevent:
  - (i) the PUH Engineer from disclosing the information received by it to a Preference Unit Holder; and
  - (ii) a Preference Unit Holder from providing information in accordance with the Confidentiality Obligations.
- (e) Subject to the PUH Engineer executing each of the relevant confidentiality agreements contemplated under **clause 16.4(c)**, the Trustee must, upon request by any Preference Unit Holder:
  - give the PUH Engineer (or procure that the PUH Engineer is given) access to all documents and information (other than Price Sensitive Information) to which the Trustee has access under the Construction Agreement, Extension Infrastructure Sub-Lease and Rail Corridor Agreement;
  - give the PUH Engineer reasonable notice of all meetings which are to be attended by the Trustee under the Construction Agreement, Extension Infrastructure Sub-Lease and Rail Corridor Agreement; and
  - (iii) permit the PUH Engineer to attend all meetings (as an observer) which the Trustee is entitled to attend under the Construction Agreement, Extension Infrastructure Sub-Lease and Rail Corridor Agreement.
- (f) The costs and expenses of the PUH Engineer must be borne solely by the Preference Unit Holders (other than any Aurizon Preference Unit Holder).
- (g) The Trustee must promptly give each Unit Holder written notice if the Trustee becomes aware of a breach of the Construction Agreement, Extension Infrastructure Sub-Lease or Rail Corridor Agreement. Such notice must include (to the extent reasonably possible) reasonable details of the breach.

# 16.5 Variations to Scope of Works

The Trustee:

- (a) may vary the description of the Extension and the Segments in item 1 of schedule 1 if, and to the extent, required as a consequence of a variation to the Scope of Works under the Construction Agreement; and
- (b) must promptly notify the Unit Holders of any variation made to that description of the Extension under clause 16.5(a).

# 17 Tax indemnity

# 17.1 Tax Indemnity

- (a) The Parties acknowledge and agree that the Extension Structure is not intended to result in any Extension Structure Tax Cost to an Indemnified Entity.
- (b) Subject to **clause 17.1(f)**, each Preference Unit Holder must indemnify and keep indemnified Aurizon Network and the Trustee (both in its capacity as trustee of the Trust and in its personal capacity) (each an **Indemnified Entity**) against any:
  - (i) Extension Structure Tax Cost; and
  - (ii) all reasonable costs and expenses incurred or payable by an Indemnified Entity or a Related Body Corporate of it in connection with any Extension Structure Tax Cost referred to in this clause 17.1(b) or any action taken under or consistent with this clause 17, (for the avoidance of doubt, costs incurred by an Indemnified Entity in the ordinary course of its business in relation to matters that are unlikely to give rise to an Extension Structure Tax Cost are excluded), including:
    - (A) reasonable costs of engaging any person (other than an Indemnified Entity) to assist the Indemnified Entity;
    - (B) reasonable costs of employees of the Indemnified Entity or a Related Body Corporate of it; and
    - (C) all reasonable costs relating to legal proceedings concerning any Extension Structure Tax Cost, any audit or investigation made by a Governmental Agency in relation to the Tax treatment of the Extension Structure, and the settlement of, and steps taken to mitigate or resolve any process which could lead to, an Extension Structure Tax Cost, whether or not it transpires that it does,

but only to the extent set out in clause 17.6.

- (c) An Extension Structure Tax Cost is:
  - (i) any Liability for Tax that an Indemnified Entity or the Head Company incurs, suffers or is liable for, less any Extension Structure Tax Benefit;
  - (ii) any Liability incurred by an Indemnified Entity under a Transaction Document to compensate another party to that document in respect of that party's Liability for Tax; or
  - (iii) the tax effect (if any) of any Tax Relief of an Indemnified Entity or the Head Company that is utilised or denied,

in respect of the implementation of, participation in or exit from the Extension Structure where:

- (iv) the Liability, utilisation or denial would not have arisen or occurred;or
- the Liability or the amount of the Tax Relief utilised or denied is greater than the amount that would have arisen, been utilised or denied,

had the Extension not been designed, procured, constructed and commissioned and the Extension Structure not been implemented.

- (d) An Extension Structure Tax Benefit means the tax effect of any Tax Relief available to an Indemnified Entity or the Head Company in relation to the Extension Structure for the year of income to which the Liability for Tax referred to in clause 17.1(c)(i) relates, but only if the Tax Relief has not already been taken into account in determining the Liability for Tax and only to the extent that the tax effect of any Tax Relief does not exceed the Liability for Tax.
- (e) In determining the tax effect of any Tax Relief for the purpose of clauses 17.1(c) or 17.1(d), the income tax rate is that which applies to the Indemnified Entity or the Head Company, as the case may be (for the purposes of section 4-10 of the Tax Act and determined in accordance with section 23 of the *Income Tax Rates Act 1986* (Cth)), at the time that the Liability for Tax is incurred, suffered or arises or the Tax Relief is utilised or denied, expressed as a decimal.
- (f) No Preference Unit Holder is liable for a Claim under the Tax Indemnity to the extent that the Claim arises from any:
  - (i) amount derived by Aurizon Network (or the Head Company) as Contractor under the Construction Agreement;
  - (ii) amount of any "Fee" (as defined in the Rail Corridor Agreement) derived by Aurizon Network (or the Head Company) as Landholder under clause [5] of the Rail Corridor Agreement;
  - (iii) amount derived by Aurizon Network (or the Head Company) in its capacity as a Preference Unit Holder in the Trust;
  - (iv) amount derived by the Trustee pursuant to clause [19] of the Trust Deed:
  - (v) amount derived or expense incurred by Aurizon Network (or the Head Company) in satisfying its obligations to repair or replace the Extension Infrastructure (or part thereof) under clause [4] of the Extension Infrastructure Sub-Lease;
  - (vi) Stamp Duty payable on, in relation to, or as a consequence of any acquisition by Aurizon Network of Preference Units in the Trust;

- (vii) Liability for Tax that arises in respect of any amount by which the proportion of an Access Charge for a fiscal year that is attributable to the operation and maintenance of the Extension exceeds the expenditure incurred by Aurizon Network or the Head Company in relation to the operation and maintenance of the Extension during that fiscal year;
- (viii) failing to comply with a Tax Law (except where that failure arises as a result of the Indemnified Entity adopting a position after forming the view, acting reasonably, that the position would more likely than not prevail if adjudicated by a court);
- (ix) demand made by an Indemnified Entity after the expiry of 3 months after the expiration of the statutory period within which the relevant Governmental Agency may seek to recover the Tax to which the Claim relates;
- (x) amount equal to "OPRA" (as defined in [schedule 2] of the Extension Infrastructure Sub-Lease) derived by Aurizon Network or the Head Company;
- (xi) amount of interest derived by an Indemnified Entity or the Head Company pursuant to clause [10] of the Extension Project Agreement;
- (xii) charges, Taxes and rates payable by Aurizon Network, as lessee, in accordance with clause [5.5] of the Extension Infrastructure Sub-Lease;
- (xiii) any amount in respect of which (and the extent to which) the Indemnified Entity has otherwise been compensated or in respect of which (amd to the extent to which) it is entitled to be compensated) under another Transaction Document or another claim previously made under this Deed;
- (xiv) any income tax payable by Aurizon Network in respect of distributions arising in consequence of the early termination of the Trust save to the extent to which the amounts assessable to Aurizon Network exceed the amount or value of distributions which Aurizon Network is entitled to receive in consequence of such termination;
- (xv) failure by the Indemnified Entity to comply with or satisfy those facts and circumstances within a Ruling (provided to the Trustee or the Indemnified Entity) which the Indemnified Entity can control or comply with or satisfy or in respect of which the Indemnified Entity is or was responsible for accuracy; or
- (xvi) any amount which results from a failure by the Indemnified Entity to take action which it reasonably should have taken under the Tax Law or results from any failure by the Indemnified Entity to take reasonable action to mitigate the amount of Tax.

- (g) For the avoidance of doubt, any Tax Relief or other Tax benefit that arises to an Indemnified Entity or the Head Company in respect of the matters set out in clause 17.1(f) will not reduce any amount payable by the Preference Unit Holder under the Tax Indemnity.
- (h) If a Preference Unit Holder has made a payment to an Indemnified Entity under the Tax Indemnity and the Indemnified Entity or the Head Company receives any payment (whether by way of refund, credit, offset, recoupment, compensation, penalty, damages, restitution, relief or otherwise) in respect of the Extension Structure Tax Cost giving rise to the payment under the Tax Indemnity, then the Indemnified Entity must pay to the Preference Unit Holder within 30 Business Days of receipt of the payment an amount equal to the lesser of:
  - (i) the Preference Unit Holder's share of the value of the payment so received and allocated in accordance with **clause 17.6**; and
  - (ii) the payment made by the Preference Unit Holder to the Indemnified Entity under the Tax Indemnity to which the payment relates.

## 17.2 Amendments and dispute

- If an Indemnified Entity becomes aware that the Extension Structure results in, or is likely to result in, an Extension Structure Tax Cost, then the Indemnified Entity must, within a reasonable time (having regard to the nature and complexity of the circumstances resulting in or likely to result in an Extension Structure Tax Cost and the applicable regulatory timeframes governing any dispute of the Extension Structure Tax Cost with the relevant Governmental Agency) of becoming aware, give each Preference Unit Holder notice setting out the amount of the Extension Structure Tax Cost that it has calculated and reasonable particulars in relation to that calculation (including details of any Extension Structure Tax Benefit taken into account in the calculation of the Extension Structure Tax Cost) and the amount allocated to the Preference Unit Holder pursuant to clause 17.6 (Tax Claim Notice). Notwithstanding any other provision in this Deed, a Preference Unit Holder's sole remedy for any delay by an Indemnified Entity in providing a Tax Claim Notice will be that the Preference Unit Holder will not be liable under the Tax Indemnity to the extent that the delay gives rise to or increases an amount contemplated by clause 17.1(b)(i), net of any corresponding benefit arising from the delay.
- (b) A Preference Unit Holder must notify the Indemnified Entity within 20 Business Days of receipt of a Tax Claim Notice if it:
  - disagrees with the existence or calculation of the Extension Structure Tax Cost or the allocation to the Preference Unit Holder contained in such notice and, if so, what modifications it proposes (Tax Adjustment Notice); or

- (ii) proposes that an Indemnified Entity dispute or procure the dispute of the Extension Structure Tax Cost with the relevant Governmental Agency (**Tax Dispute Notice**). The Preference Unit Holder may only issue a Tax Dispute Notice if it provides reasonable particulars (having regard to the nature and complexity of the circumstances resulting in or likely to result in an Extension Structure Tax Cost) of the action that the Preference Unit Holder proposes be taken in respect of the Extension Structure Tax Cost (**Disputing Action**).
- (c) On receipt of:
  - (i) a Tax Adjustment Notice or Tax Adjustment Notices;
  - (ii) a Tax Dispute Notice or Tax Dispute Notices evidencing that Preference Unit Holders holding not less than 75% of the total number of Preference Units on issue have agreed to the proposed Disputing Action,

within the requisite notice period, then, from the next Business Day following the end of the requisite notice period, the Preference Unit Holder or Preference Unit Holders which had served the Tax Adjustment Notice, Tax Adjustment Notices, Tax Dispute Notice or Tax Dispute Notices (as the case may be) and the Indemnified Entity must engage in good faith discussions to reach agreement in respect of:

- (iii) in the case of a Tax Adjustment Notice or Tax Adjustment Notices, corrections to the calculation of the Extension Structure Tax Cost and the allocation to the Preference Unit Holder or Preference Unit Holders which had served the Tax Adjustment Notice or Tax Adjustment Notice (as the case may be) and, if such agreement is reached, the amount of the Extension Structure Tax Cost or the allocation to that Preference Unit Holder or those Preference Unit Holders will be adjusted accordingly; or
- (iv) in the case of a Tax Dispute Notice, whether an Indemnified Entity will commence or procure the commencement of a Disputing Action and, if so, the type of Disputing Action.
- (d) If, within 20 Business Days after the next Business Day following the end of the requisite notice period, the Indemnified Entity and the Preference Unit Holder or Preference Unit Holders which had served the Tax Adjustment Notice or Tax Adjustment Notices (as the case may be) cannot agree on the Extension Structure Tax Cost or the allocation to the Preference Unit Holder or Preference Unit Holders which had served the Tax Adjustment Notice or Tax Adjustment Notices (as the case may be), or if clauses 17.7(b)(i) or 17.7(b)(ii) apply in relation to the calculation of the Extension Structure Tax Cost or its allocation among Preference Unit Holders:
  - (i) the Extension Structure Tax Cost and the allocation to the Preference Unit Holder or Preference Unit Holders which had

served the Tax Adjustment Notice or Tax Adjustment Notices (as the case may be) is to be determined by a Tax Expert. In so acting, the Tax Expert:

- (A) must be instructed to review the basis for and the calculation of the Extension Structure Tax Cost (including the legal basis of the Extension Structure Tax Cost having regard to the Tax Law and the relevant Governmental Agency's interpretation of it) and the allocation to the Preference Unit Holder or Preference Unit Holders which had served the Tax Adjustment Notice or Tax Adjustment Notices (as the case may be) by reference to the Tax Law applicable to the period relevant to the Extension Structure Tax Cost to achieve the aim set out in clause 17.1(a) using the principles in clauses 17.1(c), 17.1(d), 17.1(e) and 17.6; and
- (B) will act as an expert and not as an arbitrator and, in the absence of manifest error, his or her decision will be final and binding on the Parties with the amount of the Extension Structure Tax Cost and the allocation to the Preference Unit Holder being adjusted accordingly; and
- (ii) to the extent that the Tax Adjustment Notice or Tax Adjustment Notices (as the case may be) given under clause 17.2(b)(i) gives or give rise to the reference to the Tax Expert under this clause 17.2(d), as between the Parties and subject to clause 17.2(e), each Preference Unit Holder will pay the Tax Expert's costs and expenses in respect of any such reference in the proportion which the number of Preference Units held by each Preference Unit Holder bears to the total number of Preference Units on issue to the Preference Unit Holders, at that time.
- (e) If, and to the extent that, the Tax Expert determines in favour of each Preference Unit Holder, then the Tax Expert's costs and expenses in respect of any such reference shall, in respect of the Preference Unit Holders, be a Trust Administration Cost under the Trust.
- (f) If the Indemnified Entity and the Preference Unit Holder or the Preference Unit Holders which gave a Tax Dispute Notice to the Indemnified Entity satisfying the requirements of clause 17.2(c)(ii) within the requisite notice period cannot, within 20 Business Days after the next Business Day following the end of the requisite notice period, agree on the matters contemplated by clause 17.2(c)(iv), or if clauses 17.7(b)(i) or 17.7(b)(ii) apply in relation to the taking of any Disputing Action:
  - (i) the matter is to be referred to a Tax Expert to determine:
    - (A) whether any such Disputing Action is more likely than not to succeed and, if so, what type of Disputing Action should be taken; and

- (B) the Tax Expert will act as an expert and not as an arbitrator and, in the absence of manifest error, his or her decision will be final and binding on the Parties; and
- (ii) to the extent that the Tax Dispute Notice given under clause 17.7(b)(ii) gives rise to the reference to the Tax Expert under this clause 17.2(f) then, as between the Parties and subject to clause 17.2(g), the Preference Unit Holders will pay the Tax Expert's costs and expenses in respect of any such reference in the proportion which the number of Preference Units held by each Preference Unit Holder bears to the total number of Preference Units on issue to the Preference Unit Holders, at that time.
- (g) If, and to the extent that, the Tax Expert determines the Disputing Action is more likely than not to succeed in favour of each Preference Unit Holder then the Tax Expert's costs and expenses in respect of any such reference shall, in respect of the Preference Unit Holders, be a Trust Administration Cost under the Trust.
- (h) If the Indemnified Entity and the Preference Unit Holder or the Preference Unit Holders which gave a Tax Dispute Notice or Tax Dispute Notices (as the case may be) to the Indemnified Entity satisfying the requirements of clause 17.2(c)(ii) within the requisite notice period cannot agree to commence or procure the commencement of a Disputing Action or the Tax Expert determines that any Disputing Action is more likely than not to succeed:
  - (i) Aurizon Network must, within two Business Days of the date of the agreement to commence a Disputing Action or the date that the Tax Expert notifies the Parties of the determination in clause 17.2(f), notify the Preference Unit Holder regarding the entity that will take the Disputing Action;
  - (ii) if:
    - (A) more than one Preference Unit Holder has given notice to an Indemnified Entity under clause 17.2(b)(ii); or
    - (B) an Indemnified Entity is of the opinion, acting reasonably, that the Disputing Action may be relevant to one or more Preference Unit Holders,

the Indemnified Entity must call a meeting of the Preference Unit Holders for the purpose of nominating one Preference Unit Holder to represent them (**Preference Unit Holder Representative**) for the purposes of this **clause 17.2(h)**. Each Preference Unit Holder agrees that the Preference Unit Holder Representative will be determined by Preference Unit Holders holding not less than 50% of the total number of Preference Units on issue at that time;

(iii) the Indemnified Entity will be responsible for conducting the Disputing Action including, subject to the Indemnified Entity

- complying with **clause 17.2(h)(iv)**, controlling all discussions, correspondence and communications with any Governmental Agency in relation to the Disputing Action;
- (iv) the Indemnified Entity must, in relation to the conduct of the Disputing Action:
  - (A) act in good faith at all times;
  - (B) liaise with the Preference Unit Holder Representative as to any action proposed or not proposed to be taken;
  - (C) follow all reasonable instructions of the Preference Unit Holder Representative. An instruction will not be regarded as reasonable if complying with it would cause material reputational damage to the Indemnified Entity or any Related Body Corporate;
  - (D) make available to the Preference Unit Holder
    Representative, as soon as possible, but in any event within
    five Business Days, of receipt by the Indemnified Entity, a
    copy of the portion of any notice, correspondence or other
    document relating to the Disputing Action;
  - (E) notify the Preference Unit Holder Representative regarding, and make provision for the Preference Unit Holder Representative to attend all meetings, discussions or conferences with any Governmental Agency; and
  - except if clause 17.2(h)(iv)(C) applies, not take any action which it is objectively unreasonable to take in all the circumstances;
- (v) each Preference Unit Holder must, in relation to the conduct of the Disputing Action:
  - (A) bear all costs in relation to the conduct of the Disputing Action; and
  - (B) pay to the relevant Indemnified Entity so much of any Tax as is required by the relevant Governmental Agency to be paid in order to conduct the Disputing Action no later than the day that is five Business Days preceding the due date (or any extended date for payment permitted by the relevant Governmental Agency) specified in any notice issued by the Governmental Agency,

but only to the extent set out in clause 17.6; and

- (vi) the Indemnified Entity must not:
  - (A) accept, compromise, pay, agree to arbitrate, settle or admit liability in relation to the Disputing Action; or

(B) make any payment in respect of the Disputing Action to a Governmental Agency (except any payment made to a Governmental Agency as contemplated by clause 17.2(h)(v)(B)),

without the prior approval of the Preference Unit Holder Representative (such approval not to be unreasonably withheld or delayed).

(i) For the avoidance of doubt, the Indemnified Entity has no obligations under clauses 17.2(h)(iv)(B), 17.2(h)(iv)(C), 17.2(h)(iv)(D), 17.2(h)(iv)(E) or 17.2(h)(vi) if the Preference Unit Holders fail to appoint a Preference Unit Holder Representative under clause 17.2(h)(ii).

## 17.3 Payment

- (a) Each Preference Unit Holder must pay to an Indemnified Entity an amount equal to:
  - (i) (no adjustment or dispute) if the Preference Unit Holder does not give a Tax Adjustment Notice or a Tax Dispute Notice to the Indemnified Entity under clause 17.2(b) within the requisite period and neither clause 17.7(b)(i) nor clause 17.7(b)(ii) apply, the amount of the Extension Structure Tax Cost allocated to the Preference Unit Holder as specified in the Tax Claim Notice within 25 Business Days after the day the notice was given;
  - (ii) (adjustment agreed) if the Preference Unit Holder and the Indemnified Entity agree to the amount of the adjusted Extension Structure Tax Cost allocated to the Preference Unit Holder in accordance with clause 17.2(c)(iii) and clause 17.2(d) does not apply, that amount within five Business Days of reaching the agreement referred to in clause 17.2(c)(iii);
  - (iii) (Tax Expert determined Extension Structure Tax Cost) if clause 17.2(d) applies and no Disputing Action is or is to be taken, an amount equal to the adjusted Extension Structure Tax Cost allocated to the Preference Unit Holder referred to in clause 17.2(d)(i)(B) within five Business Days of the Tax Expert notifying the Parties of the amount of the adjusted Extension Structure Tax Cost and the amount allocated to the Preference Unit Holder; or
  - (iv) (Tax Expert determined no Disputing Action) if no Disputing Action is or is to be taken following a referral to the Tax Expert under clause 17.2(h), an amount equal to the amount of the Extension Structure Tax Cost allocated to the Preference Unit Holder as notified by the Indemnified Entity under clause 17.2(a) within five Business Days of the Tax Expert notifying the Parties of his or her decision.
- (b) If a Disputing Action is or is to be taken:

- then subject to clause 17.2(h)(v)(B), any payment that would otherwise be required to be made by a Preference Unit Holder pursuant to clause 17.3(a) will be deferred until such time that the Disputing Action is concluded;
- (ii) within a reasonable time following the conclusion of the Disputing Action, the Indemnified Entity must recalculate the Extension Structure Tax Cost and its allocation to the Preference Unit Holder having regard to the outcome of the Disputing Action and provide a copy of the recalculation to the Preference Unit Holder; and
- (iii) if the amount of the Extension Structure Tax Cost allocated to the Preference Unit Holder as determined in accordance with clause 17.3(b)(ii):
  - (A) exceeds the amount paid by the Preference Unit Holder pursuant to clause 17.2(h)(v)(B) (if any), the Preference Unit Holder must pay to the Indemnified Entity an amount equal to the Extension Structure Tax Cost as determined, but only to the extent set out in clause 17.6, less any amount paid by the Preference Unit Holder pursuant to clause 17.2(h)(v)(B) and not refunded pursuant to clause 17.1(h), within five Business Days of the determination; or
  - (B) is less than the amount paid by the Preference Unit Holder pursuant to clause 17.2(h)(v)(B) (if any) and the Indemnified Entity or the Head Company receives any refund in respect of that amount, the Indemnified Entity must pay an amount equal to the lesser of:
    - (1) the refund so received; and
    - (2) the payment made by the Preference Unit Holder pursuant to clause 17.2(h)(v)(B),

within five Business Days of receipt of the refund.

- (c) Each Preference Unit Holder must pay to the Indemnified Entity any amount under clause 17.1(b)(ii) allocated to the Preference Unit Holder under clause 17.6 or determined by the Tax Expert and any amount under clause 17.2(h)(v)(A), but only to the extent set out in clause 17.6, within ten Business Days after notice of the Claim is provided to the Preference Unit Holder.
- (d) A Preference Unit Holder is not required to make a payment to the Indemnified Entity under this **clause 17.3** to the extent that the Indemnified Entity has recovered compensation in relation to the same matter under a Transaction Document (excluding this Deed).

# 17.4 No further adjustment to particular Extension Structure Tax Cost

The Parties acknowledge and agree that, subject to **clauses 17.1(h)** and **17.3(b)(iii)(A)**, an Extension Structure Tax Cost which has been determined and settled in accordance with **clause 17.3** will be final and:

- (a) the Indemnified Entities are precluded from bringing any further claim under **clause 17.1**, and agree that each Preference Unit Holder will not be liable to make any additional payment, in respect of that particular Extension Structure Tax Cost; and
- (b) each Preference Unit Holder is precluded from bringing any claim against the Indemnified Entities, and agrees that the Indemnified Entities will not be liable to make any payment or refund to the Preference Unit Holder, in respect of that particular Extension Structure Tax Cost.

However, for the avoidance of doubt, nothing in this **clause 17.4** prohibits a Tax Claim Notice in respect of any other Extension Structure Tax Cost.

#### 17.5 Tax effect

If any payment by a Preference Unit Holder to an Indemnified Entity under this Deed, including **clause 17.3**, would require the Indemnified Entity or the Head Company to pay Tax (for the avoidance of doubt, including any amount calculated under Parts 3-1 to 3-3 of the *Income Tax Assessment Act 1997* (Cth)) as a result of the amount received by the Indemnified Entity, the Preference Unit Holder must pay to the Indemnified Entity, within five Business Days of a demand from the Indemnified Entity, an additional amount calculated as follows:

$$AA = \left[\frac{P}{(1-T)}\right] - P$$

where:

**AA** = the additional amount to be paid;

**P** = the amount payable by the Preference Unit Holder to the Indemnified Entity disregarding this clause; and

T = the income tax rate that would apply to the Indemnified Entity or the Head Company, as the case may be (for the purposes of section 4-10 of the Tax Act and determined in accordance with section 23 of the *Income Tax Rates Act 1986* (Cth)), at the time that the calculation is performed, expressed as a decimal.

## 17.6 Apportionment

(a) The amount of any:

(i) liability of a Preference Unit Holder under the Tax Indemnity (including any amount referred to in clauses 17.1(b)(i), 17.1(b)(ii), 17.2(h)(v) and 17.3); or

(ii) refund to be provided by the Indemnified Entities to the Preference Unit Holder in accordance with clause 17.1(h) or 17.3(b)(iii)(B),

will be calculated as follows:

 $A = L \times P/TP$ 

where:

- A = the amount to be paid by the Preference Unit Holder to an Indemnified Entity or to be refunded by an Indemnified Entity to the Preference Unit Holder as the case may be;
- L = the amount payable by or refundable to the Preference Unit Holder disregarding this **clause 17.6**;
- **P** = means the sum of the number of Preference Units (if any) held by the Preference Unit Holder; and
- **TP** = the total number of Preference Units on issue, including, for the avoidance of doubt, the Preference Units held by Aurizon Network (if any).
- (b) For the purposes of the formula in **clause 17.6(a)**, the number of units held by a person is to be determined:
  - (i) for an Extension Structure Tax Cost referred to in clause 17.1(b)(i) (including where the subject of a payment under clause 17.2(h)(v)), at the time that the Tax Claim Notice is given by the Indemnified Entity under clause 17.2(a);
  - (i) for costs and expenses referred to in **clause 17.1(b)(ii)**, at the time that the relevant cost or expense is incurred or payable by an Indemnified Entity or a Related Body Corporate; and
  - (ii) for a refund in accordance with **clauses 17.1(h)** or **17.3(b)(iii)(A)**, at the time that the refund is to be provided.
- (c) The amount of any refund provided by the Indemnified Entities shall be provided to the Preference Unit Holders (or former Preference Unit Holders) who paid the amounts refunded in proportion to the amounts respectively paid.

## 17.7 Appointment of Tax Expert

- (a) Where clause 17.7(b) does not apply, the Tax Expert will be an independent Tax expert that Aurizon Network and the Preference Unit Holders agree or, failing such agreement within 10 Business Days, appointed by the President (or his or her delegate) of the Tax Institute (or its successor).
- (b) If:
  - (i) one or more Preference Unit Holders have given a notice to an Indemnified Entity under clause 17.2(b); or

- (ii) an Indemnified Entity is of the opinion, acting reasonably, that a matter that is to be referred to a Tax Expert under:
  - (A) **clauses 17.2(d)** or **17.2(e)** may be relevant to one or more of the other Preference Unit Holders; or
  - (B) a provision of an agreement corresponding to clauses 17.2(d) or 17.2(e) may be relevant to the Preference Unit Holders under this Deed,

then Aurizon Network may by notice to the Preference Unit Holders nominate two independent Tax experts to determine the matters in dispute under this Deed and any agreement including a clause corresponding to **clauses 17.2(d)** or **17.2(e)**. Each Preference Unit Holder must promptly advise Aurizon Network which of the nominees it approves to be the Tax Expert. The Tax Expert will be the person that is approved by the most Preference Unit Holders based on the number of Preference Units on issue at that time.

- (c) The amount of any costs of the Tax Expert will be allocated pro rata among all Preference Unit Holders to whom the proviso in clauses 17.2(d)(ii) or 17.2(f)(ii) (or a provision of an agreement corresponding to those provisions) does not apply.
- (d) The Tax Expert must provide a copy of its decision to Aurizon Network and the Preference Unit Holders.

#### 17.8 Deduction under Preference Unit Holders Deed

- (a) If any Tax Indemnity Amount is not paid by the due date for payment under this **clause 17** (**Unpaid Amount**), then:
  - (i) Aurizon Network may notify the Trustee of the non-payment of the Unpaid Amount;
  - (ii) the Trustee must exercise its rights under the Preference Unit Holders Deed to deduct the Unpaid Amount from any amounts which are due and payable to the Preference Unit Holder under the Preference Unit Holders Deed; and
  - (iii) the Trustee must pay any amount deducted to the relevant Indemnified Entity promptly after the date the amount is deducted.
- (b) Any amount paid under **clause 17.8(a)(iii)** will be in satisfaction of the Unpaid Amount to the extent of the payment.

## 18 Stamp Duty

(a) Except to the extent covered by **clause 17.1**, as between the Parties, each Preference Unit Holder is liable for and must pay all Stamp Duty on or relating to any Stamp Duty payable on, in relation to, or as a consequence of:

- (i) its acquisition of Preference Units of any kind in the Trust, including partly paid Preference Units;
- (ii) its payment in response to any call, and any other paying up of outstanding amounts on its Preference Units;
- (iii) any redemption, surrender or cancellation of its Preference Units;
- (iv) any change to the rights attaching to its Preference Units;
- (v) any change in its capacity in holding its Preference Units;
- (vi) any change in the rights attaching to an Ordinary Unit; and
- (vii) any other act or event that results in Stamp Duty being payable in connection with the Preference Unit Holder's Preference Units or in connection with Preference Units held by a holder of Ordinary Units except any Stamp Duty payable by the transferee in respect of a transfer of Preference Units,

whether or not the Preference Unit Holder is liable under a statute to pay the Stamp Duty.

- (b) Aurizon Network is liable for and must pay all Stamp Duty on or relating to any act or omission by Aurizon Network in connection with Aurizon Network holding the Preference Unit.
- (c) If Aurizon Network or the Trustee pays any Stamp Duty to which clause 18(a) applies, the Preference Unit Holder must pay that amount to Aurizon Network or the Trustee (as applicable) on demand and hereby indemnifies Aurizon Network and the Trustee for that amount.
- (d) If the Preference Unit Holder pays any Stamp Duty to which clause 18(b) applies, Aurizon Network must pay that amount to the Preference Unit Holder on demand and hereby indemnifies the Preference Unit Holder for that amount.

## 19 Reserve Decisions and Reserve Powers

## 19.1 Reserve Decisions

- (a) The Trustee must not implement a decision to exercise any power or discretion of the Trustee in relation to the management of the Trust that is listed in **schedule 4** (**Reserve Decision**), unless the Reserve Decision is first submitted to and approved by:
  - (i) the Prescribed Majority of:
    - (A) if **schedule 4** specifies that:
      - (1) an Aurizon Preference Unit Holder can participate in respect of the Reserve Decision; and
      - (2) the Prescribed Majority is the Prescribed Majority of Affected Users in respect of that Reserve Decision,

- those Affected Users (including each Aurizon Preference Unit Holder which is an Affected User); and
- (B) if **schedule 4** specifies that an Aurizon Preference Unit Holder can participate in respect of the Reserve Decision but **clause 19.1(a)(i)(A)** does not apply, all Preference Unit Holders (including each Aurizon Preference Unit Holder); and
- (C) in all other circumstances, all Preference Unit Holders excluding each Aurizon Preference Unit Holder; and
- (ii) if **schedule 4** specifies that the approval of the Ordinary Unit Holder is required in respect of the Reserve Decision, the Ordinary Unit Holder.
- (b) Where the Trustee is required to exercise any Reserve Power as directed under **clause 19.2**, the exercise of such Reserve Power in accordance with the direction will not constitute a Reserve Decision for the purpose of this **clause 19.1** and **schedule 4**.

## 19.2 Reserve Powers

- (a) The Preference Unit Holders may, subject to clauses 19.2(b) and 19.2(c), direct the Trustee how to exercise any right, power or discretion of the Trustee under the Extension Infrastructure Sub-Lease, Construction Agreement or Rail Corridor Agreement (Reserve Power), and the Trustee must comply with any such direction given by the Preference Unit Holders.
- (b) For the purpose of clause 19.2(a):
  - (i) if a Reserve Power is not listed in **schedule 5**, a direction to exercise that Reserve Power must be approved and given by a Special Majority of all Preference Unit Holders excluding each Aurizon Preference Unit Holder:
  - (ii) if a Reserve Power is listed in **schedule 5**, a direction to exercise that Reserve Power must be approved and given by the Prescribed Majority of:
    - (A) if **schedule 5** specifies that:
      - (1) an Aurizon Preference Unit Holder can participate in respect of the Reserve Power; and
      - (2) the Prescribed Majority is the Prescribed Majority of Affected Users in respect of that Reserve Power,
      - those Affected Users (including each Aurizon Preference Unit Holder which is an Affected User); and
    - (B) if **schedule 5** specifies that an Aurizon Preference Unit Holder can participate in respect of the Reserve Power, all

Preference Unit Holders (including each Aurizon Preference Unit Holder).

- (c) A direction under clause 19.2(a):
  - (i) must be given to the Trustee, each Preference Unit Holder and the Ordinary Unit Holder;
  - (ii) must be signed by each relevant Preference Unit Holder which supports the issuing of that direction under clause 19.2(a);
  - (iii) must be given by fax in accordance with the requirements of clause 23.3 or by such other means as the Trustee may otherwise agree;
  - (iv) must be specific to the exercise of a particular right, power or discretion in a particular instance;
  - (v) may include a direction to exercise, or not to exercise, the relevant Reserve Power; and
  - (vi) where the direction is to exercise a Reserve Power, must specify the manner in which the Trustee is required to exercise the Reserve Power, including sufficient details for the Trustee to comply with the requirements under the applicable Transaction Document for exercise of that Reserve Power.
- (d) Any written direction given to the Trustee under **clause 19.2(c)** is evidence that the direction has been duly passed by the Prescribed Majority for that Reserve Power and the Trustee is entitled to rely on that notice without further inquiry or investigation.
- (e) In order to give Preference Unit Holders an opportunity, should the relevant majority wish to do so, to give a direction under clause 19.2(a) in relation to the exercise of a Reserve Power (including a direction not to exercise the Reserve Power), where there is a prescribed date by which a Reserve Power must be exercised, the Trustee must not exercise that Reserve Power more than two Business Days prior to that prescribed time.
- (f) If the Trustee has complied with this **clause 19.2** and has exercised a specific right, power or discretion under the Extension Infrastructure Sub-Lease, Construction Agreement or Rail Corridor Agreement in a particular instance and immediately before exercising that specific right, power or discretion in that particular instance has not received a direction from the Preference Unit Holders in respect of that specific right, power or discretion in accordance with this **clause 19.2**, then any notice subsequently given by the Preference Unit Holders under this **clause 19.2** in respect of the exercise of that specific right, power or discretion in that particular instance is of no force and effect and for the avoidance of doubt the Trustee is not, as a result of that notice, taken to have failed to comply with this **clause 19.2**.

#### 19.3 Aurizon Preference Unit Holder entitled to information

- (a) Subject to clause 19.3(b), an Aurizon Preference Unit Holder is entitled to receive notices and information provided to the Preference Unit Holders in respect of any Reserve Decision or Reserve Power, even where that Aurizon Preference Unit Holder is not entitled to vote on the matter.
- (b) An Aurizon Preference Unit Holder is not entitled to receive notices and information provided to the Preference Unit Holders in respect of any Reserve Decision or Reserve Power in circumstances where the Preference Unit Holders are considering whether the Trustee will take action against Aurizon Network or a Related Body Corporate of it.

## 19.4 Affected Users

- (a) For the purposes of the exercise of a specific Reserve Power or a Reserve Decision in a particular instance which must be approved by a Prescribed Majority of Affected Users, any Preference Unit Holder may, by notice to each other Party, request the determination of the Affected Users for the relevant matter for the purposes of this clause 17 (Affected User Notice).
- (b) Within ten Business Days after receipt of an Affected User Notice, the Trustee must:
  - (i) determine, in respect of the exercise of that specific Reserve Power or Reserve Decision in that particular instance as specified in that Affected User Notice, the Affected Users in relation to that Reserve Power or Reserve Decision; and
  - (ii) notify each other Party of its determination of the Affected Users in relation to that Reserve Power or Reserve Decision.
- (c) Any determination by the Trustee of the Affected Users under clause 19.4(b) is, in the absence of manifest error, final and binding on the Parties.
- (d) Subject to clause 19.4(e), where the Prescribed Majority of the Preference Unit Holders in respect of any Reserve Decision or Reserve Power requires the approval of the Affected Users for that Reserve Decision or Reserve Power, then each such Affected User will be entitled to such percentage of voting rights in respect of such Reserve Decision or Reserve Power that is equal to the amount of such Affected User's Unit Holder's Proportion calculated in accordance with item 5 of schedule 7.
- (e) Despite **clause 19.4(d)**, if in respect of any Reserve Decision or Reserve Power the approval of Affected Users is required for that Reserve Decision or Reserve Power and the only Affected User is an Aurizon Preference Unit Holder, then the Prescribed Majority of all Preference Unit Holders (other than each Aurizon Preference Unit Holder) will be required in respect of that Reserve Decision or Reserve Power.

## 20 Default by Preference Unit Holder

## 20.1 Events of Default

An event of default occurs in relation to a Preference Unit Holder (**Event of Default**) if:

- (a) that Preference Unit Holder breaches any provision of this Deed, other than an obligation to pay a Call Amount or an obligation to provide a Bank Guarantee (including an additional or replacement Bank Guarantee), and:
  - does not remedy that breach within 20 Business Days after receiving a notice of that breach from another Party requesting the breach to be remedied; or
  - (ii) if the breach is incapable of being remedied, does not:
    - (A) pay reasonable compensation to the Trustee in respect of the breach; and
    - (B) take reasonable steps to prevent the breach from recurring, within 20 Business Days after receiving a notice of that breach from another Party; or
- (b) that Preference Unit Holder has:
  - (i) an application made against it, an order made, a resolution passed or a meeting summoned or convened to consider a resolution for its winding up or dissolution (other than for the purposes of reconstruction or amalgamation whilst solvent) and the application is not dismissed, the order is not set aside, the resolution is not withdrawn (as applicable) within 30 days;
  - (ii) a receiver appointed over its assets or undertaking or any part of them;
  - (iii) any execution or other process of any court or authority issued against or levied upon any of its assets in any amount in excess of 10% of its shareholders' funds, or, if the Unit Holder is a trustee, 10% of the value of the assets of the trust in respect of which the Units are held, and that execution or process is not discharged or withdrawn within 60 Business Days of the date of issue;
  - (iv) ceased to pay its debts or suspended payment generally or ceased or threatened to cease to carry on its business or become insolvent or become unable to pay its debts as and when they become due and payable;
  - (v) an official manager, trustee, voluntary administrator, liquidator or provisional liquidator appointed for all or any part of its assets or undertaking where the appointment is not stayed, withdrawn or dismissed within 30 days; or

(vi) entered into or resolved to enter into an arrangement, composition or compromise with, or assignment for the benefit of, its creditors generally or any class of creditors, or proceedings are commenced to sanction such an arrangement, composition or compromise other than for the purposes of a bona fide scheme of solvent reconstruction or amalgamation.

## 20.2 Consequence of default

- (a) If an Event of Default occurs in relation to a Preference Unit Holder, the Trustee may declare by notice to that Preference Unit Holder that the rights (but not the obligations) attaching to the Preference Units are suspended as set out in clause 20.2(b), and the suspension of those rights will continue until the earlier of:
  - (i) the date the Event of Default is remedied;
  - (ii) the date this Deed terminates in respect of that Preference Unit Holder; and
  - (iii) the date the Trust terminates.
- (b) For the purposes of **clause 20.2(a)**, while the rights attaching to a Preference Unit Holder's Preference Units are suspended:
  - (i) the Trustee must withhold all distributions of the Trust attributable to that Preference Unit Holder and accumulate such distributions while the suspension of those rights continues;
  - that Preference Unit Holder is not entitled to receive notices or other information under this Deed or any other Transaction Document; and
  - (iii) that Preference Unit Holder is not entitled to vote under this Deed or the Trust Deed.

If an event specified in **clause 20.1(b)** occurs in respect of a Preference Unit Holder, then, whether or not that Preference Unit Holder has failed to pay a Loan Call as contemplated in **clauses 7.3(a)**, **7.3(b)** and **7.3(c)** will apply and the Trustee is entitled to exercise its rights under and in accordance with **clause 7.5** as if that Preference Unit Holder were a 'Defaulting Unit Holder'.

## 21 Warranties and acknowledgements

## 21.1 Warranties by all Parties

Each Party warrants that:

- (a) it is a corporation validly existing under the laws applicable to it;
- (b) it is able to pay its debts as and when they fall due;
- (c) it has the power to enter into this Deed and perform its obligations under this Deed, and has obtained all necessary consents to enable it to do so;

- (d) its obligations under this Deed are enforceable in accordance with their terms;
- (e) no litigation, arbitration or administrative proceeding has been commenced before, and no judgment or award has been given or made by, any court, arbitrator, other tribunal or governmental agency against it which would have a material adverse effect on its ability to observe its obligations under this Deed; and
- (f) it is not in breach or default under any agreement to which it is a party to an extent or in a manner which would have a material adverse effect on its ability to perform its obligations under this Deed.

#### 21.2 Trustee warranties

The Trustee warrants to the other Parties that:

- (a) the Trust, once constituted, will be a unit trust duly formed, validly existing and in good standing under the laws of Australia;
- (b) the Trust Deed has been duly executed by the Trustee and is a valid and legally binding obligation of the Trustee, enforceable by the other Parties against the Trustee in accordance with the terms of the Trust Deed; and
- (c) the Trustee has full power and authority, and holds all necessary approvals and licences, to enter into this Deed and to perform the Trustee's obligations under this Deed and the Trust Deed.

#### 21.3 Subscriber warranties

Each Subscriber separately warrants to the Trustee, each as a material term of this Deed and to induce the Trustee to accept the Subscriber's application, that:

- (a) the Subscriber has sufficient financial resources to fulfil the Subscriber's obligations under this Deed and as a Unit Holder under the Trust Deed;
- (b) the Subscriber has full power and authority to enter into this Deed and to perform the Subscriber's obligations under this Deed and as a Unit Holder under the Trust Deed;
- (c) all authorisations and approvals necessary for the valid and proper acquisition of Units by the Subscriber have been duly obtained and no required consents or approvals are outstanding;
- (d) the Subscriber has the experience necessary to evaluate and understands the financial, investment and other risks involved in an investment in the Trust;
- (e) the Subscriber is fully aware that the Trustee or any associate (as that term is defined in the Corporations Act) of the Trustee does not guarantee the repayment of capital or the performance of the Trust or make any representation concerning any of these matters;
- (f) the Subscriber has sought advice from the Subscriber's advisers as to the legal, tax, financial and other implications of subscribing for Units and

entering into this Deed and has relied solely on such advice and investigations made by the Subscriber and the Subscriber's advisers in satisfying itself that subscribing for Units and entering into this Deed are suitable, appropriate and desirable transactions for the Subscriber; and

- (g) at the Commencement Date and at all times while the Subscriber is a Unit Holder:
  - the Subscriber is not a "Retail Client" (as defined in the Corporations Act), and accordingly the Subscriber acknowledges that any offer or issue of Partly Paid Units does not need disclosure to the Subscriber under the Corporations Act or any other law;
  - (ii) the Subscriber is an Eligible Investor; and
  - (iii) the Subscriber understands that the Trust will not be registered as a "managed investment scheme" (as defined in the Corporations Act) under the Corporations Act and will not be registered under any securities or other laws of any jurisdiction.

## 21.4 Obligation to notify and update

Each Subscriber agrees to notify the Trustee as soon as practicable if any representation or warranty under this Deed becomes untrue, inaccurate, misleading or deceptive in a material respect at any time.

## 21.5 Subscribers' acknowledgement in relation to secondary market

Each Subscriber acknowledges and agrees, as a material term of this Deed and to induce the Trustee to accept the Subscriber's application, that there is no established or official secondary market for the Units and the Trustee is under no obligation to acquire, transfer or make a market for Units.

## 21.6 Subscribers bound by Trust Deed

The Trustee and each Subscriber agrees that on and from the date on which it is issued Units:

- (a) the Subscriber is bound by the Trust Deed;
- (b) the Trustee may enforce the provisions of the Trust Deed against and in respect of the Subscriber as if the Subscriber were a party to the Trust Deed when originally made;
- (c) the Subscriber may enforce the provisions of the Trust Deed against and in respect of the Trustee as if the Subscriber were a party to the Trust Deed when originally made; and
- (d) subject to **clause 1.4**, the Trustee and the Subscriber will act in accordance with the Trust Deed and not engage in conduct which is inconsistent with any provision of the Trust Deed.

## 21.7 Trustee's limitation of liability

Each Subscriber:

- (a) acknowledges that the Trustee enters into this Deed in its capacity as trustee of the Trust and not in any other capacity; and
- (b) agrees that the liability of the Trustee to the Subscriber under, or arising out of, this Deed is limited to the amount that the Trustee is properly entitled to receive in the exercise of its rights of indemnity from the Trust,

## except where:

- (c) this Deed or the Trust Deed expressly provides that an obligation or liability is an obligation or liability of the Trustee personally; or
- (d) this Deed or the Trust Deed expressly provides that the Trustee is not entitled to an indemnity or reimbursement out of the Assets in respect of that obligation or liability.

## 21.8 Information about identity of Subscriber

- (a) Each Subscriber acknowledges that the Trustee is subject to certain antimoney laundering and counter-terrorist financing laws in Australia and other jurisdictions.
- (b) In order to assist the Trustee in fulfilling the Trustee's obligations under those laws, the Subscriber agrees to provide information relating to the identity of the Subscriber as may be requested by the Trustee for the purposes of complying with those laws, including (for example):
  - (i) certified copies of the Subscriber's constituent documents; and
  - (ii) such information as may be reasonably required by the Trustee in relation to the directors of the Subscriber.
- (c) The Subscriber consents to the disclosure by the Trustee, on a strictly need-to-know and confidential basis, of any information provided by the Subscriber pursuant to **clause 21.8(b)**.

## 22 Unincorporated joint ventures

## 22.1 Warranty and undertaking

Each Preference Subscriber warrants that its Preference Units, and the rights granted to it (as Preference Unit Holder) under the Extension Project Agreement, do not comprise assets of any unincorporated joint venture, other than to the extent specified in respect of that Preference Subscriber in **schedule 1**.

## 22.2 Joint Venture Participants' liability

(a) If **schedule 1** specifies that this **clause 22.2** applies in respect of that Preference Subscriber, then this **clause 22.2** applies in respect of that Preference Subscriber and each Joint Venture Participant in respect of that Preference Subscriber.

- (b) Each Joint Venture Participant in respect of a Preference Subscriber must hold the Preference Units of that Preference Subscriber as tenants in common in proportions equivalent to the Participating Interest of each Joint Venture Participant in respect of that Preference Subscriber.
- (c) The Preference Subscriber executes this Deed or any Transaction Document as agent for the Joint Venture Participants in the Joint Venture in respect of that Preference Subscriber, and warrants that it enters this Deed and any Transaction Document as agent for those Joint Venture Participants in their respective Participating Interests from time to time.
- (d) The liability of each Joint Venture Participant in a Joint Venture under this Deed and the Trust Deed is:
  - (i) subject to **clause 22.2(e)**, several in respect of any Financial Obligations in proportion to their Participating Interest for that Joint Venture; and
  - (ii) joint and several in respect of the performance of any obligations under this Deed or the Trust Deed which are not Financial Obligations.
- (e) If a Joint Venture Participant in a Joint Venture is in default of a Financial Obligation, and the Preference Subscriber has not given notice to the Trustee identifying the relevant defaulting Joint Venture Participant within two Business Days after the Trustee gives a notice to the Preference Subscriber identifying the default, then all Joint Venture Participants in that Joint Venture will be jointly and severally liable for the performance of that Financial Obligation.
- (f) For the purposes of this Deed, any notice given under **clause 22.2(e)** is conclusive evidence that the Joint Venture Participant named in that notice is in default and that notice binds all Joint Venture Participants in that Joint Venture.
- (g) Any notice given to the Preference Subscriber is deemed to be notice to each Joint Venture Participant in the Joint Venture for that Preference Subscriber.

## 23 General

## 23.1 Disputes

If any Dispute arises between the Parties under this Deed, the Parties must follow the Dispute Resolution Procedure to resolve that Dispute.

## 23.2 Confidentiality

Subject to **clause 21.8**, the Parties must comply with the Confidentiality Obligations in respect of Confidential Information.

#### 23.3 Notices

Any notice, demand, certification, process or other communication (**Notice**) under this Deed must comply with and be given in accordance with the Extension Project Agreement as if the Notice were a notice under that document.

#### 23.4 Trustee consent to transfer of Unit Holder Loans

Where a Preference Unit Holder transfers, or the Trustee sells, Preference Units to a transferee pursuant to and in accordance with this Deed and that Preference Unit Holder has a Loan Balance, then on that transferee being registered in the Register as the holder of those Preference Units:

- the Trustee is deemed to consent to the transfer of the Loan Balance to that transferee, to the extent attributable to the Preference Units transferred to the transferee; and
- (b) the Trustee acknowledges and agrees that the transferee is the person entitled to repayment in accordance with this Deed and the Trust Deed of the amount of the Loan Balance attributable to the Preference Units transferred to the transferee.

#### 23.5 GST

- (a) In this **clause 23.5**:
  - words and expressions which are not defined in this Deed but which have a defined meaning in GST Law have the same meaning as in the GST Law; and
  - (ii) references to GST payable and input tax credit entitlement include GST payable by, and the input tax credit entitlement of, the representative member for a GST group of which the entity is a member.
- (b) Unless otherwise expressly stated, all prices or other sums payable or consideration to be provided under this Deed are exclusive of GST.
- (c) If GST is payable on any supply made by a party (or any entity through which that party acts) (Supplier) under or in connection with this Deed, the recipient (Recipient) will pay to the Supplier an amount equal to the GST payable on the supply.
- (d) The Recipient will pay the amount referred to in clause 23.5(d) in addition to, and at the same time that, the consideration for the supply is to be provided under this Deed.
- (e) The Supplier must deliver a tax invoice or an adjustment note to the Recipient before the Supplier is entitled to payment of an amount under clause 23.5(d), and the Recipient can withhold payment of the amount until the Supplier provides a tax invoice or an adjustment note, as appropriate.

- (f) If an adjustment event arises in respect of a taxable supply made by a Supplier under this Deed, the amount payable by the Recipient under clause 23.5(d) will be recalculated to reflect the adjustment event and a payment will be made by the recipient to the Supplier, or by the Supplier to the Recipient, as the case requires.
- (g) Where a Party is required under this Deed to pay or reimburse an expense or outgoing of another Party, the amount to be paid or reimbursed by the first Party will be the sum of:
  - the amount of the expense or outgoing less any input tax credits in respect of the expense or outgoing to which the other party is entitled; and
  - (ii) if the payment or reimbursement is subject to GST, an amount equal to that GST.

#### 23.6 Survival

This **clause 23.6**, **clauses 2.5**, **4.9**, **4.10**, **5.3**, **23.2**, [#] and [#] survive the termination of this Deed.

[Drafting note: The clauses to survive termination are to be considered on a transaction-by-transaction basis.]

## 23.7 Incorporated General Provisions

Except to the extent of any inconsistency with this Deed, the General Provisions are taken to be incorporated into this Deed as if set out in full in with the necessary changes having been made.

## 23.8 Applicable law

- (a) This Deed will be governed by and construed in accordance with the laws applicable in the State of Queensland.
- (b) Each Party irrevocably submits to the exclusive jurisdiction of courts exercising jurisdiction in the State of Queensland and courts of appeal from them in respect of any proceedings arising out of or in connection with this Deed. Each Party irrevocably waives any objection to the venue of any legal process in these courts on the basis that the process has been brought in an inconvenient forum.

#### 23.9 Counterparts

This Deed may consist of a number of counterparts and, if so, the counterparts taken together constitute one document.

## Agreement details

## 1 Extension and Segments

## 1.1 Extension

## [insert]

[Drafting note: Insert a high level output oriented description of the Extension. For example: "The enhancement to the rail infrastructure on the Alpha and Beta Systems in order to facilitate the transportation of coal to the approximately 25 Mtpa proposed coal terminal at Zenith." A description or diagram clearly identifying each Segment comprising the Extension and referred to below should be included on a transaction-bytransaction basis.]

## 1.2 Segment #1 - [Name of Segment]

Name of Segment [insert]

Description of [insert]

Segment

Preference [insert]
Subscribers [insert]

applicable to the

Segment

## 1.3 Segment #2 – [Name of Segment]

Name of Segment [insert]

Description of [insert]

Segment

Preference [insert]
Subscribers [insert]

applicable to the

Segment

## 2 Preference Subscriber details

Item	General description	Preference Subscriber 1	ı	Preference Subscriber #	Preference Subscriber #
4.1	Details	Name	[insert]		
		ABN	[insert]		
		Address	[insert]		
		Australian resident for tax purposes	[Yes / No (as applicable)]		
4.2	Preference Subscriber's subscription details	Number of Preference Units at [\$1.00] per Preference Unit	[insert] [Drafting note: The amount to be inserted here is calculated as follows Target Trust Capital Cost (as at execution of this Deed) multiplied by the Unit Holders' Proportion multiplied by 1.3 and divided by the Application Price]		
		Unit Holder's Proportion	[Insert] [Drafting note: A percent is to be inserted here. This percentage will have been calculated in accordance with the methodology set out below.]		

[Drafting note: for the purposes of item 4.2 of this Schedule 1 as at the Commencement Date, the Unit Holder's Proportion for each Preference Subscriber is to be calculated in accordance with the following formula:

where:

Item	General description	Preference Subscriber 1		Preference Subscriber #	Preference Subscriber #
		Initial Subscription Amount  Initial Loan Contribution	[insert]  [Drafting note: A dollar amount, which will be of nominal size, will be inserted here. For example that amount could be \$1 X 10 6/Unit.]  [Drafting note: A dollar amount is to be inserted here. That amount will equal the Unit Holder's Proportion of [#]% of the Target Trust Capital Cost.]  [Note: The percentage will be determined on a transaction-by-transaction basis so that on receipt of all Initial Loan Contributions the Trustee will receive sufficient funds to meet the Liquidity Requirements for the applicable Month.]		
		Initial Bank	[insert]		

UHP	=	The Unit Holder's Proportion for the relevant Preference Subscriber
PSTS	=	The Preference Subscriber's Total Share for the relevant Preference Subscriber as at the Commencement Date
CS	=	The Contract Sum as at the Commencement Date

**Preference Subscriber Segment Proportion** for a Preference Subscriber for a Segment means that proportion for which the Preference Subscriber will be a Segment Unit Holder as detailed in **item 2** of **schedule 7** as at the Commencement Date for that Segment.

**Preference Subscriber's Segment Share** means the amount which is the Preference Subsciber Segment Proportion for that Segment of the Contract Sum allocated to that Segment in accordance with the Construction Agreement.

**Preference Subscriber's Total Share** for a Preference Subscriber means the amount which is the sum of that Preference Subscriber's Segment Share for each Segment for which that Preference Subscriber will be a Segment Unit Holder as detailed in **schedule 7** as at the Commencement Date.

Item	General description	Preference Subscriber	ı		Preference Subscriber #	Preference Subscriber #
		Guarantee Amount	[Drafting note: Whether or not a Bank Guarantee is required to be provided by the Preference Subscriber to the Trustee will be determined by the application of the Credit Policy set out in schedule 6 to the Preference Subscriber's circumstances at the time of execution.]			
4.3	Application of clause 25	Does clause 25 apply?	[yes/no]			
		Joint Venture name	[insert]			
		Joint Venture Participants	Name	Percentage interest		
			[insert]	[insert]		
4.4	Particulars for notice	Business address	[insert]			
		Postal address	[insert]			
		Facsimile No.	[insert]			
		Email address	[insert]			
		Attention	[insert]			

e: Complete to Subscriber	or each Prefe	erence Subsc	<mark>criber as set c</mark>

# Allocation Principles (Clause 8.1)

## (a) Where:

- costs, expenses and/or recovered amounts relate to two or more Segments;
   and
- (ii) components of those costs, expenses and/or recovered amounts may be allocated on a reasonable basis between each of those Segments on the basis of each Segment's share of the Works that gave rise to those costs, expenses and/or recovered amounts regardless of whether those Works are within or outside the area of that Segment,

those components of costs, expenses and/or recovered amounts will be allocated to each of the Segments to which they relate.

## (b) Where:

- costs, expenses and/or recovered amounts relate to two or more Segments;
   and
- (ii) item (a)(ii) of this schedule 2 does not apply,

then those costs, expenses and/or recovered amounts will be allocated to each of those Segments on a pro-rata basis, based on the proportion that the portion of the Contract Sum allocated to each Segment bears to the total of the Contract Sum allocated to all such Segments.

# Call Statements (Clause 5.7)

## Call Statements during Construction Period

#### 1.1 Information for all Months

The Call Statement sent to each Preference Unit Holder for a Month during the Construction Period (other than the Initial Call Statement) must include:

- (a) the date the Call Statement is issued;
- (b) the due date for payment of the Unit Holder's Loan Contribution;
- (c) the amount of the Unit Holder's Loan Contribution;
- (d) the total amount of Loan Contributions Called from all Unit Holders;
- (e) the amount that the aggregate Capital Loan Balances of the Unit Holders will be when the Loan Contributions Called in the Call Statement are received; and
- (f) details of the calculation of the total amount of Loan Contributions Called, including:
  - (i) the Liquidity Requirement;
  - (ii) the Liquidity Target;
  - (iii) the Rolling Three Month Net Cash Outgoing;
  - (iv) the net cash holding;
  - (v) the Estimated Trust Administration Costs; and
  - (vi) the Net Cash Outgoings,

for the Month.

## 1.2 Information for Months where Unit Call made

The Call Statement sent to each Preference Unit Holder for a Month in which a Unit Call is made must include (in addition to the information in **item 1.1** of this **schedule 3**):

- (a) the Preference Unit Holder's:
  - (i) Loan Balance;

- (ii) Capital Loan Balance; and
- (iii) Operating Loan Balance;
- (b) the amount of the Unit Call;
- (c) if the amount of the Unit Call is less than the Capital Loan Balance:
  - (i) an explanation of the reason for the difference; and
  - (ii) details of the method of calculation of the amount of the Unit Call (in accordance with clause 5.4(a));
- (d) the Paid Up Amounts of each Preference Unit Holder, and the aggregate of the Paid Up Amounts, on the Trustee paying up the Unit Calls; and
- (e) the Paid Up Amounts of each Preference Unit Holder, and the aggregate of the Paid Up Amounts, prior to the Trustee paying up the Unit Calls.

## 2 Call Statements after Construction Period

#### 2.1 Notice of Final Certificate

In the Month in which the Trustee receives the Final Certificate from the Independent Certifier, the Trustee must include notice that the Final Certificate is received.

#### 2.2 Information for Loan Calls

The Call Statement sent to each Preference Unit Holder for a Loan Call after the Construction Period must include:

- (a) the date the Call Statement is issued;
- (b) the due date for payment of the Unit Holder's Loan Contribution;
- (c) the amount of the Unit Holder's Loan Contribution;
- (d) the total amount of Loan Contributions Called from all Unit Holders;
- (e) the aggregate Capital Loan Balances of the Unit Holders;
- (f) the amount that the aggregate Capital Loan Balances of the Unit Holders will be when the Loan Contributions Called in the Call Statement are received: and
- (g) details of the calculation of the total amount of Loan Contributions Called, including:
  - (i) the Projected Liquidity Requirement;
  - (ii) the Projected Cash Holdings;
  - (iii) the Estimated Net Operating Expenses; and
  - (iv) any Trust Capital Costs,

for the period.

## 2.3 Information for Unit Calls

The Call Statement sent to each Preference Unit Holder for a Unit Call after the Construction Period must include (in addition to the information in **item 2.2** of this **schedule 3**):

- (a) the Unit Holder's:
  - (i) Loan Balance;
  - (ii) Capital Loan Balance; and
  - (iii) Operating Loan Balance;
- (b) the amount of the Unit Call;
- (c) the Paid Up Amounts of each Preference Unit Holder, and the aggregate of the Paid Up Amounts, on the Trustee paying up the Unit Calls; and
- (d) the Paid Up Amounts of each Preference Unit Holder, and the aggregate of the Paid Up Amounts, prior to the Trustee paying up the Unit Calls.

# Reserve Decisions (Clauses 1.1 and 19.1)

The following powers and discretions of the Trustee are **Reserve Decisions** for the purposes of **clause 19.1**:

Item	Summary description	Prescribed Majority*	Approval of Ordinary Unit Holder required? Yes / No	Aurizon Preference Unit Holder participation? Yes / No
(a)	any issue of Ordinary Units other than to the Ordinary Unit Holder, Aurizon Network or a Related Body Corporate of Aurizon Network	Special Majority	Yes	Yes
(b)	any cancellation or issue of Units except for any issue or cancellation of Units which is expressly provided for under the Trust Deed or this Deed	Unanimous Agreement	Yes	Yes
(c)	any material amendment or modification of this Deed except for any material amendment or modification which is expressly provided for under this Deed	Unanimous Agreement	Yes	Yes

Item	Summary description	Prescribed Majority*	Approval of Ordinary Unit Holder required? Yes / No	Aurizon Preference Unit Holder participation? Yes / No
(d)	any material amendment or modification of a Transaction Document (other than this Deed) except for any material amendment or modification which is expressly provided for under the relevant Transaction Document	Unanimous Agreement	Yes	<ul><li>(a) Subject to (b), no.</li><li>(b) Yes, in respect of the Unit Holder's Deed.</li></ul>
(e)	any waiving of a material right of the Trustee under this Deed. To avoid doubt, this does not include acceptance of payments after the due date, or waiving a requirement for the provision of a Bank Guarantee following the review under clause 9.5	Special Majority	Yes	Yes
(f)	any waiving of a material right of the Trustee under a Transaction Document (to avoid doubt, this does not include acceptance of payments after the due date, or waiving provision of a Bank Guarantee)	Special Majority	No	<ul><li>(a) Subject to (b), no.</li><li>(b) Yes, in respect of the Unit Holder's Deed.</li></ul>
(g)	assignment or novation of any rights or obligations of the Trustee under a Transaction Document	Unanimous Agreement	Yes	Yes

Item	Summary description	Prescribed Majority*	Approval of Ordinary Unit Holder required? Yes / No	Aurizon Preference Unit Holder participation? Yes / No
(h)	transfer of all or any part of the Trustee's title to the "Leased Extension Infrastructure" (as defined in the Extension Infrastructure Sub-Lease) except for any transfers expressly permitted or required under the Extension Infrastructure Sub-Lease	Unanimous Agreement	Yes	No
(i)	instituting any suit, action or proceeding against Aurizon Network or a Related Body Corporate of Aurizon Network arising out of or in connection with any Transaction Document (subject to the dispute resolution provisions contained in such Transaction Document)	Special Majority	No	No
(j)	instituting any suit, action or proceeding against a person (other than Aurizon Network or a Related Body Corporate of Aurizon Network) arising out of or in connection with any Transaction Document (subject to the dispute resolution provisions contained in such Transaction Document)	Special Majority	No	Yes

Item	Summary description	Prescribed Majority*	Approval of Ordinary Unit Holder required? Yes / No	Aurizon Preference Unit Holder participation? Yes / No
(k)	consenting to a "discretionary variation" (as defined in the Construction Agreement) under the Construction Agreement	Special Majority of Affected Users	No	Yes
(1)	the Trustee electing to form a Consolidated Group	Unanimous Agreement	Yes	Yes
(m)	nominating or agreeing an expert for the purposes of item 2 of schedule 2 to the Extension Infrastructure Sub-Lease	Special Majority	No	No
(n)	consenting to a variation of the Infrastructure Lease Disposal Clause (as that term is defined in the Integrated Network Deed)	Special Majority	No	No
(o)	the Trustee redeeming the Preference Units on or after the Zero Value Date and before the Final Redemption Date	Unanimous Agreement	Yes	Yes

Item	Summary description	Prescribed Majority*	Approval of Ordinary Unit Holder required? Yes / No	Aurizon Preference Unit Holder participation?  Yes / No
(p)	the Trustee exercising its right to terminate the Extension Infrastructure Sub-Lease following the Zero Value Date.	Unanimous Agreement	Yes	Yes

<sup>\*</sup> subject to the last column of the table in this **schedule 4** in respect of the participation of an Aurizon Preference Unit Holder

Reserve Powers (Clauses 1.1 and 19.2)

## 1 Participation in Reserve Powers under Construction Agreement

**CA clause** refers to the clause of the Construction Agreement.

CA clause	Summary description	Prescribed Majority*	Aurizon Preference Unit Holder participation (to the extent they qualify as an Affected User): Yes / No
[36]	Preference Unit Holders may require the Trustee either to grant or to withhold consent to a "discretionary variation" (as defined in the Construction Agreement)	Special Majority of Affected Users	Yes
[36]	Preference Unit Holders may require the Trustee to request a "discretionary variation" (as defined in the Construction Agreement).	Special Majority of Affected Users	Yes

<sup>\*</sup> subject to the last column of the table in this schedule 5 in respect of the participation of an Aurizon Preference Unit Holder

## 2 Participation in Reserve Powers under the Rail Corridor Agreement

RCA clause refers to the clause of the Rail Corridor Agreement.

RCA clause	Summary description	Prescribed Majority*	Aurizon Preference Unit Holder participation (to the extent they qualify as an Affected User): Yes / No
[#]	Preference Unit Holders may require the Trustee to propose a "Proposed Variation" (as defined in the Rail Corridor Agreement) (and, if so, will provide the Trustee with the text of that "Proposed Variation").	Special Majority of all Preference Unit Holders	Yes

<sup>\*</sup> subject to the last column of the table in this **schedule 5** in respect of the participation of an Aurizon Preference Unit Holder

## **Credit Policy**

(Clauses 1.1, 9.7 and 11.1)

## 1 Definitions

In this schedule 6:

Acceptable Credit Company means a company that currently holds:

- (a) a long-term credit rating of at least A- or better from Standard & Poor's Rating Services; or
- (b) a long-term credit rating of at least A3 or better from Moody's.

## 2 Credit Policy

## 2.1 Acceptable Credit Company

During the Construction Period, a Preference Unit Holder is required to provide a Bank Guarantee under this Credit Policy unless that Preference Unit Holder is:

- (a) an Acceptable Credit Company; or
- (b) guaranteed (in a form of guarantee acceptable to the Trustee) by an Acceptable Credit Company.

## 2.2 Requirement to provide Bank Guarantee due to default

Despite **item 2.1** of this **schedule 6**, a Preference Unit Holder will be taken to be required to provide a Bank Guarantee during the Construction Period under this Credit Policy for the purposes of **clause 9.7** if, at any time during the Construction Period, the Preference Unit Holder has been required to provide a Bank Guarantee (including an additional or replacement Bank Guarantee) under **clause 7.2(c)**.

Revised UHP Calculation Methodology and Affected User Calculation Methodology (Clauses 1.1 and 8.1(d))

#### 1 Definitions

#### 1.1 Definitions for items 2, 3 and 4

In this schedule 7 for items 2, 3 and 4:

**Segment Unit Holder** for a Segment means a Unit Holder for that Segment in **item 2** of this **schedule 7**.

**Unit Holder's Segment Proportion** for a Segment Unit Holder for a Segment means that Unit Holder's proportion for that Segment specified in **item 2** of this **schedule 7**.

**Unit Holder's Segment Share** for a Segment Unit Holder for a Segment means for the purpose of calculating that Unit Holder's Total Share for the purpose of the Revised UHP Calculation Methodology, the amount which is the Unit Holder's Segment Proportion for that Segment of the Estimated Final Trust Costs for that Segment.

**Unit Holder's Total Share** for a Unit Holder means the amount which is the sum of that Unit Holder's Segment Share for each Segment for which that Unit Holder is a Segment Unit Holder.

#### 1.2 Definitions for item 5

In this schedule 7 for item 5:

**Affected User's Segment Proportion** for an Affected User for an Affected Segment, means that Affected User's proportion for that Segment as specified in **item 2** of this **schedule 7**.

Affected User's Segment Share for an Affected User for an Affected Segment, means the amount which is the Affected User's Segment Proportion for that Affected Segment of the Contract Sum allocated to that Affected Segment as specified in the Construction Agreement.

Affected User's Total Share for an Affected User means the amount which is the sum of the Affected User's Segment Share(s) for each of the Affected Segments for which it is an Affected User.

## 2 Segments details

## 2.1 Segment #1 - [Name of Segment]

Segment Unit Holders for Segment	Unit Holder's Segment Proportion	
[insert]	[insert]	
[insert]	[insert]	

#### 2.2 Segment #2 - [Name of Segment]

Segment Unit Holders for Segment	Unit Holder's Segment Proportion	
[insert]	[insert]	
[insert]	[insert]	

[Drafting note: This item 2 of this schedule 7 is to be determined on a transaction-by-transaction basis.]

## 2.3 Revision of Segment Unit Holder's Proportion

If any or all of a Preference Unit Holder's (**Transferor PUH**) Preference Units (**Transferred PUs**) are transferred by the Preference Unit Holder, or sold by the Trustee, under this Deed to a new or existing Preference Unit Holder (**Transferee PUH**), then, with effect on the date that the Transferee PUH becomes the registered holder of the Transferred PUs, the table in this **item 2** of this **schedule 7** for each Segment for which that Transferor PUH is a Segment Unit Holder (**Relevant Segment**) will be varied as follows:

- (a) if the Transferor PUH transferred all of its Preference Units to the Transferee PUH, then the Transferee PUH will be specified as the "Segment Unit Holder for Segment" in each table in this **item 2** of this **schedule 7** for each Relevant Segment in place of the Transferor PUH;
- (b) if the Transferor PUH transferred some (but not all) of its Preference Units to the Transferee PUH, then:
  - (i) the Unit Holder's Segment Proportion of the Transferor PUH will be reduced by the
- (c) if the Transferor PUH transferred some (but not all) of its Preference Units to the Transferee PUH, then:
  - the amount calculated in accordance with the following formula for each Relevant Segment will be specified as the Transferor PUH's "Unit Holder's Segment Proportion" in the table for the Relevant Segment in this item 2 of this schedule 7;

RUHSP	=	OUHSP ×	FPU

OPU

where:

RUHSP = The amount of the Transferor PUH's "Unit Holder's Proportion" to be specified in the table for the Relevant Segment in this **item 2** of **schedule 7** 

OUHSP = The amount of the Transferor PUH's "Unit Holder's Proportion" specified in the table for the Relevant Segment in this item 2 of this schedule 7 immediately prior to the variation under this item 2.3 of this schedule 7 taking effect

FPU = The number of Preference Units held by the
Transferor PUH immediately after the Transferee
PUH becomes the registered holder of the
Transferred PUs

OPU = The number of Preference Units held by the
Transferor PUH immediately prior to the
Transferee PUH becoming the registered holder
of the Transferred PUs

- (ii) if the Transferee PUH is not a Segment Unit Holder for a Relevant Segment immediately prior to the Transferee PUH becoming the registered holder of the Transferred PUs, then:
  - (A) the Transferee PUH will be specified as a "Segment Unit Holder for Segment" in the table for each Relevant Segment in this **item 2** of this **schedule 7**; and
  - (B) the amount calculated in accordance with the following formula for each Relevant Segment will be specified as the Transferee PUH's "Unit Holder's Segment Proportion" in the table for the Relevant Segment in this **item 2** of this **schedule 7**:

where:

UHSP = The amount of the Transferee PUH's "Unit Holder's Segment Proportion" to be specified in the table for the Relevant Segment in this item 2 of schedule 7

OUHSP = The amount of the Transferor PUH's "Unit Holder's Segment Proportion" specified in the table for the Relevant Segment in this item 2 of this schedule 7 immediately prior

to the variation under this **item 2.3** of this **schedule 7** taking effect

FPU = The number of Preference Units held by the Transferor PUH immediately after the Transferee PUH becomes the registered holder of the Transferred PUs

OPU = The number of Preference Units held by the Transferor PUH immediately prior to the Transferee PUH becoming the registered holder of the Transferred PUs

(d) if the Transferee PUH is already a Segment Unit Holder for a Relevant Segment immediately prior to the Transferee PUH becoming the registered holder of the Transferred PUs, then the amount to be specified as the Transferee PUH's "Unit Holder's Capacity" for that Relevant Segment will be the amount of the Transferee PUH's "Unit Holder's Capacity" for the relevant Segment immediately prior to Transferee PUH becoming the registered holder of the Transferred PUs plus the amount calculated in accordance with the formula specified in item 2.3(b)(ii)(B) of this schedule 7.

# 3 Revised UHP Calculation Methodology

For the purpose of **clause 8.2**, the Revised Unit Holder's Proportion for each Preference Unit Holder is to be calculated in accordance with the following formula:

where:

RUHP = The Revised Unit Holder's Proportion for the relevant

Preference Unit Holder

UHTS = The Unit Holder's Total Share for the relevant Preference Unit

Holder

TEFPCE = The Total Estimated Final Trust Costs for the Extension

# 5 Affected User Calculation Methodology

For the purpose of **clause 19.4**, the Affected User's Unit Holder's Proportion for each Affected User is to be recalculated in accordance with the following formula:

$$AUUHP = \frac{AUTS}{SAUTS}$$

where:

AUUHP = The Affected User's Unit Holder's Proportion for the relevant

Affected User

AUTS = The Affected User's Total Share for the relevant Affected User

as at the time that the Trustee is required to exercise the

Reserve Decision or Reserve Power

SAUTS = The sum of the Affected User's Total Shares for each of the

Affected Users

Tax Policy (Clauses 1.1 and 16.2)

[General note: In the event that favourable private binding tax rulings have not been obtained from the Commissioner in respect of Aurizon Network, the Trustee and the Preference Unit Holders before execution of the Deed, this Tax Policy will be updated to describe the process for obtaining such rulings.]

## 1 Definitions

In this **schedule 8** each capitalised term has the meaning given to that capitalised term below. Capitalised terms not set out below that are defined in the body of the Deed have the same meaning when used in this schedule.

Capitalised term	Meaning		
Capital Works	Assets that satisfy section 43-20 of ITAA97		
Commissioner	The Commissioner of Taxation of the Commonwealth of Australia		
Depreciating Asset	An asset that satisfies section 40-30 of ITAA97		
Effective Life Taxation Ruling	The most recent public ruling issued by the Commissioner setting out the Commissioner's determination of the effective life of depreciating assets which, as at the date of this document, is <i>Taxation Ruling TR 2012/2</i>		
Tax Law	The same meaning given in the Trust Deed and, in addition, includes:  (a) case law where the principal subject matter is Tax; and  (b) any private binding rulings or other legally or administratively binding advice issued by a Governmental Agency imposing or administering a Tax to the Trustee (in its capacity as trustee of the Trust),  that is applicable to the relevant income year or Tax period		
ITAA36	Income Tax Assessment Act 1936 (Cth)		
ITAA97	Income Tax Assessment Act 1997 (Cth)		
Material Tax	An adjustment in relation to Tax that would, or is reasonably likely		

Adjustment	to, result in the Net Income of the Trust for a Financial Year, or the aggregate of the Net Income if the circumstances relate to multiple Financial Years, being increased by at least 5% of the Contract Sum
	[Drafting note: Net Income is a gross number. 5% of Contract Sum equates to 1.5% in cash tax terms (assuming a 30% corporate tax rate).]
Material Tax Dispute	A dispute between a Governmental Agency imposing or administering a Tax and the Trustee that, if resolved in accordance with the Governmental Agency's position in that dispute, would result in a Material Tax Adjustment
Material Tax Enquiry	Any material request for information, risk review or audit procedure initiated by the Australian Taxation Office
Material Tax Matter	An act, event or circumstance which will or is reasonably likely to give rise to a Material Tax Adjustment or material non-compliance with a Tax Law and any tax matter or change in law which could be reasonably expected to result in a Material Tax Adjustment
Net Income	Means "net income" in relation to a trust estate under section 95 of ITAA36
Tax Return	The same meaning given in the Trust Deed

# 2 Purpose

## 2.1 Background

In order to comply with Tax Law and good tax management practice, the Trustee may need to undertake, or procure the undertaking of, some or all of the following Tax compliance and compliance-related actions (collectively 'Tax Compliance') in respect of the Trust:

- (a) lodgement of Tax Returns;
- (b) lodgement of notices, elections, forms and similar documents relating to Tax with Governmental Agencies;
- (c) submission of requests to Governmental Agencies that they exercise certain discretion(s) relating to Tax;
- (d) lodgement and provision of investor-related Tax information, including distribution statements;
- (e) payment to the relevant Governmental Agency of any Tax assessed to the Trustee in respect of the Net Income of the Trust or required to be withheld and remitted to the relevant Governmental Agency;
- (f) issue of correspondence to, and review of correspondence from, Governmental Agencies imposing or administering Tax;

- (g) provision of Tax-related information to Government Agencies where required by a Tax Law;
- (h) application to the Commissioner for private binding rulings or other legally or administratively binding advice;
- lodgement of requests for amended assessments, objecting to assessments or other decisions by a Governmental Agency in relation to the application of a Tax Law and prosecuting any dispute arising therefrom: and
- (j) consultation with appropriately qualified external tax advisers, as required.

### 2.2 Objective

The objective of this Tax Policy is to specify how the Trustee will conduct Tax Compliance in respect of the Trust.

## 3 Conduct of Tax Compliance

#### 3.1 General

The Trustee shall conduct all Tax Compliance in respect of the Trust in accordance with the requirements of clauses 3.2 to 3.8 inclusive of this schedule 8.

#### 3.2 Tax Risk Strategy

The Tax risk management strategy for the Trust is to:

- (a) conduct Tax Compliance in a timely manner;
- (b) insofar as reasonably practicable or considered appropriate by the Trustee, co-operate with Governmental Agencies imposing or administering Tax;
- (c) operate in good faith and transparently in dealings with Governmental Agencies imposing or administering Tax;
- (d) comply with the Tax Law;
- (e) adopt positions on Tax matters that are at a minimum reasonably arguable. A position will be reasonably arguable if the Trustee forms the view, acting reasonably and after taking into account the advice of appropriately qualified external tax advisers where considered necessary, that the position would more likely than not prevail if adjudicated by a court;
- (f) assess the acceptability of Tax risk having regard to the avoidance of any detrimental impacts on the goodwill and reputation of the Preference Unit Holders, the Ordinary Unit Holder and the Trustee;
- (g) where considered appropriate, defend any position adopted by the Trustee, including lodging requests for amended assessments, objecting

- to assessments or decisions by a Governmental Agency in relation to the application of a Tax Law and prosecuting any dispute arising therefrom;
- (h) engage appropriately qualified external Tax advisers, where appropriate; and
- (i) ensure that the Trust does not become a member of any tax consolidated group whilst Preference Units are on issue,

subject to such action being consistent with the Trustee's fiduciary obligations.

#### 3.3 Compliance with Tax Law

The Trustee must comply with the Tax Law. In doing so, the Trustee must act reasonably in all circumstances, including having regard to:

- (a) the effect of Tax Compliance on the future Tax position of the Preference Unit Holders, the Ordinary Unit Holder and the Trustee; and
- (b) the views of Governmental Agencies imposing or administering Tax as expressed in public rulings, determinations and interpretative decisions that are applicable to the relevant income year or Tax period (as appropriate).

#### 3.4 Treatment of Fixed Assets in Tax Compliance

For each class of assets that the Trustee owns or has a right to use or possess, the Trustee must carry out, or procure the carrying out of, the following Tax Compliance matters in accordance with the income Tax Law:

- (a) determine whether the class of asset is comprised of Depreciating Assets, Capital Works or another class of asset in accordance with the income Tax Law:
- (b) in respect of each class of asset that is Capital Works, determine whether the Trustee can deduct the cost of those assets and, if so, determine the amount of the deduction for the purposes of Division 43 of ITAA97;
- (c) in respect of each class of asset that is a Depreciating Asset, determine whether the Trustee is the holder of those assets and, if so, determine the cost of those assets for the purposes of Division 40 of ITAA97;
- (d) in respect of each asset that is a Depreciating Asset, determine whether the asset will be treated as either a separate Depreciating Asset or a component of another Depreciating Asset, having regard to the facts and degree to which the asset is capable of functioning by itself, its location in the railway network of which it forms part and other factors identified in the Tax Law;
- (e) in respect of each asset that is a Depreciating Asset, determine when the asset is installed and ready for use on the basis of information provided to the Trustee by Aurizon Network under the Construction Agreement;

[Note: The Construction Agreement should include a requirement for Aurizon Network to report the above information to the Trustee.]

- (f) in respect of each asset that is a Depreciating Asset, determine the useful life of the asset. Where the Trustee considers that the effective life for that asset as determined by the Commissioner, as set out in an Effective Life Taxation Ruling ("Safeharbour Effective Life"), accurately reflects the useful life of the asset, the Trustee shall adopt the useful life specified in the Effective Life Taxation Ruling. Where the Trustee considers otherwise, the Trustee may self-assess the effective life of the asset provided this life is not longer than the Safeharbour Effective Life;
- (g) in respect of each asset that is a Depreciating Asset, apply the 'diminishing value method' set out in section 40-72 of ITAA97 to determine the decline in value of that asset (or class of assets) of the Trust to the extent allowed under the income Tax Law;
- (h) maintain a register that supports any deductions claimed by the Trust under Division 40 and Division 43 of ITAA97; and
- (i) in respect of each class of asset that comprises Depreciating Assets, review and, as necessary, adjust the useful life applied to those assets to reflect any reassessment of its useful life due to:
  - (i) changed circumstances relating to the nature of the use of the asset under subsection 40-110(1) of ITAA97, or
  - (ii) where otherwise permitted by section 40-110 of ITAA97.

## 3.5 Taxation of Financial Arrangements Elections

- (a) If, on the Commencement Date, Division 230 of the ITAA97 does not apply to the financial arrangements of the Trust, the Trustee will make any election available to it for Division 230 of the ITAA97 to apply to its financial arrangements.
- (b) The Trustee will not, without the prior written approval of the Preference Unit Holders and the Ordinary Unit Holder, make a 'tax-timing method election' under any of the following sections of ITAA97:
  - (i) section 230-210 (Fair value election);
  - (ii) section 230-255 (Foreign exchange retranslation election);
  - (iii) section 230-315 (Hedging financial arrangement election); or
  - (iv) section 230-395 (Election to rely on financial reports).

#### 3.6 Overs and Unders

Where permitted by the income Tax Law or the administrative practices of the Commissioner, if there is a difference between the Net Income of the Trust included in the Trust's income Tax Return and the total of Net Income amounts notified to Preference Unit Holders for an income year, the Trustee may adjust a subsequent year's Net Income and the total of all taxable components advised as being distributed to unit holders for that subsequent year by the 'over or under' distribution. Any such adjustment will be made in the Tax year

in which the difference has been identified regardless of the Tax year in which the difference occurred.

#### 3.7 Management of a Material Tax Dispute and Material Tax Enquiry

- (a) If the Trustee becomes aware of a Material Tax Dispute or Material Tax Enquiry, the Trustee will, in relation to the Material Tax Dispute or Material Tax Enquiry:
  - (i) notify the Preference Unit Holders and the Ordinary Unit Holder and provide reasonable particulars;
  - (ii) brief external Tax advisers and consider their advice when determining any action proposed or not proposed to be taken;
  - (iii) consult with the Preference Unit Holders and the Ordinary Unit Holder as to any action proposed or not proposed to be taken, including any proposal to accept, compromise, pay, agree to arbitrate, settle or admit liability in relation to the Material Tax Dispute or Material Tax Enquiry; and
  - (iv) provide Preference Unit Holders with an opportunity to submit comments to the Trustee in relation to the Material Tax Dispute within a period set by the Trustee (acting reasonably) and notified to the Preference Unit Holders having regard to the circumstances of the Material Tax Dispute or Material Tax Enquiry.
- (b) If one or more Preference Unit Holders submit comments to the Trustee in relation to the Material Tax Dispute or Material Tax Enquiry within the period contemplated by clause 3.7(a)(iv) of this schedule 8, the Trustee will consider such comments when determining any action proposed or not proposed to be taken referred to in clause 3.7(a)(iii) of this schedule 8.
- (c) For the avoidance of doubt it is expressly provided that consultation under and for the purposes of clause 3.7(a)(iii) of this schedule 8 should, where feasible, occur with a view to preventing occurrence of a Material Adverse Change or a Material Tax Enquiry and without derogation to the processes in clause 2.4 of the Deed.

#### 3.8 Record Management

The Trustee must, for the period required under Tax Law retain and preserve:

- (a) all business records (including any advice provided by external Tax advisers) used to:
  - (i) prepare Tax Returns, accounts and other financial statements; or
  - (ii) comply with, and otherwise discharge its obligations pursuant to, Tax Law; and
- (b) records of every act, transaction, event or circumstance that could reasonably be expected to be relevant to determining whether the Trust

has made a 'capital gain' or 'capital loss' from a 'CGT event', as those terms are defined in the ITAA97.

#### 3.9 Availability of records

- (a) Subject to clause 3.9(b) of this schedule 8, a Preference Unit Holder may request in writing that the Trustee provide copies of the records contemplated by clause 3.8 of this schedule 8 (Tax Records Notice) and the Trustee must provide copies of those records in a reasonable time, except where the Trustee believes (acting reasonably) such records are the subject of client legal privilege or similar administrative concession and the granting of access may waive that privilege or concession.
- (b) The Preference Unit Holder may only issue a Tax Records Notice if:
  - (i) the Preference Unit Holder does not hold or has not previously been provided with the record;
  - (ii) it is accompanied by evidence that 50% (by number) of the Preference Unit Holders (excluding Preference Unit Holders comprising Aurizon Network or a Related Body Corporate of Aurizon Network) have agreed to issue the Tax Record Notice; and
  - (iii) the form and content of the request is reasonable having regard to the administrative burden placed upon the Trustee in responding to such request.
- (c) If the Trustee is required to provide records to a Preference Unit Holder under clause 3.9(a) of this schedule 8, the Trustee must also provide copies of those records to all other Preference Unit Holders.
- (d) Clauses 3.9(b)(ii) and 3.9(b)(iii) of this schedule 8 do not apply to a Tax Records Notice provided to the Trustee by a Preference Unit Holder if:
  - (i) the Tax Records Notice is accompanied by evidence reasonably satisfactory to the Trustee that the records are relevant to a review, audit or dispute initiated by a Governmental Agency imposing or administering Tax in relation to the Preference Unit Holder; or
  - (ii) the records that are the subject of the Tax Records Notice have been previously provided to all other Preference Unit Holders. For the avoidance of doubt, clause 3.9(b)(i) of this schedule 8 still applies to such Tax Records Notices.

#### 3.10 Material Tax Matters and changes in Tax Law

- (a) If:
  - (i) a Material Tax Matter arises; or
  - (ii) without limiting **clause 2.4** of this Deed, a change in Tax Law is announced or there is a change in the interpretation of a Tax Law

by a Court or Governmental Agency that may have a material impact on the Tax status of the Trust,

a Preference Unit Holder may give notice of that fact to the Trustee, in which case the Trustee must:

- (iii) within a reasonable time, give the Preference Unit Holders notice of that fact and provide reasonable particulars, including any advice in relation to the Material Tax Matter or change in Tax Law or its interpretation obtained by the Trustee from external Tax advisers, except where the Trustee believes (acting reasonably) such advice is the subject of client legal privilege or similar administrative concession and the granting of access to that advice may waive that privilege or concession; and
- (iv) as soon as practicable after the notice referred to in clause 3.10(a)(iii) of this schedule 8, call a meeting of the Preference Unit Holders to discuss the Material Tax Matter or the change in Tax Law or its interpretation and its potential impact on the Tax status of the Trust.
- (b) In determining the impact of a Material Tax Matter on the Preference Unit Holders or the change in Tax Law or its interpretation on the Tax status of the Trust and any action proposed or not proposed to be taken in relation to the administration of the Tax Policy, the Trustee will take into account any advice obtained by the Trustee from external taxation advisers and submissions made by Preference Unit Holders in writing or at the meeting referred to in clause 3.10(a)(iv) of this schedule 8.
- (c) This **clause 3.10** of this **schedule 8** does not apply to any election by the Trustee referred to in **clause 3.5** of this **schedule 8** to have Division 230 of the ITAA97 to apply to it financial arrangements

#### 3.11 Breach of the Tax Policy

- (a) If, in the opinion of the Trustee (acting reasonably), there has been non-compliance with this Tax Policy and that non-compliance has resulted in or is reasonably likely to or could reasonably result in a Material Tax Adjustment, the Trustee must:
  - (i) promptly notify the Preference Unit Holders of that fact in writing and provide reasonable particulars; and
  - (ii) within a reasonable time, provide Preference Unit Holders with a proposal to mitigate the impact or potential impact of the noncompliance with the Tax Policy.
- (b) If, after notice has been given in accordance with clause 3.11(a)(i) of this schedule 8, a Preference Unit Holder requests that the Trustee call a meeting of the Preference Unit Holders to discuss the non-compliance with the Tax Policy or the proposal referred to in clause 3.11(a)(ii) of this schedule 8, the Trustee must promptly call such a meeting.

(c) In determining the impact of the non-compliance with the Tax Policy and any action proposed or not proposed to be taken in relation to the administration of the Tax Policy, the Trustee will take into account any advice obtained by the Trustee from external taxation advisers and submissions made by Preference Unit Holders in writing or at the meeting referred to in clause 3.11(b) of this schedule 8.

## Terms of issue of Preference Units

#### 1 Introduction

This document summarises the terms of issue of Preference Units in the [Name of Trust] (Trust) constituted under the Trust Deed entitled "User Funding – Trust Deed of [Name of Trust]", as amended from time to time.

"User Funding – [Name of Trust] Subscription and Unit Holders Deed" (Unit Holders Deed).

Terms defined in the "User Funding – [Name of Trust] Subscription and Unit Holders Deed" (Unit Holders Deed) have the same meaning in these terms of issue.

It is intended as a summary only and the terms of the Preference Units are as set out in the Trust Deed and this Deed.

[**Drafting Note:** This schedule 10 is to be completed on a transaction-by-transaction basis and to include details of the terms of issue of Preference Units including the Application Price and terms relating to Calls, Distributions, voting and redemption.]

# Monthly reports (clause 15.4)

- (a) Until the Monthly Report in respect of the Month after the Month in which the Final Certificate is received, each Monthly Report must contain the following information as at the end of the relevant Month:
  - (i) the forecast amounts of:
    - (A) Trust Costs;
    - (B) Trust Administration Costs other than Trust Capital Costs;
    - (C) Trust Capital Recoveries; and
    - (D) the total, being (A) less (B) less (C),

by Segment and for all Segments as a total; and

- (ii) the actual amounts of:
  - (A) Trust Costs;
  - (B) Trust Administration Costs other than Trust Capital Costs;
  - (C) Trust Capital Recoveries; and
  - (D) the total, being (A) less (B) less (C),

by month from inception to date, and by Segment and for all Segments as a total.

- (b) Each Monthly Report must contain the following information as at the end of the relevant Month:
  - (i) the forecast amount of Trust Administration Costs other than Trust Capital Costs for the current financial year; and
  - (ii) the actual amounts of Trust Administration Costs other than Trust Capital Costs for the current financial year by month from the first month of that financial year to date.

#### Executed as a deed.

Executed by [Independent Trustee] in accordance with section 127 of the Corporations Act 2001 (Cth):	)	
Company Secretary/Director		Director
Name of Company Secretary/Director (print)		Name of Director (print)
Date: /		
Executed by Aurizon Network Pty Ltd in accordance with section 127 of the Corporations Act 2001 (Cth):	)	
Company Secretary/Director		Director
Name of Company Secretary/Director (print)		Name of Director (print)
Date: /		
Executed by Preference Subscriber has accordance with section 127 of the Corporations Act 2001 (Cth):	)	
Company Secretary/Director		Director
Name of Company Secretary/Director (print)		Name of Director (print)
Date: /		

# Annexure A Extension Project Agreement