



Ms. Tania Homan
Director – Aurizon Network
Queensland Competition Authority
GPO Box 2257
Brisbane QLD 4001

18 December 2014

Dear Tania

Proposed New Reference Tariffs for Train Services to Wiggins Island Coal Export Terminal (WICET)

I am writing to seek the Queensland Competition Authority's (QCA) approval for new 'transitional' Reference Tariffs for the Blackwater and Moura Systems to take into account additional revenues and volumes arising from the Wiggins Island Rail Project (WIRP).

Aurizon Network has calculated the new Reference Tariffs in accordance with the pricing principles contained in Part 6 and Schedule F, Part B, subclause 4.1.2 of the 2010 Access Undertaking (2010AU). If approved, the Reference Tariffs will apply until such time as the QCA confirms final Reference Tariffs as part of its assessment of Aurizon Network's 2014 Draft Access Undertaking (2014DAU).

Aurizon Network has prepared two versions of this submission.

1. A confidential submission, which discloses the Ringfenced volume forecasts and which should not be published or otherwise disclosed by the QCA; and
2. A public submission, in which all volume related information has been redacted.

Aurizon Network has discussed this submission with WIRP Customers, and will endeavour to work proactively with the QCA and other interested stakeholders to address questions that may arise as a result of this submission.

Furthermore we invite interested parties to meet with Aurizon Network for briefings either individually or by group to go through the process and assumptions behind the modelling for the new Reference Tariffs (excluding the provision of confidential data).

Please note that the submission and accompanying financial model contains information (relating to mine production and forecast tonnages) that Aurizon Network is providing to the QCA in confidence and on the basis that the QCA will treat the information as confidential in accordance with s239 of the Queensland Competition Act 1997 (Qld).



Basis of claim for confidentiality

The information which is provided to the QCA on a confidential basis consists of mine production data and forecasts of tonnage for WICET producers (on both an individual and aggregate basis). This information was provided by Wiggins Island Coal Export Terminal Pty Ltd to Aurizon Network on a confidential basis, and on condition that Aurizon Network only include it in any submission to the QCA on a confidential basis. The information is commercially sensitive and disclosure of this information by the QCA would be likely to damage the commercial activities of both Aurizon Network and the WICET producers. Disclosure would adversely impact the relationship of Aurizon Network with its customers, may compromise its ability to secure similar data from customers in future and would cause significant reputational damage to Aurizon Network. Disclosure of the information in question would not be in the public interest.

A financial model supporting the proposed Reference Tariffs has also been provided. Aurizon Network considers that the financial model should also be treated by the QCA as confidential on the basis that it relies on the Ringfenced individual volume forecast, and could not be disclosed without disclosure of the confidential volume forecast data.

If you have any concerns about the confidentiality claim above, please contact me to discuss so that we can ensure that the confidentiality of the relevant data is protected.

Should you have any queries in relation to this submission, please don't hesitate to contact Michael Bray; michael.bray@aurizon.com.au

Regards



Lana Stockman
Vice President Regulation
Aurizon Network Pty Ltd